# BOSTON CAREER FAIR 20 COLLEGE CAREER FAIR 14

Thurs, Sept. 18th // Conte Forum // 3:00pm-6:00pm

# TAKE Action

attend a Career Fair Prep workshop
watch a Career Fair Prep video to learn how to plan your attire and develop

GET

READY

• research organizations

Employers are seeking students from **all** majors!

NEXT

**STEPS** 

identify companies to explore
select companies to target
visit the Career Center info table
bring plenty of resumes in a professional folder
dazzle them with your "elevator pitch"
smile for your photo at the LinkedIn photobooth

- send a "thank you" to everyone you meet
- participate in Interview Prep Week
- log into EagleLink to view hundreds of jobs/internships
- visit CareerEdge at careeredge.bc.edu
- **update** your LinkedIn profile with your new photO

Boston College Career Center BCAFFAIRS

bc.edu/careerfair #BCFair2014

## Welcome to the Boston College Career Fair

The Career Fair is your chance to meet with employers and talk about jobs and internships **OR** simply to explore a few career fields.

#### Do you have questions? Are you nervous about what to say? Or do you just need some encouragement?

Stop by the Career Center Help table, on the Floor of Conte Forum.

#### There are two ways to approach the Career Fair

- A. *Low key* learn about careers in a variety of industries. Ask questions such as "Could you describe some of the roles that communications specialists in your organization play?" or "What are the qualities that you look for in entry-level employees?"
- **B.** *More focused* meet new potential employers, learn about specific job and internship opportunities, and find out how best to apply for these. **Here are the steps for Plan B, "More Focused":** 
  - 1. First, take a look through this program and see who is here. The attached **floor plan and employer profiles** will help you locate specific companies.
  - 2. *If you haven't had a chance to research an employer*, take some literature from their table (or have a friend get some for you) OR take a look at their website to gain a more complete understanding of what the organization does. *Don't ask an employer*, "So, what does your company do?"
  - 3. Start with an employer who is not at the top of your list, to get over the jitters and get a sense of how these conversations go.
  - 4. Approach employers and introduce yourself. Try to give the employer your own personal "sales pitch" in which you mention your name, class year, major, your career interests, and your background as it relates to the employer or the jobs/ internships they are offering.
  - 5. Be conversational! Be interested in what they have to say, and ask questions.
  - 6. Get their business card, if possible, and once you have left the table, write a note about your conversation (for your thank you note).

#### After the Fair

Follow up with a thank you note for the jobs or internships you want. Use the notes you took at the fair. Let the employers know you enjoyed speaking with them and that you hope to set up an interview. For tips on thank you notes, go to <u>http://www.bc.edu/offices/careers/jobs/resumes/thankyou.html</u>

#### Need more help, or didn't find what you were looking for?

- The staff of the Career Center can assist you with any career-related issue searching for jobs or internships; exploring and choosing career fields; crafting a resume, cover letter or grad school essay.
- See us during our Drop-In hours, Mon-Fri, 1-4 PM, and Wednesday evenings, 5-7 PM <u>OR</u> make an appointment with a career advisor through your EagleLink account or by calling 617-552-3430.

http://careercenter.bc.edu http://careeredge.bc.edu

38 Commonwealth Avenue • 617-552-3430

# Career Center Signature Events **Fall 2014**

The Career Center offers a wide array of programs to support students of all majors with the career decision making process as well as their career search. The following are our large-scale signature events for the fall, but know we have many other resources and events to assist you with your career success and professional development.

Please review our website and EagleLink for more information about all of our resources.

Careers in Health Care Wednesday, October 1 | 5:00–7:00 p.m. | Higgins 300

**BC Externship Program over Winter Break** (1 Day Job Shadow with Employers) Student applications go live on EagleLink on October 12 Deadline to apply is November 2

**Post Graduate Service Fair** Tuesday, October 21 | 4:00–7:00 p.m. | Heights Room, Corcoran Commons

**Communications and Marketing Careers Information Exchange** (sponsored by BC and the CCCOB) Wednesday, October 22 | 5:30–7:30 p.m. | Suffolk Law School, 1st Floor Function Room | 120 Tremont Street, Boston, MA

Career Night for the Arts Thursday, November 13 | 7:00–9:00 p.m. | McMullen Museum

International Careers Networking Event Tuesday, November 18 | 11:30 a.m.–1:00 p.m. EST | Online event

Nursing Fair and Career Day Monday, December 8 | 10:30 a.m.–2:00 p.m. | Fair: 11:30 a.m.–1:30 p.m. Heights, Newton, Boston Rooms–Corcoran Commons

Winter Break January 2015

Learn more about career fairs we are hosting in various cities, networking events, and job treks for liberal arts students by viewing the signature events at bc.edu/careers.

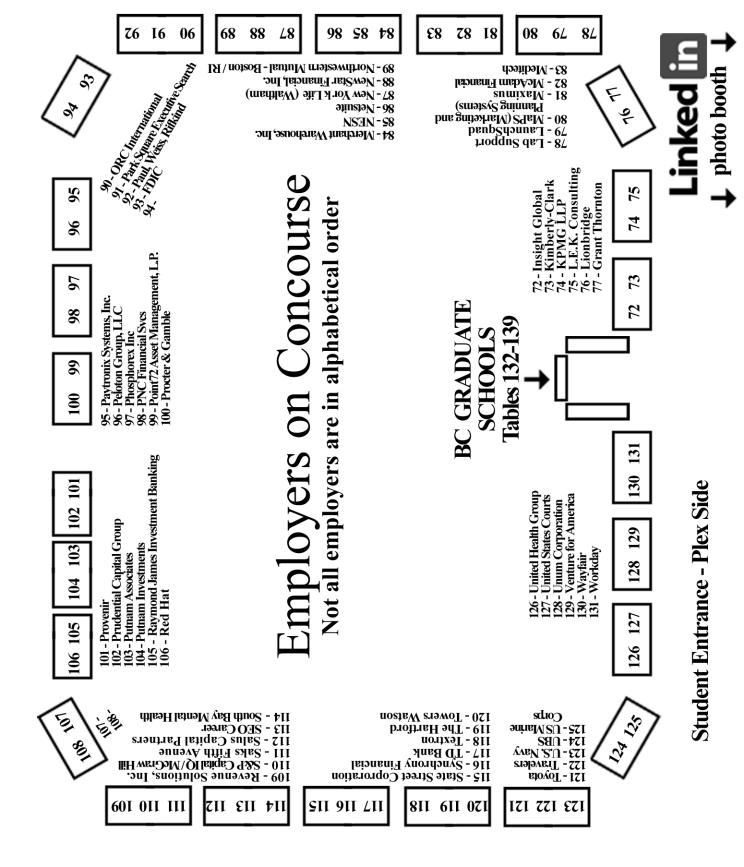












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|--|---|--|---|---|---|--|--|---|--|
| Employers on Conte Floor<br>Not all employers are in alphabetical order                          | 2345672 - SPONSOR3 - Abercrombie & Fitch7 - SPONSOR4 - Alphasights5 - Altair Mgmt Consultants5 - Altair Mgmt Consultants6 - Anchin Block & Anchin | 13 - Bloomingdale's<br>14 - Brafton<br>15 - Brown Brothers Harrims   | 17         16         15         14         13           28         29         30         31         32                           | 27 - Chubb & Son 30 - Compuware Corp<br>28 - CNA Insurance 31 - Cornerstone Research<br>29 - Cognolink 32 - Delaware Life Insurance | 44 - Factset Research Systems41 - everis USA Inc.45 - Fidelity Investments42 - Exeter Group46 - Flexible Architecture43 - Eze Software Group& Simplified Technology, Inc. | 46         45         44         43         42         41           55         56         57         58         59 | 55 - FTI Consulting<br>56 - Gerson Lehrman Group<br>57 - Global Rescue LLC<br>58 - Gorton's SeafoodsEX59 - SPONSOR - TJX                   | <b>PWC</b> 66 - Hill Holliday <b>DWC</b> 67 - ICAP67 - ICAPORACLE68 - Influence Central65 - SPONSOR70 - SPONSOR69 - InSegment, Inc. | 706968676665Student Entrance - Plex Side |
|  | 1<br>I - SPONSOR<br>Cambridge Associates  | EDUCATION/NONPROFIT<br>19 - BELL (Building Educated<br>20 - Blueprint Schools Network<br>Leaders for Life)<br>21 - Boston Teacher Residency<br>22 - Camphill Communities | 22         21         20         19           23         24         25         26           23         Carney Sandoe & Associates | 24 - China Cylfornia Heart Watch<br>25 - City Year<br>26 - Greenwich Country Day School   | 47 - Japan Exchange & Teaching Program<br>48 - Match Education<br>49 - Peace Corps<br>50 - T Howard Foundation  | 50         49         48         47           51         52         53         54                                  | <ul> <li>51 - Teach for America</li> <li>52 - Teach for China</li> <li>53 - Uncommon Schools</li> <li>54 - Urban Teacher Center</li> </ul> | <b>X RBS Citizens</b><br>71 - SPONSOR   | 71                                       |

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### On the Concourse, outside the Band Room!

# **Boston College Graduate Programs**

Looking to continue on at BC after graduation? Come visit these graduate schools and learn about their programs!

# **TABLES 132-138**

(on the concourse, just as you enter Conte)

**Graduate School of Arts and Sciences** 

**Boston College Law School** 

**Connell Graduate School of Nursing** 

**Carroll Graduate School of Management** 

Lynch Graduate School of Education

**Graduate School of Social Work** 

**School of Theology and Ministry** 

Health Professions Graduate Studies Office

# Interview Prep Week 2014

**Learn and practice your interview skills with current employers!** Choose from Behavioral, Technical, and Case Workshops & Practice Interviews

Interview Skills Workshops: Friday, Sept. 19 & Monday, Sept. 22 Including a session with Marc Cosentino

Employer Practice Interviews: Thursday, Sept. 25 & Friday, Sept. 26

● By advanced sign-up **only.** ●

Students *must* attend a workshop in order to participate in an **employer practice interview** 

> Boston College Career Center

**BC**AFFAIRS

Register via EagleLink bc.edu/eaglelink



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TABLE #3

The A&F Leadership Development Programs are highly competitive leadership initiatives that are unique for their entrepreneurial structure, immediate exposure to senior level management, and high level of day-to-day responsibility. A&F focuses on hiring the best and brightest graduates with proven leadership experience and a passion for the retail industry. Based out of our world headquarters in Columbus, OH, these programs feature an initial Training Program up to six weeks long, continued curriculum opportunities, and a dedicated career pathing team to ensure the best opportunities for each individual. Upon completion of the Training Program, trainees will be placed in business critical areas at the Home Office full-time.

#### http://www.abercrombie.com/college



#### The Company

From our offices in London, New York, Hong Kong, and Dubai, AlphaSights helps a global client base that includes private equity firms, asset managers, strategy consultancies and senior corporate decision-makers make better-informed decisions. Our role consists of providing our clients with rapid and proprietary access to the very best sources of expertise that exist for their specific situation. We are one of the fastest growing information services firms. Reflecting our rapid growth, we are seeking ambitious graduates and junior professionals to join us as Analysts/Lead Analysts in our Midtown New York office.

#### http://www.alphasights.com



ALTAIR Management Consultants

TABLE #5

TABLE #4

Altair Management Consultants is a firm in the spirit of a high value-added boutique. The essence of our activity could be defined as "Management Engineers". We have the ability and professional experience to understand the key factors in business management in order to identify the potential value-added areas and manage their effective implementation.

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Our clients are top executives and managing directors who require resolving with quality and competence their key agenda topics in strategy, organization, marketing-sales and operations. Our relationship with our clients is based on trust and independence. Trust: always acting according to our clients' interests and with a long-term relationship vision. Independence: our recommendations' contents show the business reality as ...

#### http://www.altairc.com



Founded in 1923 as a three-man partnership, Anchin, Block & Anchin LLP has developed into one of the largest and most highly respected accounting firms in the region. The firm has 50 partners and a total staff exceeding 300 people.

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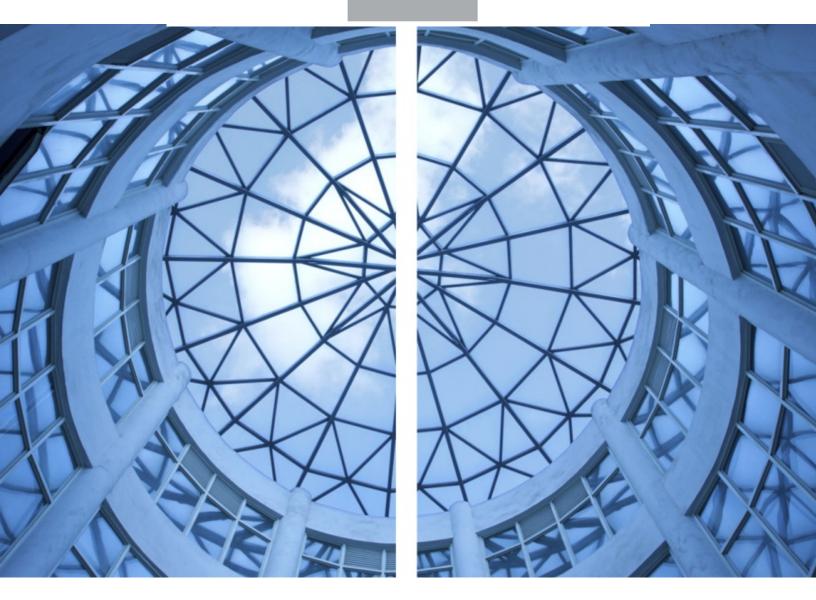
Throughout Anchin's history, there has been a consistent belief that personalized, timely service is the key ingredient to establishing long-lasting client relationships. At Anchin, we offer individual attention to each client in order to *TABLE #6* gain greater insight into his or her specific needs and goals. Our policy is to provide year-round service, not just year-end interaction.

#### http://www.anchin.com/CAREERS-A%20CAREER%20AT%20ANCHIN/ContentPage.aspx



http://careercenter.bc.edu

# CAMBRIDGE C A ASSOCIATES



# **Global Investment Firm**

Meet our team at the Boston College Career Fair on Thursday, September 18<sup>th</sup>!

> EagleLink Application Deadline: Saturday, September 20th



Follow us on Twitter @JoinCambridge

www.cambridgeassociates.com



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commodity derivatives. Our employees act as market makers, ensuring liquidity by laying two-sided markets to help provide an orderly market place in the products we trade. We electronically trade from our downtown Chicago headquarters and have traders on the floors of many of the exchanges.

Thanks to our state of the art proprietary technology and risk management capabilities, Belvedere Trading is able to quickly exploit inefficiencies in the market. Our trading models and software systems are continually being re-engineered, optimized and maintained by our in-house technology department. We are dedicated to hiring intelligent and ambitious individuals to join our growing te...

#### http://belvederetrading.com

**TABLE #11** 

## GE is in the business of powering big things... your career could be one of them.

Learn how GE's prestigious leadership programs and internship/co-op assignments can do big things for the globe...and your career. Kick-start your career in an environment where ideas become infrastructures, and where individual talents combine to build, power, cure and move the world. Find out how at **ge.com/university**.

GE offers a great work environment, professional development, challenging careers, and competitive compensation. GE is an equal opportunity employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law.

Please visit the BC Career Center or www.ge.com/university for more information on the numerous leadership programs for which we recruit BC students:

- Financial Management Program
- Commercial Leadership Program
- IT Leadership Program
- Risk Management Program
- Contracts Management Program







Berkeley Research Group, LLC is a leading global expert services and consulting firm that provides independent expert testimony, litigation and regulatory support, authoritative studies, strategic advice, and document and data analytics to major law firms, Fortune 500 corporations, government agencies, and regulatory bodies around the world.

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**TABLE #12** 

#### http://www.brg-expert.com/



retail and fashion

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**TABLE #13** 

#### http://bloomingdales.com



Blueprint Schools Network, Inc. (Blueprint) is a 501(c)(3) non-profit organization dedicated to helping school districts close the achievement gap in their lowest-performing schools. Using a blueprint of comprehensive reform strategies, we partner with school districts to plan, implement, and monitor the progress of whole school turnaround with the goal of improving educational and life opportunities for students.

We are currently working with public school districts in Denver, Boston, Salem (MA), and St. Louis to plan and implement rigorous turnaround initiatives. We work with 62 schools and serve over 11,000 students.

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TABLE #20

#### http://www.blueprintschools.org



The Boston Teacher Residency (BTR) is an innovative program in urban education that combines graduate coursework toward a Masters degree in Education with a yearlong teaching apprenticeship before placement as a full-time teacher in the Boston Public Schools (BPS). We recruit talented, committed individuals of all ages and diverse backgrounds to enter a 13-month Teacher Residency modeled on a clinical teaching hospital approach; residents apply theory to practice, taking rigorous coursework and gaining extensive hands-on, practical experience in the classroom. They then continue to receive formal support and professional development during the first three years and beyond of their teaching careers.

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TABLE #21

http://www.bostonteacherresidency.org

#### Find your fit at Liberty Mutual Insurance.

Actuarial | Claims | Finance | Human Resources | IT | Risk Control | Product Management | Sales | Underwriting

# BE THE ONE RESPONSIBLE FOR PROTECTING ALL LIFE'S MOMENTS, GREAT AND SMALL.

One thing supports every concert, cruise ship, first car, hospital procedure, and major celebration insurance. That's what we do at Liberty Mutual Insurance. We make it possible for life events, from the every day to the monumental, to occur safely, without avoidable risk. And when and if something does go wrong, we're there with the resources our clients need to rebuild their lives and restore their livelihoods. **Are you strong enough to shoulder this responsibility with us?** 

To learn more, please visit LibertyMutualCampus.com Liberty Mutual Insurance is an equal opportunity employer.



Last year, hundreds of millions of people rocked out at concerts across the world thanks to insurance coverage provided by Liberty Mutual.



Brafton is a content marketing agency that delivers the results our clients need to drive their business online. Brafton provides a breadth of content solutions ranging from editorial, graphics, video and social media. We demonstrate success in our strategic approach with real-world results through digital media, thanks to our belief in the power of smart content, our organizational agility, our teams' relentless passion, creativity and obsession with data and analysis.

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*TABLE #14* 

|                                 |           | http://www.brafton.com   |
|---------------------------------|-----------|--|
| Brown ≔<br>Brothers<br>Harriman |           | Brown Brothers Harriman (BBH) is a privately-held financial institution and has been a thought leader and solutions<br>provider for almost 200 years. We serve the most sophisticated individuals and institutions with award-winning<br>expertise in Investment Management, Private Banking, and Investor Services. Our 5,000 colleagues operate from 17<br>cities throughout North America, Europe and Asia.             |
| 9.18.2014                       | TABLE #15 | BBH is committed to diversity, innovation and globalization. Our culture is driven by our goal to provide the best<br>solutions and services to our clients and each other. Our Partnership structure creates a flat organization that<br>promotes collaboration across all business lines. We believe that diverse ideas and the ability to come together<br>globally across groups and borders are a competitive advanta |

#### http://www.bbh.com

#### bulgerpartners

Bulger Partners is a new breed of financial partner dedicated to providing the highest quality strategic advice, transaction execution, and liquidity to growth-oriented businesses. Our team of professionals combines comprehensive operating capabilities and financial expertise developed at the leading technology and financial services companies.

9.18.2014 TABLE #16

http://www.bulgerpartners.com



CA Technologies (NASDAQ:CA) formerly known as Computer Associates, is one of the world's leading IT management software and solution companies with expertise across all IT environments – from mainframe and physical to virtual and cloud. Our software manages and secures IT environments, enabling our customers to deliver more flexible IT services and our solutions help our customers gain a level of deep insight into and gain control over complex and mixed information technology (IT) environments. CA Technologies works with the majority of the Forbes Global 2000, as well as government organizations and thousands of companies in diverse industries worldwide. Founded in 1976, CA Technologies serves customers in virtually every country.

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**TABLE #17** 

#### http://www.ca.com



Greater Boston

Area

# **Development Representative Oracle Class Of Program** Sales & Business

facebook.com/allyson.dubois.1

in https://www.linkedin.com/in/allysondubois

Oracle is an Equal Employment Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, sexual orientation, gender identity, disability and protected veterans status or any other characteristic protected by law.

# Motivated?

Oracle Class of Program is focused on teaching the fundamentals of selling and providing individuals with skills to prepare them for progression to field sales and sales management. Progression is based on an individual's ability to meet/exceed objectives as well as their flexibility/willingness to relocate when promotion opportunities are available.

# Like Challenges and working in teams?

As a **Sales and Business Development** rep you will participate in a multiyear development program focused on building your foundation sales skills and mastering those skills to enable progression to advanced (or senior) sales positions. **Your initial training program** consists of a multi-week, comprehensive Oracle sales training program in California where new hires begin to learn consultative selling skills and Oracle solutions. This serves as the base

# Send Resume:

CollegeRecruiting\_US@oracle.com

# How About a Career with Oracle?



SBD Representative is a challenging, exciting role that will test your sales skills,

- strategic thinking capabilities, ability to remain focused, and follow-through on plans.
  - •BS or BA degree with a GPA of 3.2 or
    - higher preferred

to make an instant impact as part of a highly collaborative

sales team.

of new hire learning and provides new reps with the tools

- •Effective sales, marketing, time and
  - project management skills
- Comfort in a metrics-driven organization
   Strong desire to pursue a career in tech
  - sales

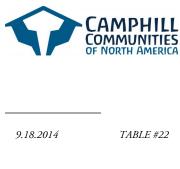


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TABLE #1

Cambridge Associates LLC was founded in the early 1970s to assist nonprofit institutions with the investment of their endowment assets. Today, we provide investment consulting, outsourced portfolio solutions, research services and tools, and performance monitoring to nearly 1,000 clients worldwide, including nonprofits, private clients, pension plans, government agencies, and sovereign wealth funds. Cambridge Associates researches and advises across all asset classes and strategies, including global equities, bonds, real estate, venture capital, hedge funds, leveraged buyout funds, oil and gas partnerships, and other types of investments.

#### http://www.cambridgeassociates.com



Camphill is dedicated to creating communities where the values of service, sharing, spiritual nourishment, and recognition of each individuals gifts and contributions offer a model of renewal for the wider society. In Camphill communities, daily life is shared with children, youth, and adults who have disabilities in ways that are both intentionally therapeutic and intentionally personal. The result is that Camphill offers all community members a life of accomplishment, celebration, and meaning.

Camphill Communities of North America is proud to be a part of the diverse portfolio of AmeriCorps programs. AmeriCorps members live and work in each community and help children to learn and grow, provide a transition to adulthood for young people with developmental disabilities, ages 18-25...

#### http://www.camphill.org

#### Carney, Sandoe 💸 Associates

TABLE #23

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If you currently teach and want to find a new teaching position, or if you're interested in finding your first teaching job, Carney, Sandoe & Associates is a valuable resource to help you in your search to teach in an Independent, College Preparatory School.

Carney, Sandoe & Associates is an educational recruitment firm that places teachers and administrators in private, independent and like-kind (charter, magnet, pilot and merit) schools across the nation. We have placed over 28,500 teachers and administrators in independent schools since 1977. CS&A works to fill thousands of teaching and administrative openings at hundreds of K-12, college preparatory schools each year.

http://www.carneysandoe.com/

Charles River Associates As a world leader in economics and business consulting, Charles River Associates combines cutting-edge economic and financial analysis with in-depth knowledge of industries, markets, technology, and policy and regulatory issues. We offer clients expert analysis, litigation support, and clear guidance on challenging regulatory and corporate matters. Services are provided by staff consultants and our distinguished academic affiliates in class certification, damages analysis, expert reports and testimony, and regulatory analysis. We also offer business advisory services, including strategy development, valuation of tangible and intangible assets, risk management, and transaction support. 9.18.2014 **TABLE #18** 

http://www.crai.com/careers/campus



# WHEN WE TALK VALUE, WE MEAN BUSINESS.

# TJX Is Proud to Sponsor The 2014 Boston College Career Fair

The TJX Companies, Inc. is the leading off-price apparel and home fashions retailer in the U.S. and worldwide, operating T.J.Maxx, Marshalls, HomeGoods, and Sierra Trading Post in the United States; Winners, HomeSense, and Marshalls in Canada; and TK Maxx and HomeSense in Europe. With over \$27 billion in revenues in 2013, more than 3,200 Stores, and over 191,000 Associates, success is always in style at TJX.

#### TO LEARN MORE:

For a complete outline of the TJX corporate merchandising career path, FAQs and more, go online at <u>www.tjx.com/college.</u>

| In the L | J.S. |
|----------|------|
|----------|------|

In Canada

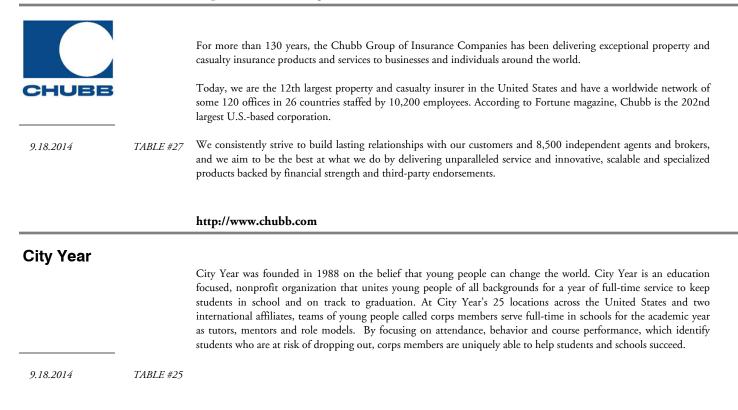
In Europe

TJ-MOX Marshalls HomeGoods SIERRA WINNERS HOMESENSE Marshalls THEMOX HOMESENSE



"China California Heart Watch" is a U.S. non-profit organization based at the UC Irvine - School of Medicine whose mission is to serve the rural poor in Yunnan Province of China through teaching, research, and clinical care. This December 2014, China Cal will launch the Yunnan Pediatric Heart Program and Training Center to train all town- and county-level clinicians responsible for the care of newborns and infants on the importance and proper use of stethoscopes and pulse oximeters. We invite undergraduate and graduate students to help train local and village doctors in the latest techniques in screening and diagnosis for children suffering from heart disease in rural China. Our goal is to train all rural doctors responsible for the care of newborns and infants to do proper examination...

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#### http://www.cityyear.org



CNA is the country s seventh largest commercial insurance writer with a \$9 billion business portfolio. We provide insurance protection to more than 1 million businesses and professionals in the U.S. and internationally. Our recent history has been representative of extraordinary success which can be attributed directly to solid underlying underwriting performance, focus on our core business strategies, strong relationships with our key distribution partners and a clear understanding of our customer is insurance needs.

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TABLE #28

#### http://www.cna.com



#### Make waves

Leaders are always influencing and inspiring those around them. At Deloitte, every project you touch can have lasting effects — whether it's delving into today's toughest business challenges, collaborating with leaders at our new learning center, Deloitte University, or putting your skills to work for the greater good on one of our many pro bono efforts. Start the ripple effect.

To find out more information, visit www.deloitte.com/us/careers



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# Deloitte.

|                               |           | 2014 Boston College Career Fair / Employers   |
|-------------------------------|-----------|---|
| COGNO                         | OLINK     | Cognolink is a global primary research firm. Our clients are private equity firms, strategy consultants and hedge<br>funds, and they work with us when they need to quickly learn about a market, company or product. We find<br>industry professionals who are experts in their field and can share their knowledge with our clients as part of a<br>one-to-one consultation, group conference call or roundtable.<br>As a graduate, you'll join the New York research team in our Private Consultations division, where you will learn  |
| 9.18.2014                     | TABLE #29 | how to find the most relevant people to help investors answer questions across a wide range of industry sectors. It is a<br>steep learning curve but, surrounded by talented, driven colleagues, you'll quickly develop a broad knowledge of<br>global market issues and key industries.  |
|                               |           | http://www.cognolink.com/   |
| <b>Compuware</b><br>9.18.2014 | Corporati | Compuware APM is the leader in a new generation of application performance management. Unlike traditional APM solutions that are heavy, difficult and reactive, Compuware APM is light, smart and proactive. Compuware APM is built to manage the complexity of today's most challenging modern applications including mobile, cloud, big data and SOA. Compuware APM optimizes and monitors tens of thousands of applications for more than 5,000 customers, large and small, around the globe. Through the lens of end-user experience, our customers enjoy faster performance, proactive problem resolution, accelerated time-to-market and reduced application management costs through smarter analytics, advanced APM automation and a unique performance lifecycle foundation. |
|                               |           | http://www.compuware.com/en_us.html   |
|                               | TADIE 401 | Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. Our staff and nationally-prominent academic and industry experts provide clients with state-of-the-art analysis that has earned us a reputation for excellence and effectiveness. Our work often serves as the foundation for testimony in complex business litigation. In recent years, Cornerstone Research has grown quickly to become one of the nation's leading finance and economics consulting firms with more than five hundred staff members across our six offices and an extensive network of experts.   |
| 9.18.2014                     | TABLE #31 |   |

#### http://www.cornerstone.com

#### **Delaware Life Insurance Company**

A Leading Provider of Annuities & Life Insurance Delaware Life is a leading provider of annuity and life insurance products in the United States. We currently manage approximately 400,000 in-force annuity and life insurance policies representing around \$40 billion in assets under management.

Delaware Life was established in August 2013 in connection with the purchase by Delaware Life Holdings, LLC of the domestic U.S. annuity business and certain life and corporate markets insurance businesses of Sun Life Financial, 9.18.2014 TABLE #32 Inc.\*

http://www.delawarelife.com

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When you launch your career at EY, you'll find a culture of global, high performance teamwork at the heart of every project's success. It's more than just a great place to work - it's a great place to build relationships with people who will guide, inspire and challenge you. At EY, you'll help us build a better working world - starting with your own.

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| Deloitte.                    |                 | Deloitte is one of the leading professional services organizations in the United States specializing in audit, tax, consulting, and financial advisory services with clients in more than 20 industries. We provide powerful business solutions to some of the world's most well-known and respected companies, including more than 75 percent of the Fortune 100.  |
|------------------------------|-----------------|---|
| 9.18.2014                    | TABLE #2        | At Deloitte, you can have a rewarding career on every level. In addition to challenging and meaningful work, you'll have the chance to give back to your community, make a positive impact on the environment, participate in a range of diversity and inclusion initiatives, and get the support, coaching, and training it takes to advance your career.  |
|                              |                 | http://mycareer.deloitte.com/us/en  |
| Udemanc<br>move fast         | ter, growfaster | Demandware brings together some of the brightest minds on the planet from a wide range of backgrounds. Here you'll find the exciting mentality of a startup backed by the stability of an established, growing company. It's a challenging, open, diverse, and friendly culture that encourages creative thinking from everyone—from product development to company operations to sales and marketing.                        |
| 9.18.2014                    | TABLE #33       | Demandware houses the best and brightest minds who are continuously innovating the next generation of cloud<br>products and solutions. You won't find rigidity and a set way of doing things here. What you will find is an<br>incredible group of people who work in collaborative teams and are constantly focused on innovating next generation<br>software: a true developer's community.                                 |
|                              |                 | http://www.demandware.com   |
| 🚷 DigitasLBi                 |                 | About DigitasLBi<br>DigitasLBi is a global marketing and technology agency that transforms businesses for the digital age. We help<br>companies of all shapes and sizes decide What's Next and then we take them there. Across 40 offices in 25<br>countries around the world we have more than 6,000 digital experts working to enrich people's lives via our unique<br>blend of strategy, creativity, media and technology. |
| 9.18.2014                    | TABLE #34       |   |
|                              |                 | http://www.digitaslbi.com/us/   |
| Duff <mark>&amp;</mark> Phel | .PS             | Duff & Phelps is the premier global valuation and corporate finance advisor with expertise in complex valuation,<br>dispute consulting, M&A and restructuring. The firm's more than 1,000 employees serve a diverse range of clients<br>from offices in North America, Europe and Asia.   |
| 9.18.2014                    | TABLE #35       |   |
|                              |                 | http://www.duffandphelps.com  |

# When opportunity knocks, it could knock here...



**Grow your own way.** At PwC, opportunities are everywhere. We'll help you find the career path that's right for you. We'll coach you, mentor you and refine your skills. We'll offer you a variety of experiences so you can build relationships and grow your career—your own way. So whenever your next opportunity comes knocking here, you'll be ready to answer. **pwc.com/campus** 





9.18.2014

TABLE #36

TABLE #37

Eaton Vance is a Boston-based investment management firm, with a history dating to 1924. Eaton Vance, whose stock trades on the New York Stock Exchange under the symbol EV, established its reputation by offering a conservative approach to managing money and an uncompromising commitment to integrity and quality. Eaton Vance and its affiliates manage more than \$150 billion in assets for more than 100 investment companies, as well as individual and institutional accounts, including those of corporations, hospitals, retirement plans, universities, foundations and trusts. Eaton Vance offers a complete product line for creating and growing wealth, protecting and preserving wealth and, ultimately, for distributing wealth.

#### http://www.eatonvance.com/



9.18.2014

barriers of language, culture and geography. We've helped millions of people become global citizens through educational travel, language learning and academic degree programs. To continue to grow our culture of innovation, we're adding more entrepreneurial thinkers and passionate doers to make an impact, build great things, collaborate, travel the world, and pave a dynamic career path in global management, teaching, technology, sales and service. Learn more at careers.ef.edu

From Boston to London, Zurich to Shanghai, you'll find EF teams across the world working together to break down

#### http://www.ef.com/



9.18.2014

TABLE #38

EMC Corporation is a Fortune 500 company leading the world by providing information infrastructure technologies through cloud computing, big data and IT services. EMC leads customers of all sizes on journey to the private cloud-enabling them to store, manage, protect and analyze their information in a more agile, trusted and cost-efficient way.

EMC continues to redefine our industry. We represent global customers across education, manufacturing, entertainment, telecommunications, financial services, retail, and healthcare industries amongst others. EMC provides a tailored service with complete control over data and applications that optimize speed and provide a higher ROI.

#### http://me.emc.com



Welcome to Enterprise. This is where all types of people find success. In fact, that's how we've become the largest rental car company in the world. We built our company around being honest and fair, and at the same time, incredibly motivated and entrepreneurial. This is where your potential becomes reality.

As a multibillion-dollar industry leader, we can offer you more than a chance to succeed. This is where you can thrive. Our environment's energetic, our people are motivated and our career paths can take you where you want to GO. No matter where you join Enterprise, get ready for something big.

9.18.2014

TABLE #39

#### http://www.enterprise.com



# **X RBS Citizens**

## RBS CITIZENS COMMERICAL BANKER DEVELOPMENT PROGRAM. IT STARTS HERE.

*Think you need a degree in finance for a career in banking?* Our depth of resources and commitment to your training and development is a great way to begin a career in Commercial Banking and enhance your potential. *Come and learn more*:

#### September 25, 2014, 5:00pm- 6:00pm Location: Gasson 310 Refreshments will be served

The RBS Citizens Commercial Banker Development Program is an exceptional 12-month learning opportunity that is both rewarding and challenging. It will be one of the most valuable and memorable experiences of your professional career. The program includes:

- 3 months of classroom credit analysis and product services training
- 3 months of writing actual credit analyses, sales analysis and solution training
- 3-month rotations in two Commercial Banking business lines

Upon successful completion of the Program, graduates will be placed in a Commercial Banking business line as a Credit Analyst.

Learn about Commercial Banking and Our Program: All majors accepted. http://commercial.cfgcareers.com/

#### Apply Now!

Visit <u>www.cfgcareers.com</u> and find 'Commercial Banking Associate, requisition 409877'



Epsilon is the industry's leading marketing services firm, with a broad array of data-driven, multichannel marketing solutions that leverage consumer insight to help brands deepen their relationships with customers. Services include strategic consulting, acquisition and customer database technologies, loyalty management, proprietary data, predictive modeling and a full range of direct and digital agency services, including creative, interactive web design, email deployment, search engine optimization and direct mail production. In addition, Epsilon is the world's largest permission-based email marketer. Epsilon is an Alliance Data company. For more information, visit www.epsilon.com

9.18.2014

TABLE #40

TABLE #41

#### http://www.epsilon.com



everis is a \$750M multinational consulting firm offering Management, IT and Software Development consulting services, as well as outsourcing solutions. We have more than 15 years of experience in international markets. We specialize in banking, telecommunications, public administration, healthcare, utilities, insurance. Currently, everis has operations in Europe, Latin America and the United States, with a professional staff of more than 12,000 consultants globally.

9.18.2014

#### http://www.everis.com/usa/en-US/home/Paginas/home.aspx

| E X E T   | E R      | Exeter is a privately-held information technology (IT) product development and consulting firm serving a variety of institutional clients throughout the United States and worldwide from its headquarters in Boston, Massachusetts, and offices in Los Angeles and San Francisco. Over the course of almost three decades, Exeter has maintained a core focus on delivering management and technology solutions to numerous prestigious and complex organizations, and possesses experience working within the non-profit, higher education, healthcare, professional services and public sector verticals. We pride ourselves on delivering outstanding results to our clients, and recognize that the high level of service we provide is a reflection of the quality and work ethic of the people at Exeter.                    |
|---|----------|---|
|   |          | http://www.exeter.com   |
| Building a better<br>working world<br>9.18.2014 | TABLE #7 | At EY, our 167,000 professionals work together to deliver assurance, tax, transaction and advisory services. We make<br>a difference through leading practices that develop our people, help our clients and strengthen our communities.<br>Our collaborative culture supports the personal and professional success of each individual. Learn more about who<br>we are, what we do and how to achieve your potential by visiting ey.com/us/eyinsight. And, visit us at<br>ey.com/us/careers and see why Ernst & Young has been on FORTUNE's "100 Best Companies to Work For" list for<br>16 consecutive years, longer than any of the other Big Four.<br>Ernst & Young refers to the global organization of member firms of Ernst & Young Global Limited, each of which is<br>a separate legal entity. Ernst & Young Global Limite |



Eze Software Group serves more than 1,500 buy- and sell-side institutions in 30 countries across North and South America, EMEA, and Asia Pacific. Its clients include broker-dealers, endowments, family offices, hedge funds, institutional asset managers, mutual funds, pension funds, and professional individual investors. Eze Software Group employs more than 750 people worldwide. It is based in Boston with offices in Atlanta, Chicago, Dallas, Hong Kong, London, New York, Rio de Janeiro, San Francisco, Singapore, Stamford, and Sydney.

Be a Part of our Growth!

9.18.2014

TABLE #43

TABLE #93

#### http://www.ezesoft.com



FactSet is a financial data and software company headquartered in Norwalk, CT with offices in 28 locations worldwide. In 2013, annual revenues for FactSet exceeded \$808M and employee headcount passed 6,200. FactSet has been publicly traded on the New York Stock Exchange under the symbol FDS since 1996 and on NASDAQ under the same symbol since 2009. FactSet's products and data are used by 48,000+ financial professionals at more than 2,300 firms globally.

FactSet was ranked #50 on FORTUNE's "100 Best Places to Work" list in 2014 and has been listed as one of Forbes' "200 Best Small Companies" for 14 consecutive years.

#### http://www.factset.com/careers



9.18.2014

The Federal Deposit Insurance Corporation (FDIC) is one of the most respected forces in America's financial community. Since 1934, we have been insuring deposits and promoting safe banking practices in order to uphold our mission of maintaining stability and public confidence in the nation's financial system. FDIC professionals identify, monitor, and address risks to the deposit insurance funds in cities and towns from coast to coast.

If you would like to apply for a position with the FDIC, please access our website at: http://www.fdic.gov/about/jobs/index.html. Or, you can talk to an FDIC recruiter at the Boston College Career Fair event being held on September 19, 2007.

#### http://www.fdic.gov

At Fidelity, we are focused on making our financial expertise broadly accessible and effective in helping people live the lives they want— from the 23 million people investing their life savings, to the 20,000 businesses managing their employee benefits programs, to the10,000 advisors and institutions needing innovative technology solutions to invest their clients' money. To do this well, as a privately held company, we place a high degree of value in nurturing a work environment that attracts the best talent and reflects our commitment to being an employer of choice. For more information about Fidelity Investments, visit www.fidelity.com.

9.18.2014

TABLE #45 Fidelity Investments is an equal opportunity employer.

http://www.fidelitycareers.com



FAST - which stands for "Flexible Architecture and Simplified Technology" has developed a breakthrough technology framework that automates the software development process. Source code, testing tools, data, and documentation are automatically generated from rules and logic you define. We call it 8x because it can get the job done 8 times faster than traditional development approaches.

9.18.2014

TABLE #46

We combine 8x with focused expertise both technical and industry-specific to deliver a value proposition that is unmatched. By leveraging 8x, we work with our clients to extend their existing software environments and build entirely new components.

#### http://www.fasttechnology.com/

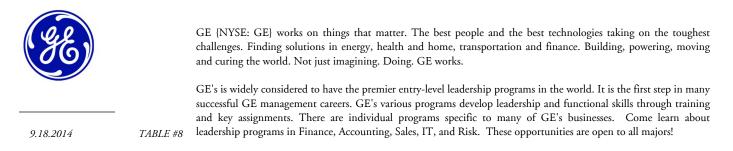


FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. With more than 4,200 professionals located in most major business centers in the world, we work closely with clients every day to anticipate, illuminate, and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring.

9.18.2014

TABLE #55

#### http://www.fticonsulting.com



|                            |           | http://www.gecareers.com  |
|----------------------------|-----------|---|
| Gerson<br>Lehrman<br>Group |           | GLG was founded fifteen years ago because we believed that the quickening complexity of the global economy – coupled with the emergence of the web – both necessitated and enabled constant, highly-tailored learning, in a variety of settings, for the world's top professionals. |
|                            |           | Today, GLG serves the world's leading investment firms, corporations, professional services firms, startups, and non-profits to help them solve their most complex operational and developmental challenges.  |
| 9.18.2014                  | TABLE #56 | We are the world's largest membership network for professional learning. Our network of over 375,000 thought leaders and practitioners includes business executives, scientists, academics, former public sector leaders and the foremost subject matter specialists.               |

http://www.glg.it



9.18.2014

TABLE #57

Global Rescue is a worldwide provider of integrated medical, security, intelligence and crisis response services to corporations, governments, and consumers. Founded in 2004 in partnership with Johns Hopkins Medicine, Global Rescue's operational model provides best-in-class services that identify, monitor, and respond to threats and emergencies. Global Rescue has provided medical, security, and evacuation support to clients during every globally significant crisis of the last decade, including: the Arab Spring; the Japanese tsunami; the Haitian earthquake; Georgia's invasion by Russia; and the Mumbai terrorist attacks. Global Rescue has locations in Boston, Massachusetts, Lebanon, New Hampshire; Islamabad, Pakistan; and Bangkok, Thailand. Please see www.globalrescue.com to learn...

#### http://www.globalrescue.com



9.18.2014

TABLE #58

Gorton's, America's seafood company since 1849, is the category leader, providing consumers with innovative frozen seafood products through grocery stores across the United States and Canada. Gorton's is committed to providing products and services that surpass expectations. The Gorton's brand in the U.S. (and the BlueWater brand in Canada) markets high quality, value added frozen seafood with innovative product lines such as All Natural Grilled Fillets, Skillet Crisp Tilapia and Tenders, along with traditional Fish Sticks and Fish Fillets. The Gorton's Fisherman and the "Trust the Gorton's Fisherman" jingle, are among the best known brand equities with U.S. consumers.

#### http://www.gortons.com

| 📀 Grant T | hornton   | Grant Thornton is a collaborative, entrepreneurial firm on the move! As part of a dynamic, global organization of more than 30,000 people serving clients in more than 100 countries, we have the agility and focus it takes to be a leader.<br>Founded in Chicago in 1924, Grant Thornton LLP (Grant Thornton) is the U.S. member firm of Grant Thornton International Ltd, one of the world's leading organizations of independent audit, tax, and advisory firms. Grant |
|-----------|-----------|--|
| 9.18.2014 | TABLE #77 | Thornton has revenues in excess of \$1.3 billion and operates 57 offices across the U.S., with more than 500 partners and 6,000 employees.<br>Grant Thornton works with a broad range of publicly and privately held companies, government agencies, financial institutions, and civic and religious organizations.  |

#### http://www.GrantThornton.com/CampusCareers

| Country   | enwich<br>Day School | Founded in 1926, Greenwich Country Day School is an independent, co-educational day school with 908 students in grades N-9 with a faculty of 138, providing students a student-teacher ratio of 6:1. Greenwich Country Day houses nearly 70% of its academic faculty members, allowing the school to recruit nationally for the best talent available to teach elementary and middle school children.                  |
|-----------|----------------------|--|
| 9.18.2014 | TABLE #26            | Greenwich Country Day defines itself as a family school fostering academic excellence. Creative teaching is<br>encouraged and used to motivate young students and foster a love of learning. The school's emphasis on developing<br>the whole child results in attention to developing strong academic skills, character, values, creativity, and<br>sportsmanship. Many faculty members serve as coaches and advisors |

http://www.gcds.net

13



9.18.2014

TABLE #60

The story of Grimmway begins in an agricultural haven known as the Southern San Joaquin Valley in central California. The Grimm brothers began nurturing their family business in Kern County more than 3 decades ago. Grimmway Farms has grown to become the largest grower, producer and shipper of carrots in the world; but the family still insists on walking the fields, visiting the processing facilities and performing their own brand of quality assurance - every single day. In 1968 when Rod and Bob Grimm set up their first roadside produce stand, the brothers made a promise: always take care of the customer. Decades later, that promise has never been broken. Grimmway Farms' dedication to consistent quality and dependable service has made us the global leader in our industry.

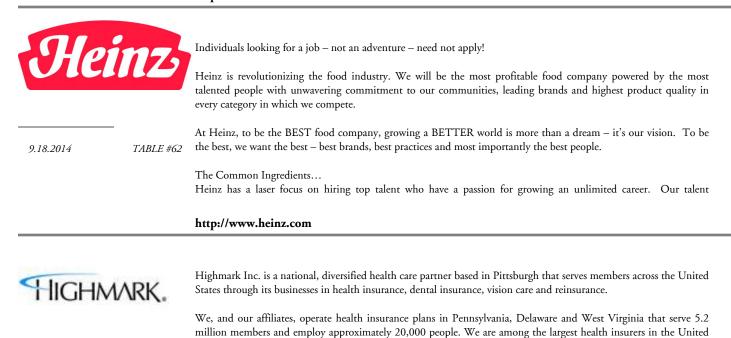
#### http://www.grimmway.com



Harris Williams & Co. is a premier middle market investment bank with a two-decade legacy of sell-side merger and acquisition excellence. The firm is focused exclusively on the middle market, providing sell-side and acquisition advisory, restructuring advisory, board advisory, private placements, and capital markets advisory services to leading private equity groups, as well as many Fortune 500 and privately held companies. Harris Williams & Co.'s approximately 180 employees operate out of six U.S. offices in Richmond, San Francisco, Boston, Cleveland, Philadelphia, and Minneapolis, as well as our European advisory practice in London. Harris Williams & Co. is a member of The PNC Financial Services Group, Inc. (NYSE:PNC). For more information please visit our website.

States and are the fourth largest Blue Cross and Blue Shield-affiliated company. Highmark is an independent licensee of the Blue Cross and Blue Shield Association, an association of independent Blue Cross and Blue Shield companies.

#### http://www.harriswilliams.com



9.18.2014

TABLE #63

#### http://www.highmark.com



Hill Holliday is a multi-discipline communications company. We develop catalytic ideas that drive tangible business success. We believe in the art of mass and digital communications. Brand building and sales driving efforts. Upper and lower funnel strategies. It's about how it all works together. And our clients stay with us a really really long time because our work works.

9.18.2014

TABLE #66

http://www.hhcc.com



ICAP is the world's leading interdealer broker and provider of post trade risk and information services, connecting buyers and sellers in the world's financial markets. Fast-moving. Innovative. Meritocratic. It's an exciting business, a growing business, a hub of innovation.

We are a billion dollar company, with approximately 5,100 employees in 32 countries. We provide market-leading voice and electronic broking services to a huge variety of clients, including all the major investment and commercial banks. This means matching buyers and sellers in the wholesale markets for interest rates, credit, commodities, foreign exchange, equities, equity derivatives and shipping, in deals worth in excess of US\$1.4trillion a day. We also offer a range of post trade risk and information s...

#### http://www.icap.com/careers



Influence Central delivers cutting-edge social media and digital campaigns that create powerful and meaningful ROI. Working with more than 200 national brands annually, we execute innovative social, digital, and word-of-mouth campaigns. Influence Central engages targeted influencers as passionate brand advocates, creating first-person, authentic recommendations. Our goal is to implement strategies that directly address our clients' business challenges, whether they include high conversion to consumer purchases, dynamic lift in brand recognition or reputation, increased awareness, or persuasively answering brand detractors.

9.18.2014

TABLE #68

#### http://influence-central.com/



InSegment is a multilayer digital marketing firm that combines creative output with no-nonsense success metrics. We provide our clients with full service marketing solutions, not just pretty pictures. Our internship program urges candidates to explore whatever facet of marketing that they are interested in as well as others they haven't tried or even heard of before.

9.18.2014

TABLE #69

http://www.insegment.com

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9.18.2014

9.18.2014

TABLE #72

Insight Global is a premier technology staffing services firm, ranked as one of the fastest growing staffing firms for the past 9 consecutive years and named the 4th largest IT staffing firm in America. Since our inception in 2001, we have experienced unprecedented growth within our industry. We have rapidly expanded from an Atlanta based start-up to one of the most successful IT staffing firms in America, with 39 offices and counting. Insight Global employs over 20,000 people in companies each year and currently boasts revenues over \$1 Billion. We plan to continue this growth trend by expanding to 98 offices nationwide, entering into industries such as Finance/Accounting, Administrative and Healthcare staffing, and continuing to expand internationally.

#### http://www.insightglobal.net

#### JAPAN EXCHANGE AND TEACHING PROGRAM

The Japan Exchange and Teaching (JET) Program is a Japanese Government-sponsored program to improve English language education and promote grass-roots level international exchange in Japan. JET is seeking candidates who will hold at least a Bachelor's degree by July 1, 2015, to live and work in Japan for at least one year beginning next summer.

Candidates should have an interest in learning about Japan while sharing their own culture and enjoy working with children. Most positions do NOT require Japanese language ability.

TABLE #47 The JET Program provides transportation to and from Japan and a salary of JY 3,360,000/yr.

To participate in the JET Program in 2015, apply this fall! The deadline will be in mid-November (exact date TBA).

#### http://www.us.emb-japan.go.jp/JET/

#### 😰 Kimberly-Clark

Kimberly-Clark is a leading global company employing 57,000 people worldwide and posting sales of \$21.2 billion in 2013. Headquartered in Dallas, Texas, with operations in 35 countries, Kimberly-Clark's global brands are sold in more than 150 countries. Every day, 1.3 billion people trust Kimberly-Clark's essential products and the solutions they provide to make their lives better.

9.18.2014 TABLE #73

With well-known core brands such as KLEENEX®, SCOTT®, HUGGIES®, PULL-UPS®, KOTEX®, POISE®, DEPEND® AND ANDREX® we hold the No. 1 or No. 2 share position globally in more than 80 countries. Even when they're not at home, people all around the world use Kimberly-Clark Professional's washroom, workplace, safety and do-it-yourself solutions.

#### http://www.kimberly-clark.com



KPMG is a global network of professional firms providing Audit, Tax, and Advisory services. We operate in 148 countries and have more than 113,000 professionals working in member firms around the world.

9.18.2014

TABLE #74

#### http://www.kpmgcareers.com



9.18.2014

TABLE #75

L.E.K. Consulting is a global management and strategy consulting firm that uses deep industry expertise and analytical rigor to help clients solve their most critical business problems. Founded 30 years ago, L.E.K. employs over 1000 professionals in 22 offices across Europe, the Americas and Asia-Pacific. L.E.K. advises and supports global companies that are leaders in their industries - including the largest private and public sector organizations, private equity firms and emerging entrepreneurial businesses. Areas of expertise include Life Sciences, Media & Entertainment, Retail & Consumer Goods, Private Equity, Aviation & Airports (Travel & Leisure), MedTech, Healthcare Services and Building & Construction.

#### http://www.lek.com



AB SUPPORT Lab Support, a division of On Assignment, is an international leader in placing scientific and engineering A DIVISION OF ON ASSIGNMENT professionals in contract, contract-to-hire, and direct hire opportunities. Having pioneered a specialized staffing approach, most Lab Support Staffing Consultants possess a degree in science or engineering and a passion for the industry they represent. With nearly three decades of experience, we successfully place professionals in industries such as biotechnology, medical device, pharmaceutical, food and beverage, environmental, chemical, and consumer care as well as government and academia.

9.18.2014

TABLE #78

#### http://www.labsupport.com

LAUNCHS (UAD

LaunchSquad is a technology PR firm that identifies and communicates stories for companies we love. You've probably heard of a few: Acquia, Facebook, and Ministry of Supply. From consumer and enterprise technology start-ups to lifestyle and media companies, we partner with our clients, immerse ourselves in their product or services and build strategic communications campaigns and original content programs that reach and resonate with key audiences. We don't have a formula for our work. Every client partnership provides an opportunity to try something new. It all starts with the story. From there, we work together to develop, build and produce original programs.

9.18.2014

TABLE #79

#### http://www.launchsquad.com



At Liberty Mutual Insurance, doing the right thing is essential. That's why we offer a diverse range of student opportunities that complement your academics, and provide experience through immediate responsibility and stimulating work.

As a Fortune 100 company, we have the resources and training for you to expand your skills, knowledge, and creativity to drive our business forward. A diversified global insurer, LMI employs over 50,000 people in more than 900 offices worldwide. With 36.9 million in annual consolidated revenue, LMI is the U.S.'s 3rd largest property and casualty insurer.

9.18.2014

TABLE #64

http://www.libertymutualcampus.com

| Lionbridge         |                |   |
|--------------------|----------------|---|
|                    |                | About Lionbridge<br>Lionbridge enables more than 800 world-leading brands to increase international market share, speed adoption of<br>products and effectively engage their customers in local markets worldwide.  |
|                    |                | We provide translation, online marketing, global content management and application testing solutions that ensure<br>global brand consistency, local relevancy and technical usability across all touch points of the global customer<br>lifecycle.   |
| 9.18.2014          | TABLE #76      | Using our innovative cloud technologies, global program management expertise and our worldwide crowd of more than 100,000 professional cloud workers, we provide integrated solutions that enable clients to successfully market, sell and support their products and services in global markets.   |
|                    |                | http://www.lionbridge.com   |
|                    | PS<br>STRATEGY | Founded in 1994 by veterans of management consulting and academia, MaPS is a strategic marketing research and consulting firm serving Fortune 500 clients. Our unique ability to effectively combine best-in-class statistical methods with a custom marketing consulting approach has made us a leader in the industry.  |
| 9.18.2014          | TABLE #80      |   |
|                    |                |   |
|                    |                |   |
|                    |                | http://www.mapsnet.com/careers/apply.html   |
| match<br>EDUCATION | Match<br>Corps | Match Education is a national education nonprofit, based in Boston. We operate a growing portfolio of high-performing and innovative urban charter schools. Our schools are widely recognized for their success in preparing low-income students for success in four-year colleges. We also train teachers for urban classrooms and operate a fully sanctioned graduate school of education. We seek to train the best rookie teachers in the country and, over time, to develop new insight into the nature of effective teaching and teacher training. Finally, we provide  |
| p.18.2014          |                | Match Education is a national education nonprofit, based in Boston. We operate a growing portfolio of high-performing and innovative urban charter schools. Our schools are widely recognized for their success in preparing low-income students for success in four-year colleges. We also train teachers for urban classrooms and operate a fully sanctioned graduate school of education. We seek to train the best rookie teachers in the country and,  |
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At McAdam Financial our goal is to address the changing financial needs of our clients. We have earned a reputation for quality and excellence through providing our clients with personalized service. We strive to help our clients create a life-long realization of ongoing financial goals to help them gain financial independence and security

9.18.2014

TABLE #82

#### http://www.mcadamfinancialgroupllc.com/new/mcAdamfinancialgroup/

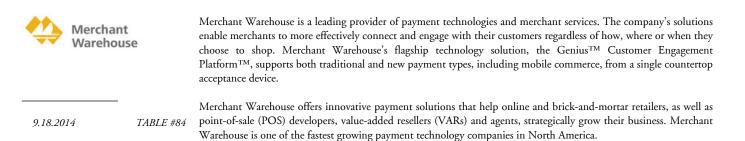


MEDITECH has 45 years of experience as a leader and innovator in the health care information systems software industry, with more than 4,000 staff members and over 2,300 customers. We are a privately held organization and are one of the largest software companies in Massachusetts. Our customer base is concentrated in the United States, but extends throughout the world to Canada, England, Ireland and South Africa.

9.18.2014

TABLE #83

#### http://www.meditech.com



#### http://www.merchantwarehouse.com



The New England Sports Network (NESN) is owned by the Boston Red Sox and Boston Bruins and delivered to over 4 million homes throughout the six-state New England region and nationally as NESN National. The definitive source for New England sports programming, NESN has consistently been one of the top rated regional sports networks in the country and was the first regional sports network in the country to originate every game and studio show in high definition.

9.18.2014

TABLE #85

#### http://nesn.com/careers



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At NetSuite Inc., our vision is to help mid-size businesses and divisions of large companies run their businesses better by providing the market's leading integrated, online business management software suite for accounting/ERP, customer relationship management (CRM) and ecommerce. With products such as NetSuite, NetSuite OneWorld and NetSuite CRM+, we already meet the business software needs of over 6,500 customers worldwide. And as an industry leader, we value the uniqueness, creativity and innovation each employee brings, whether in the areas of engineering, sales, marketing, operations, customer advocacy, IT, or corporate resources. Our employees drive our vision and make our success possible.

9.18.2014

TABLE #86

TABLE #87

TABLE #88

#### http://www.netsuite.com



9.18.2014

Financial Advisors help clients identify and achieve their financial goals. New York Life and its affiliates are dedicated to prudent financial management, high quality products and impeccable service. In addition to superior life and annuity products, registered representatives can offer a comprehensive array of financial products and services to help clients develop a sound, long-term investment strategy. Through NYLIFE Securities, registered representatives have access to a variety of investment products including stocks, options, bonds and over 13,000 mutual funds.

http://www.newyorklife.com

NewStar Financial, Inc. is a Boston-based commercial finance company focused on meeting the complex financing needs of companies and private investors in the middle markets. The Company specializes in providing senior secured debt financing options to fund mergers and acquisitions, growth strategies, working capital, and recapitalizations, as well as equipment purchases. NewStar originates debt transactions directly through a team of highly experienced bankers organized around key industry and market segments. With a \$2.5 Billion and growing portfolio, NewStar's Middle Market Leveraged Finance group has been one of the most consistent sources of private equity sponsor finance throughout the very dynamic past decade.

9.18.2014

The Company's shares trade on the NASDAQ under the ticker symbo...

#### http://www.newstarfin.com

| -    | Northwestern I<br>FINANCIAL NETW<br>the quiet company* |       | to understand their clients' goals and visions in<br>uccess. These representatives are in business for<br>rk of financial specialists, training programs and |
|------|--|-------|--|
| 9.18 | 3.2014 TA  | E #89 |  |

http://www.nmfn.com/wellesley

| ORACLE    | _         | Unleash Innovation by Simplifying IT<br>Oracle is shifting the complexity from IT, moving it out of the enterprise by engineering hardware and software to<br>work together—in the cloud and in the data center. By eliminating complexity and simplifying IT, Oracle enables its<br>customers—400,000 of them in more than 145 countries around the world—to accelerate innovation and create<br>added value for their customers.<br>For more information visit http://oracle.com<br>Oracle (NASDAQ: ORCL) |
|-----------|-----------|---|
| 9.18.2014 | TABLE #65 |   |
|           |           |   |

#### http://www.oracle.com/

# **ORC**International

At ORC International, we are leaders in the art of business intelligence. We help clients explore, navigate and integrate insights to uncover what truly engages people around the world. With a focus on improving business performance and growth, we combine quality data, smart synthesis and a best in class digital platform to deliver transformative business insights across our clients' customers, employees, markets, and products.

9.18.2014

With our ORC Development Program (ORCID), you'll work closely with our experts and get first hand exposure to the latest business trends, research technologies and more! Rotate through a challenging two year program designed to hone your research, business, communication and client development skills, as you work side-by-side with today's biggest brands.

#### http://www.orcinternational.com



Park Square Executive Search is a retainer-based executive search firm headquartered in Cambridge, Massachusetts, serving clients and institutions that are changing the world through discovery, innovation, and growth. Park Square works with leading biotechnology and high technology companies, major research universities and healthcare institutions, and venture capital and private equity firms, as well as their portfolio companies. We recruit and place board members, chief executive officers, C-suite executives as well as academic and physician leaders.

9.18.2014

*TABLE #91* 

TABLE #90

# Paul/Weiss Paul, Weiss, Rifkind, Wharton & Garrison LLP is a firm of more than 800 lawyers, with diverse backgrounds, personalities, ideas and interests who collaboratively provide innovative solutions to our clients' most critical and complex legal and business challenges. 9.18.2014 TABLE #92

#### http://www.paulweiss.com

| PAYTR                         | ONIX                               | As the technology leader focused solely on restaurants, Paytronix Systems offers innovative solutions to meet our customer's unique needs for loyalty, gift, comp, and messaging programs. Paytronix is a growing technology company that makes sense for your career if you're a smart, collaborative problem solver.   |
|-------------------------------|------------------------------------|--|
| 9.18.2014                     | TABLE #95                          |  |
|                               |                                    | http://www.paytronix.com   |
| AND CORAS                     |                                    | Peace Corps provides education and technical training to citizens of other countries and fosters cross-cultural exchange. Since 1961, over 200,000 volunteers have served in 139 countries worldwide. Peace Corps is looking for individuals to share their knowledge and skills in education, health, agriculture, the environment, business advising, and IT. Volunteers live in a local community and work with governments, schools, non-profits, and entrepreneurs to provide guidance, skill transfer, and opportunities for cultural exchange.                          |
| 9.18.2014                     | TABLE #49                          |  |
|                               |                                    | http://www.peacecorps.gov  |
| PELOI                         | TON                                | Peloton is a Boston-based professional services firm focused on Performance Management and Business Intelligence.<br>We are passionate about working with interesting clients to deliver the highest quality solutions to unique business<br>challenges.   |
| 9.18.2014                     | TABLE #96                          |  |
|                               |                                    | http://www.pelotongroup.com  |
| phospho<br>microspheres, nanc | OTEX<br>pparticles & drug delivery | Phosphorex is a nanotech/drug delivery company located in Hopkinton, MA. Currently we are looking for<br>employees to work in the field of microspheres, nanoparticles and drug delivery as well as an accountant.<br>Job responsibilities include:<br>1.□Microencapsulation of small-molecule drugs or biomolecules including protein, peptide, DNA, oligonucleotide,<br>and antibodies into microspheres and nanoparticles for controlled drug release and targeted drug delivery;<br>2.□Fabrication, purification and characterization of microparticles and nanoparticles; |
| 9.18.2014                     | TABLE #97                          | <ul> <li>3. Conduct routine analysis on drug-loaded particles including particle size, size distribution, drug content, protein assays, etc.</li> <li>4. Obtain training on good manufacturing practice (GMP) and assist with quality system improvement initiatives.</li> </ul>   |
|                               |                                    | http://www.phosphorex.com  |



PNC offers a wide range of services for all our customers, from individuals and small businesses, to corporations and government entities. No matter how simple or complicated your needs, we're sure to have the products, knowledge and resources necessary for financial success.

9.18.2014

TABLE #98

#### http://www.pnc.com



Point72 Asset Management ("Point72") is a global private asset management firm managing the assets of its founder, Steven A. Cohen, and employees. Point72 focuses primarily on discretionary long/short equity investing and makes significant quantitative and macro investments. The firm is headquartered in Stamford, Connecticut, and maintains offices in Tokyo, Hong Kong, Singapore, Boston and New York.

9.18.2014

TABLE #99

#### http://www.careers.point72.com



PwC focuses on audit and assurance, tax and consulting services. Additionally, in the US, PwC concentrates on 16 key industries and provides targeted services that include — but are not limited to — human resources, deals, forensics, and consulting services. We help resolve complex issues and identify opportunities.

9.18.2014 TABLE #70

ADLL #/0

#### http://www.pwc.com/lookhere

| Peg       | r                 | At P&G, our Sales function is called Customer Business Development because we do so much more than sell – we strategically partner with our customers. Through this indispensable partnership, we develop and lead joint value for both companies.  |
|-----------|-------------------|---|
|           |                   | In CBD, you create and lead the delivery of P&G's in-market strategies, positioning our Company, our Customers, and our Shoppers to win. You will work in a diverse environment, across multiple product lines, business units, and   |
| 9.18.2014 | <i>TABLE #100</i> | functions to jointly create value with our customers to meet Consumer needs. You will also have the opportunity to<br>lead a large and complex organization. As part of one of the world's best sales management training programs that<br>continue throughout your career, you will learn how<br>to derive insights from data. |
|           |                   |   |

http://www.us.experiencePG.com

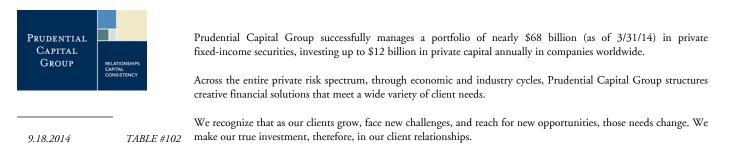


Powering the next generation of marketing, Provenir is cloud-based software, used by the world's largest digital agencies to deliver real-time customer experiences across social networks, web sites, mobile apps and more. Provenir has just been named as a Gartner as a "Cool Vendor" for 2014 and our innovative business is taking off! Now we need great new talent to help us scale with the demand. We're located in the heart of Boston's bustling Innovation District (the "I.D.") and are looking for several bright, technology savvy team members who want to start a career in this dynamic space. Learn more about us at engage.provenir.com."

9.18.2014

TABLE #101

#### http://engage.provenir.com



#### http://www.prudentialcapitalgroup.com/pcg/main/pru\_cap\_grp\_main.html



Putnam Associates is a premier strategy consulting firm serving pharmaceutical, biotechnology, diagnostics, medical device, and related clients in the healthcare space. For more than 25 years, we have provided objective, high impact strategic advice and analytical services, helping to support clients in crucial business decisions at all stages of the product and franchise lifecycle. Our firm's exclusive focus on the life sciences industry allows us to quickly deliver superior value for our clients by providing clarity and insight to complex issues. Consistently ranked as one of the Top Consulting Firms by Vault, Putnam offers a unique opportunity to play a central role in helping leading companies in this industry tackle their most pressing strategic challenges.

9.18.2014

TABLE #103

#### http://www.putassoc.com/

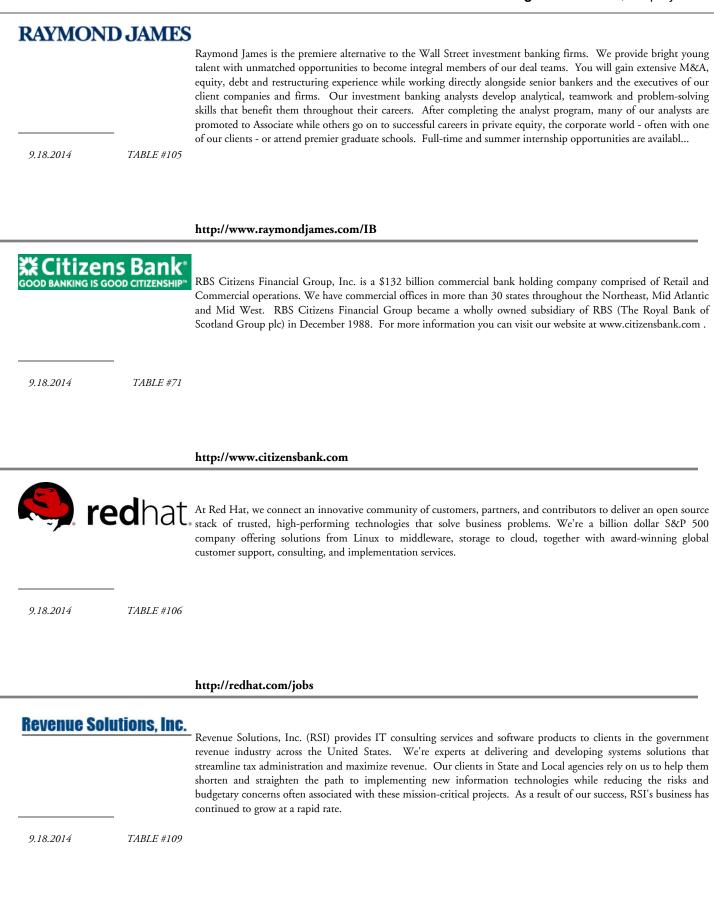


Founded in 1937, Putnam Investments is a global money management firm with 75 years of investment experience. As of February 2014, Putnam had \$149 billion in assets under management, with mutual fund and institutional client assets across equity, fixed income, global asset allocation, and alternative investment strategies. Our commitment to innovation, proprietary research, and risk management distinguishes our approach to investing. With offices in Boston, London, Frankfurt, Tokyo, Beijing, Singapore, and Sydney, our global presence is united by our collaborative investment culture and singular focus on our clients' objectives. For more information, please visit www.putnam.com.

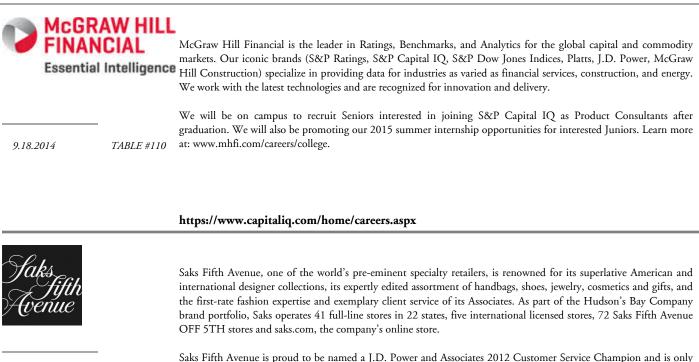
9.18.2014

TABLE #104

#### http://www.putnam.com/careers/



http://RevenueSolutionsInc.com



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9.18.2014
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Saks Fifth Avenue is proud to be named a J.D. Power and Associates 2012 Customer Service Champion and is only TABLE #111 one of 50 U.S. companies so named.

#### http://www.careersatsaks.com



Salus Capital Partners, LLC ("Salus Capital"), is a middle-market commercial finance and asset management company, and a subsidiary of Harbinger Group Inc. ("HGI", NYSE:HRG). Salus Capital provides senior secured asset-based loans to the small and middle-market across a variety of industries with additional complementary financing throughout the capital structure. The Salus Capital platform will also serve as an asset manager for like minded institutional investors such as community banks, insurance companies and private equity / hedge funds who may lack the infrastructure and dedicated competency within the senior secured lending vertical. The company will be investing its own funds in addition to deploying capital for qualified third parties.

9.18.2014

TABLE #112

#### http://saluscapital.com/



Since 1980, SEO has provided college students of color with paid, summer internships in competitive industries. Through training, mentoring, networking, and support, over 75% of eligible interns have received full-time offers.

9.18.2014

TABLE #113

http://www.seo-usa.org/career

#### South Bay Mental Health Center

South Bay provides a continuum of community-based services to children, adults and families in Massachusetts. South Bay offers Outpatient Mental Health and Substance Abuse counseling, Day Treatment and Partial Hospital Programs and Early Intervention services. This comprehensive range and intensity of services, combined with our community-based approach to treatment, makes South Bay expertly qualified to care for children, adults and families at its Centers, or in the client's natural environment.

9.18.2014

*TABLE #114* 

TABLE #115

#### http://www.southbaymentalhealth.com



9.18.2014

most sophisticated and influential investors and have a broad array of complex and specialized servicing requirements. We offer three core capabilities — investment servicing, investment management and investment research and trading — that can be used independently or together to fuel our clients' business strategies.

State Street is the world's leading provider of services to institutional investors. Our clients are some of the world's

For decades, we have been committed to ensuring that our clients' assets perform as well as they can, while being as safe as they can be. Although our clients are all institutional investors, each has a distinct set of servicing needs.

#### http://www.statestreet.com



GE Capital's Retail Finance business is among the country's most successful retail lenders, with 80 years of experience in consumer financing. We build better businesses through customized private label and bankcard credit programs to national and regional retailers in the U.S., as well as private label credit card programs, promotional and installment lending, bankcards and financial services for consumers through dealers; national, regional and independent retailers; contractors; manufacturers; healthcare practices; and service providers across nearly 20 industries.

Please note GE has announced its intent to pursue an initial public offering (IPO) for our Retail Finance business as a first step in a planned separation.

9.18.2014

*TABLE #116* 

#### http://www.gecapital.com



The mission of the T. Howard Foundation is to diversify the media and entertainment industry by increasing the representation of minority young men and women within the industry.

The Foundation defines minority students as those who self-identify as African-American/Black, Asian/Asian-American, Latino/Hispanic, Multi-Racial, Native American, Pacific Islander or South Asian.

9.18.2014

TABLE #50

THF's Internship Program is open to minority students enrolled full-time at accredited 4-year colleges/universities in the United States, and is open to ALL academic majors

#### http://www.t-howard.org

| Bank         America's Most Convenient Bank*         9.18.2014         TABLE #11 | <ul> <li>TD Bank, America's Most Convenient Bank® is one of the 10 largest banks in the U.S., with approximately 26,000 employees and deep roots in the community dating back more than 150 years. The Bank offers a broad array of retail, small business and commercial banking products and services to more than 8 million customers through its extensive network of approximately 1,300 convenient locations throughout the Northeast, Mid-Atlantic, Metro D.C., the Carolinas and Florida.</li> <li>In addition to banking products, TD Bank and its subsidiaries offer customized private banking and wealth management services through TD Wealth® and vehicle financing and dealer commercial services through TD Auto Finance.</li> <li>For more information visit www.td.com.</li> <li>http://www.banknorth.com</li> </ul> |
|--|--|
| <b>TEACHFORAMERIC</b><br>9.18.2014 TABLE #5                                      | Teach For America is the national corps of outstanding recent college graduates who commit two years to teach in<br>urban and rural public schools and become lifelong leaders in expanding educational opportunity. This fall, 6,200<br>corps members will be teaching in over 1,000 schools in 29 regions across the country while more than 14,000 Teach<br>For America alumni continue working from inside and outside the field of education for the fundamental changes<br>necessary to ensure educational excellence and equity. For more information, visit www.teachforamerica.org  |
|  | http://www.teachforamerica.org   |
| 美丽中国<br>TEACHFORCHINA  | Teach For China is an education nonprofit seeking to eliminate education inequity in China. In china today, where<br>you are born determines your educational and therefore, life path. To combat this, Teach For China offers two-year<br>Fellowships to top US and Chinese graduates to collaborate in under-resourced communities.  |
| 9.18.2014 TABLE #5.  | 2  |
|  | http://www.tfchina.org/  |
| TEXTRO   | Textron Inc. is a multi-industry company that leverages its global network of aircraft, defense, industrial and finance<br>businesses to provide customers with innovative solutions and services. Textron is known around the world for its<br>powerful brands such as Bell Helicopter, Cessna Aircraft, Jacobsen, Kautex, Lycoming, E-Z-GO, Greenlee and<br>Textron Systems.   |

9.18.2014 TABLE #118

http://collegejobs.textron.com



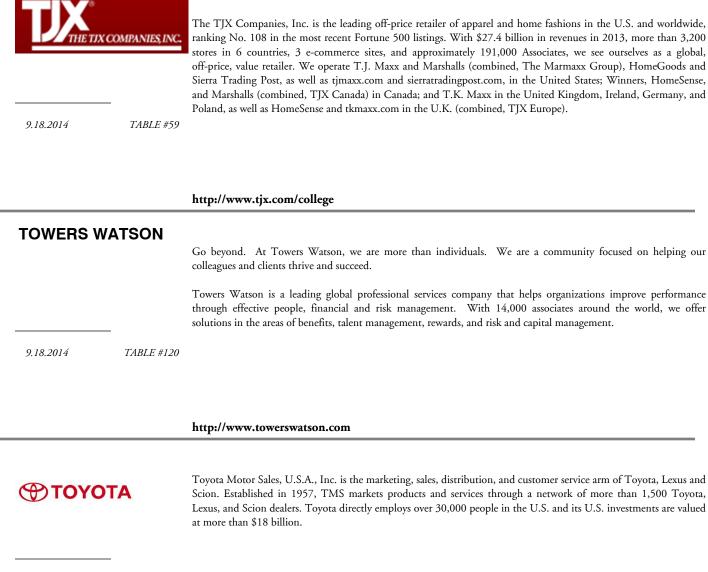
9.18.2014

TABLE #119

# Interested in a career in finance? The Hartford offers a great opportunity to those currently pursuing their Bachelor's degree. The Hartford is a leader in property and casualty insurance, group benefits and mutual funds. It offers a full complement of business and personal insurance coverages and mutual funds to help its customers prepare for the unexpected, protect what is most important to them, and prevail in the event the unexpected happens. Positions Offered:

Financial Leadership Development Program, Summer Internship Financial Leadership Development Program, Financial Analyst

#### http://www.thehartford.com



9.18.2014

TABLE #121

http://www.toyota.com

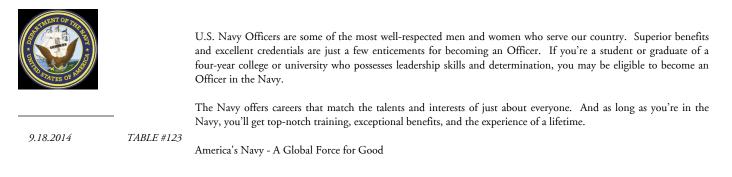


The Travelers Companies, Inc. (NYSE: TRV) is a leading property casualty insurer selling primarily through independent agents and brokers. The company's diverse business lines offer its global customers a wide range of coverage in the auto, home and business settings. A component of the Dow Jones Industrial Average, Travelers had 2009 revenues of approximately \$25 billion and total assets of approximately \$110 billion. The company employs approximately 30,000 individuals in 220 locations across the country, including its main offices in Hartford, Conn., New York City and Saint Paul, Minn.

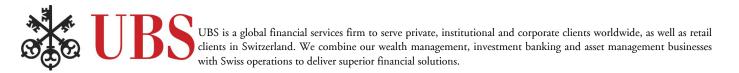
9.18.2014

TABLE #122

#### https://www.travelers.com/about-us/careers/index.aspx#



#### http://www.navy.mil



9.18.2014 TABLE #124

#### http://www.ubs.com/us/en.html

| Un        |           | Uncommon Schools starts and manages outstanding urban charter public schools that close the achievement gap and prepare low-income students to graduate from college. At Uncommon Schools, our classrooms are named after colleges because that's where our students are headed. We are a nonprofit network of public charter schools in New York, New Jersey and Massachusetts. We are growing from 38 to 44 schools, and we are looking for great people to help us do just that. |
|-----------|-----------|---|
| 9.18.2014 | TABLE #53 | If you or someone you know would be interested in these positions and are passionate about improving educational opportunities for historically underserved children and communities, please visit our website and apply online at http://www.uncommonschools.org/careers.  |

#### http://www.uncommonschools.org/



9.18.2014

*TABLE #126* 

Evercare is part of the family of companies that UnitedHealth Group one of the leaders across most major segments of the US health care system.

When you use your skills, talent and energy for the patients of Evercare, you'll be able to do more and do it better.

By tapping into our extensive knowledge base to manage care plans for elderly, disabled, and chronically ill people, you'll ensure that their unique needs are fully understood by all care givers. In short, you'll help make a huge health care system work like a personalized health care team.

#### http://careers.unitedhealthgroup.com/



The U.S. Courts are an independent national judiciary providing fair and impartial justice within the jurisdiction conferred by the Constitution and Congress. As an equal branch of government, the federal Judiciary preserves and enhances its core values as the courts meet changing national and local needs. Open to all majors nationwide.

9.18.2014

TABLE #127

#### http://www.uscourts.gov

| <b>ບກໍບໍ່ກໍ</b> ໍ    | Unum is a company of people serving people. As one of the world's leading employee benefits providers and a Fortune 500 company, Unum helps protect more than 25 million working people and their families in the event of illness or injury. |
|----------------------|---|
|                      | Headquartered in Chattanooga Tennessee, Unum has significant U.S. operations in Portland, Maine, Worcester, Massachusetts and Glendale, California with 35 field offices nationwide.  |
| 9.18.2014 TABLE #128 |   |
|                      |   |
|                      | http://www.unum.com   |

Urban Teacher Center prepares highly effective teachers who will significantly accelerate student achievement in the nation's highest-need schools. We accomplish this by recruiting outstanding candidates, equipping them with state of the art training, and linking their certification to their students' performance outcomes. Founded in 2009, Urban Teacher Center is a new organization on the cutting edge of urban school reform by virtue of its link between teacher effectiveness and certification eligibility. UTC has offices in Baltimore and in Washington, DC. Additional regions will join UTC in the next year. For more information, visit the UTC website at www.urbanteachercenter.org

9.18.2014

RB

FACH

*TABLE #54* 

#### http://www.urbanteachercenter.org



Marine Corps is looking for the brighest individuals to attend our leadership course over the summer.

9.18.2014

*TABLE #125* 

#### http://MarineOfficer.com



Venture for America is a career accelerator for recent grads who want to learn how to build a business while making an impact. VFA Fellows get training and join a startup in an emerging US city, where they live and work for two years at one of our hundreds of partner companies. They learn hands-on what it takes to build a company, while getting the mentorship, network, and ongoing support to prepare themselves to become successful entrepreneurs. Our goal is to spark job growth in cities that need it by sending our top-talent to help grow the businesses that will make it happen.

9.18.2014

TABLE #129

#### http://www.ventureforamerica.org



Wayfair, founded in 2002, is the largest online-only retailer of home furnishings and house wares in the US. With \$915 million in revenue, Wayfair is Headquartered in Boston, Massachusetts and employs more than 1,500 people in its eight global locations of Boston, New York, Ogden, Utah, Hebron, Kentucky, Galway, Ireland, London, Berlin and Sydney.

9.18.2014 TABLE #130

http://www.wayfair.com/careers



Workday is the leader in enterprise-class, Software-as-a-Service (SaaS) solutions for managing global businesses. Our solutions are for global human resources, payroll, and financial management. More than 300 companies, spanning mid-sized organizations to global Fortune 500 businesses with employees in more than 75 countries are succeeding with Workday. Workday was also named as one of the top 50 venture-backed companies with the greatest promise to succeed (VentureSource). In 2012, Workday was voted the #1 Top Workplace in the Bay Area among large companies and #1 in 2011 for medium sized companies (Bay Area News Group). http://bit.ly/U9eNCS

9.18.2014

TABLE #131

#### http://www.workday.com

# What can the Career Center do for you?

# **Our Services**

The Career Center can help students of all years and schools with any career-related issues.

| RESUMES, COVER<br>LETTERS | Online resume workshop - <u>http://www.youtube.com/user/BCCareerLibrary/</u><br>Resume critiques with staff or Peer Advisors                           |
|---------------------------|--|
| INTERNSHIPS               | Internship Fair (January); Daily advising and Drop-Ins; Externships (shadow an employer, Winter Break); Campus Recruiting; UCAN & EagleLink databases  |
| JOBS                      | Campus Recruiting; EagleLink; Daily advising and Drop-Ins with career counselors   |
| CAREER FAIRS              | Nursing (December); Internships (January); Education (March)   |
| CHOOSING A CAREER         | Career counseling; Strong Interest Inventory; SkillScan; Alumni networking nights (Art; Communications; Science); Informational interviews with alumni |
| CHOOSING A MAJOR          | Advising with a career counselor; "What Can I Do With This Major?" web pages   |
| INTERVIEWING              | Live practice interviews; InterviewStream (online practice)  |
| GRADUATE SCHOOL           | Graduate school advising; Graduate school visits; Critiques of graduate school essays; Pre-law advising program and web pages                          |

# **Featured Resources**



Free, book-length guides to industries, companies & occupations. https://access.vault.com/career-insiderlogin.aspx?aid=148188

Perfect your interviewing skills through online practice! http://bc.interviewstream.com

Access to career & internship fairs, employer information sessions, career workshops, job & internship listings, sign up for counseling sessions, and more. http://bc.edu/eaglelink

BOSTON COLLEGE

ogin to EagleLink

INTERVIEWSTREAN

Subscribe to our blog and get up-to-date career advice event info, videos and more! <u>http://careeredge.bc.edu</u>

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For exclusive information about events, career services, and resources, connect with us on:









