

# The Dynamic Effects of Forward Guidance Shocks\*

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## Abstract

We examine the macroeconomic effects of forward guidance shocks at the zero lower bound. Empirically, we identify forward guidance shocks using unexpected changes in futures contracts around monetary policy announcements. We then embed these policy shocks into a standard vector autoregression to trace out their macroeconomic implications. Forward guidance shocks that lower expected future policy rates lead to significant increases in economic activity and inflation. After examining forward guidance shocks in the data, we show that a standard model of nominal price rigidity can reproduce our empirical findings. To estimate our theoretical model, we generate a model-implied futures curve which closely links our model with the data. Our results suggest no disconnect between the empirical effects of forward guidance shocks and the predictions from a simple theoretical model.

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# 1 Introduction

In December 2008, the Federal Open Market Committee (FOMC) lowered the federal funds rate to its effective lower bound. With economic conditions continuing to deteriorate and its conventional policy tool unavailable, the Federal Reserve announced its intention to keep future policy rates exceptionally low “for some time.” Such communication about the future path of policy, known as forward guidance, became a fixture of U.S. monetary policy in subsequent years.

However, recent theoretical and empirical works are divided on the macroeconomic effects of forward guidance. In standard models with nominal price rigidities, Eggertsson and Woodford (2003) show that lowering the expected path of policy rates can be highly effective in increasing economic activity and inflation. However, Del Negro, Giannoni and Patterson (2012) and Kiley (2016) argue that these theoretical models overstate the expansionary effects of forward guidance. In contrast, empirical work by Campbell et al. (2012) and Nakamura and Steinsson (2017) argues that communicating lower expected rates may signal bad news about the state of the economy. Through this macroeconomic news effect, these papers suggest that lowering expected policy rates may cause a contraction in expected economic activity and employment.

We examine this apparent disconnect between the empirical evidence and theoretical predictions of macroeconomic models. First, we study the empirical effects of forward guidance shocks at the zero lower bound. We identify forward guidance shocks in the data using the unexpected changes in high-frequency futures contracts following FOMC announcements. To trace out the dynamic effects of these policy changes on macroeconomic aggregates, we embed our identified forward guidance shocks into a standard vector autoregression (VAR). We find that forward guidance shocks that lower expected future policy rates result in a persistent economic expansion. At their peak response, output and prices increase by about 10 basis points following a one standard deviation expansionary forward guidance shock. Similar to conventional policy shocks, we find that forward guidance shocks significantly increase economic activity but only explain a modest fraction of overall business-cycle fluctuations. Our findings are robust to alternative ordering schemes in the VAR, different measures of economic activity and prices, and alternative measures of expected future interest rates. We also document similar macroeconomic effects if we instead estimate our empirical model prior to the onset of the zero lower bound.

After identifying forward guidance shocks in the data, we examine their effects in a standard model of nominal price rigidity. Using a nonlinear solution method, we estimate a standard New-Keynesian model with a zero lower bound constraint. We model a forward guidance shock as an exogenous innovation to the central bank’s desired policy rate at the zero lower bound. When desired rates are less than zero, shocks that reduce the desired rate act like an exogenous extension of the zero lower bound episode. This exogenous extension of the zero lower bound lowers future expected policy rates, which we link with our identified forward guidance shock in the data. To closely align with the futures contracts from our empirical results, we generate a model-implied futures curve using the household’s stochastic discount factor. Using impulse response matching, we estimate our nonlinear model such that a forward guidance shock in the model generates the same movements in futures rates that we observe in the data.

Our theoretical model can reproduce the macroeconomic effects of forward guidance shocks we find in the data. In the model, an exogenous decline in expected future policy rates generates movements in economic activity and prices similar in shape and magnitude to our empirical responses. The key features of our model are a reasonable degree of nominal price rigidity, habits in household consumption, investment adjustment costs, variable capital utilization, and a persistent forward guidance shock process. Our results suggest that dynamic equilibrium models, with a mix of nominal and real rigidities, remain useful in examining the effects of monetary policy shocks both at and away from the zero lower bound.

We find no disconnect between the empirical effects of forward guidance shocks and the predictions from a standard theoretical model. However, one may argue that we do not find any disconnect because our empirical evidence implies an unrealistically large response of output to changes in expected future interest rates. In the data, we find that a typical forward guidance shock causes a 2.5 basis point movement in one-year ahead expected policy rates, which causes output to rise by about 10 basis points at its post-shock peak. Thus, we find an elasticity of the peak response of output with respect to one-year ahead expected policy rates of about four. To determine whether this estimated elasticity is reasonable, we compare our findings with previous work of [Romer and Romer \(2004\)](#) and [Christiano, Eichenbaum and Evans \(2005\)](#) on the effects of conventional monetary policy shocks. We find that our baseline empirical results implies a very similar elasticity of the response of output to changes in expected rates compared to this previous literature. Thus, we argue that an econometrician forming her prior about the empirical effects of a forward guidance shock based on this previous literature would have largely anticipated our empirical findings.

## 2 Forward Guidance Shocks in the Data

We use a two-step procedure to examine the macroeconomic effects of forward guidance shocks in the data. First, we identify the exogenous forward guidance shocks associated with each FOMC meeting. Using high-frequency measures of future policy rates, we examine how the implied path of policy rates changes after each policy announcement. Then, we embed these policy shocks into a standard monetary VAR to trace out their dynamic effects on macroeconomic aggregates.<sup>1</sup>

In our baseline results, we focus on estimating the effects of forward guidance shocks at the zero lower bound. Thus, we restrict our initial analysis to the December 2008 - December 2015 sample period. We make this sample selection for three reasons. First, the zero lower bound period allows us to easily identify changes in the path of future rates while holding the current level of policy rates constant. Alternatively, identifying forward guidance shocks away from the zero lower bound would require us to isolate changes in the path of rates from fluctuations in the current policy rate. While we undertake such a decomposition in Section 6, we opt for a simpler identification scheme in our baseline results. Second, this easier identification scheme also allows us to easily map our empirical evidence in a standard theoretical model. Finally, focusing on the most recent period avoids contaminating our results with any structural change that may occur as the economy enters and exits the zero lower bound.

### 2.1 High-Frequency Futures Data

In our baseline model, we use federal funds futures contracts to measure the expected path of future policy rates. These contracts payoff based on the average effective federal funds rate at a given month in the future. Around each regularly-scheduled FOMC meeting, we compute the daily change in policy rates implied by the 12-month ahead futures contract. Since futures prices should already reflect any expected policy change prior to the announcement, our measure of forward guidance shocks captures how one-year ahead policy expectations change with the surprise component of each monetary policy announcement. To generate

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<sup>1</sup>Rather than using a VAR, we could instead follow Section II.A of Romer and Romer (2004) and regress the macroeconomic aggregates of interest on current and lagged values of the high-frequency shocks. However, as Christiano, Eichenbaum and Evans (1999) point out, this approach has the drawback of losing a number of initial data points equal to the number of estimated dynamic responses. Since our sample is already limited, losing 48 monthly observations would severely limit our analysis. Therefore, we use the VAR approach which is asymptotically equivalent under relatively mild assumptions.

a monthly series for the implied level of policy rates, we follow Romer and Romer (2004) and Barakchian and Crowe (2013) and assign a value of zero to months in which there is no FOMC meeting and cumulatively sum the resulting series.<sup>2</sup> In the following section, we embed this policy measure in a monthly vector autoregression.

## 2.2 Baseline Empirical Model

To trace out the macroeconomic effects of a forward guidance shock, we now embed our futures-implied policy shock series into a structural vector autoregression (VAR). We estimate our baseline empirical model at a monthly frequency using several indicators of real economic activity and a measure of aggregate prices. We include a monthly measure of GDP, a proxy for equipment investment, capacity utilization, the GDP deflator, and the policy rates implied by the 12-month ahead federal funds futures contract. We use the Macroeconomic Advisers monthly GDP series and its corresponding price deflator to measure aggregate real activity and prices. To proxy equipment investment at a monthly frequency, we use core capital goods shipments, which the Bureau of Economic Analysis uses to calculate the official quarterly investment data. Appendix A.1 contains more details on the data construction.

Following the previous literature on the effects of conventional policy shocks, we order our measure of forward guidance shocks last using a recursive identification scheme. This assumption implies that the macroeconomic conditions adjust slowly to changes in the expected policy rates. Given the monthly-frequency of our VAR, our baseline model assumes that a monetary policy announcement today does not affect the current month’s economic indicators. At a monthly frequency, this assumption seems plausible. However, this ordering assumption is not necessary for our main results. In Section 2.5, we show that our results are unchanged if we order our policy shocks first or treat them as exogenous variables determined outside of the VAR.

We conduct statistical inference on the impulse responses using a Bayesian Monte Carlo procedure. Following Sims and Zha (1999), we use a non-informative conjugate prior such that the posterior distribution of the reduced form VAR parameters is centered at the ordinary least squares point estimates.<sup>3</sup> We use standard information selection criteria to determine the number of lags to include in the vector autoregression.

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<sup>2</sup>See Section II.D of Romer and Romer (2004).

<sup>3</sup>Our exact implementation follows Koop and Korobilis (2010).

## 2.3 Empirical Impulse Responses

We now turn to our key empirical question: What are the macroeconomic effects of forward guidance shocks? Figure 1 plots the estimated impulse responses for an identified forward guidance shock along with its 90% probability interval. A one standard deviation forward guidance shock lowers the implied one-year ahead federal funds rate by about three basis points.

In response to the shock, firms increase their output, raise prices, and invest in new capital. Per our ordering assumption, economic activity and prices remain unchanged at impact. In the following months, however, overall output rises sharply and remains elevated for the next three years. Investment and capacity utilization rise quickly after the shock and peak roughly one year after the policy shock. Quantitatively, the fluctuations in investment are significantly larger than the movements in total output. Prices also rise gradually over time, reaching their peak response about 24 months after the shock. At their peak response, output and prices both increase by over 10 basis points following the shock. Overall, our results suggest that an exogenous decline in expected policy rates at the zero lower bound broadly increases economic activity and prices.

## 2.4 Forecast Error Variance Decompositions

While forward guidance shocks can produce significant increases in economic activity, they only explain a modest fraction of overall business-cycle fluctuations. Table 1 contains the forecast error variance decompositions for our baseline empirical model across multiple horizons. At the two-year horizon, we find that forward guidance shocks explain less than 20 percent of the total unexpected fluctuations in output. For comparison, we also present the same variance decompositions for conventional monetary policy shocks using the previous empirical work of Romer and Romer (2004) and Christiano, Eichenbaum and Evans (2005). With respect to explaining fluctuations in output, we find no statistically meaningful differences between our results and the findings of Romer and Romer (2004) and Christiano, Eichenbaum and Evans (2005).

## 2.5 Robustness of Empirical Results

Our baseline results show that a negative forward guidance shock leads to a persistent expansion of economic activity and prices. In this section, we illustrate that these conclusions are robust to various alternative empirical specifications. Figures 2 and 3 plot the impulse

responses to a forward guidance shock from several different empirical models. To make the figures more readable, we omit the probability intervals for each alternative specification in the main text. In Appendix A, however, we present the complete impulse responses with probability intervals for each alternative empirical specification. Taken together, these results show that both the quantitative size and statistical significance of our findings are broadly similar across specifications.

Our empirical findings are robust to different orderings and exogeneity restrictions in our VAR model. Figure 2 shows the impulse responses when we order our policy surprise series first in our recursive VAR. This ordering interprets the policy surprises as predetermined with respect to macroeconomic aggregates and allows economic activity and prices to move when the shock occurs. In addition, Figure 2 also shows the impulse responses if we treat the high-frequency policy surprises as exogenous variables determined outside of the VAR model. Specifically, we estimate a VAR in this specification which restricts the coefficients on lagged macroeconomic aggregates in the policy surprise equation to be zero. The impulse responses from either alternative model share the same qualitative and quantitative features as our baseline results, which shows that different assumptions regarding exogeneity and timing restrictions do not affect our empirical findings.<sup>4</sup>

Moreover, we find similar macroeconomic effects if we use alternative measures of economic activity and prices. Figure 2 also shows the impulse responses if we measure of economic activity and prices using the log of industrial production and the log of the consumer price index. These measures are the same variables Gertler and Karadi (2015) use in their study of monetary policy shocks. While the response of prices is slightly smaller than our baseline results, the peak response of output is a bit larger and occurs earlier under these alternative measures of activity and prices. Though, neither difference appears to be significantly different from our baseline model. These additional results further reinforce our main empirical conclusion: An unexpected decline in the expected path of policy rates leads to a robust expansion of economic activity and prices.

In addition, our empirical conclusions are unchanged if we measure the forward guidance shocks using longer-horizon futures contracts or include additional interest rate controls in the VAR. In our baseline model, we measure policy expectations using one-year ahead federal funds futures rates. During the zero lower bound period, however, the FOMC made

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<sup>4</sup>This exercise also addresses the concern of Uhlig (2005), which argues that the estimated effects of a shock may crucially depend on short-run restrictions in the VAR.

several announcements concerning expected policy rates further than one year in the future.<sup>5</sup> Furthermore, Swanson and Williams (2014), Gertler and Karadi (2015), and Hanson and Stein (2015) argue the FOMC’s forward guidance focused on managing interest-rate expectations over the next two years. If we instead measure forward guidance shocks using two-year ahead Eurodollar futures, Figure 3 shows that we find broadly similar macroeconomic effects. Moreover, Figure 3 also shows that our results are unchanged if we also include the monthly average of the two-year Treasury rate in our baseline model as an additional control for the level of interest rates. Consistent with this previous work, we find that forward guidance shocks significantly affect the level of interest rates over the next several years.

Finally, we find similar point estimates if we rely solely on the recursiveness assumption, rather than our high-frequency surprise series, to identify the forward guidance shocks. Figure 3 shows the impulse responses if we re-estimate our baseline model using the average monthly level of the one-year ahead federal funds rates as our measure of monetary policy. Following the conventional policy shock literature, we order the futures rates last in this recursive VAR, which identifies a forward guidance shock as an unforecastable innovation to expected policy rates that is orthogonal to other macroeconomic shocks.<sup>6</sup> Under this alternative identification strategy, we continue to find that an unexpected decline in future rates leads to higher output and prices.

Taken together, these results suggest that forward guidance shocks that lower expected future policy rates lead to a sustained and robust economic expansion. In the next section, we show that a standard model of nominal price rigidity can reproduce the macroeconomic effects of forward guidance shocks in the data. Our findings suggest no disconnect between the empirical effects of forward guidance shocks and the predictions from a standard theoretical model.

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<sup>5</sup>For example, the August 2011 FOMC announcement indicated “exceptionally low levels of the federal funds rate at least through mid-2013.”

<sup>6</sup>Since the level of expected interest rates enters the VAR directly, this alternative measure of policy doesn’t use the cumulative sum procedure employed in Romer and Romer (2004) and Barakchian and Crowe (2013) but is more restrictive with respect to exogeneity restrictions in the VAR. In our baseline model, we prefer our high-frequency approach since it enables us to make alternative exogeneity and timing assumptions and also allows us to estimate the macroeconomic effects of forward guidance shocks prior to the ZLB period in Section 6.

### 3 A Theoretical Model of Nominal Price Rigidity

This section outlines the dynamic stochastic general equilibrium model we use to analyze forward guidance shocks. The model shares features with the models of Ireland (2003), Ireland (2011), and Christiano, Eichenbaum and Evans (2005). Our model features optimizing households and firms and a central bank that systematically adjusts the nominal interest rate to offset shocks to the economy. We allow for sticky prices using the staggered price-adjustment specification of Calvo (1983). The model considers shocks to household preferences and the central bank's desired policy rate. To link the theoretical model with our previous empirical results, we use the household's stochastic discount factor to generate a model-implied futures curve. Following Christiano, Eichenbaum and Evans (2005), we assume that household consumption and firm pricing decisions are made prior to the realization of shocks in the economy. This timing assumption ensures that the impact response of the macroeconomic aggregates in the model following a forward guidance shock are consistent with the recursive identification scheme from our baseline empirical model. Appendix B provides additional details for all of the model's equilibrium conditions.

#### 3.1 Households

In the model, the representative household maximizes lifetime expected utility over streams of consumption  $C_t$  and leisure  $1 - N_t$ . Households derive utility from consumption relative to a habit level  $H_t$ . The household receives labor income  $W_t$  for each unit of labor  $N_t$  supplied in the representative intermediate goods-producing firm. The household also owns the intermediate goods firm, which pays lump-sum dividends  $D_t$ . Also, the household has access to zero net-supply nominal bonds  $B_t$  and real bonds  $B_t^R$ . Nominal bonds pay one nominal dollar and are purchased with a discounted price  $1/R_t$ , where  $R_t$  denotes the one-period gross nominal interest rate. Real bonds return one unit of consumption and have a purchase price  $1/R_t^R$ , where  $R_t^R$  denotes the one-period gross real interest rate. The household divides its income from labor and its financial assets between consumption  $C_t$  and the amount of the bonds  $B_{t+1}$  and  $B_{t+1}^R$  to carry into next period.

The representative household maximizes lifetime utility by choosing  $C_{t+s}$ ,  $N_{t+s}$ ,  $B_{t+s+1}$ , and  $B_{t+s+1}^R$ , for all  $s = 0, 1, 2, \dots$  by solving the following problem:

$$\max E_{t-1} \sum_{s=0}^{\infty} a_{t+s} \beta^s \left( \log(C_{t+s} - bH_{t+s}) - \xi \frac{N_{t+s}^{1+\eta}}{1+\eta} \right)$$

subject to the intertemporal household budget constraint each period,

$$C_t + \frac{1}{R_t} \frac{B_{t+1}}{P_t} + \frac{1}{R_t^R} B_{t+1}^R \leq \frac{W_t}{P_t} N_t + \frac{B_t}{P_t} + \frac{D_t}{P_t} + B_t^R.$$

$\lambda_t$  denotes the Lagrange multiplier on the household budget constraint. In equilibrium, consumption habits are formed external to the household and are linked to last period's aggregate consumption  $H_t = C_{t-1}$ .

The discount factor of the household  $\beta$  is subject to shocks via the stochastic process  $a_t$ . We interpret these fluctuations as demand shocks since an increase in  $a_t$  induces households to consume more and work less today for no technological reason. We use these shocks to simulate a large decline in household demand which generates a zero lower bound episode. The stochastic process for these fluctuations is as follows:

$$a_t = (1 - \rho_a) a + \rho_a a_{t-1} + \sigma^a \varepsilon_t^a \quad (1)$$

where  $\varepsilon_t^a$  is an independent and standard normal random variable.

### 3.2 Final Goods Producers

The representative final goods producer uses  $Y_{it}$  units of each intermediate good produced by the intermediate goods-producing firm  $i \in [0, 1]$ . The intermediate output is transformed into final output  $Y_t$  using the following constant returns to scale technology:

$$\left[ \int_0^1 Y_{it}^{\frac{\theta-1}{\theta}} di \right]^{\frac{\theta}{\theta-1}} \geq Y_t,$$

where  $\theta$  is the elasticity of substitution across intermediate goods. Each intermediate good  $Y_{it}$  sells at nominal price  $P_{it}$  and the final good sells at nominal price  $P_t$ . The finished goods producer chooses  $Y_t$  and  $Y_{it}$  for all  $i \in [0, 1]$  to maximize the following expression of firm profits:

$$P_t Y_t - \int_0^1 P_{it} Y_{it} di$$

subject to the constant returns to scale production function. Finished goods-producer optimization results in the following first-order condition:

$$Y_{it} = \left[ \frac{P_{it}}{P_t} \right]^{-\theta} Y_t.$$

The market for final goods is perfectly competitive, and thus the final goods-producing firm earns zero profits in equilibrium. Using the zero-profit condition, the first-order condition

for profit maximization, and the firm objective function, the aggregate price index  $P_t$  can be written as follows:

$$P_t = \left[ \int_0^1 P_{it}^{1-\theta} di \right]^{\frac{1}{1-\theta}}.$$

### 3.3 Intermediate Goods Producers

Each intermediate goods-producing firm  $i$  rents labor  $N_{it}$  from the representative household to produce intermediate good  $Y_{it}$  in a monopolistically competitive market. Each period, producers can reoptimize their nominal price  $P_{it}$  with a constant probability  $1 - \omega$ . Firms that cannot choose a new optimal price index their current price to a weighted combination of past and steady-state inflation rates. The intermediate-goods firms own their capital stocks  $K_{it}$  and face convex costs  $\kappa$  of changing its level of investment  $I_{it}$ . Firms also choose the rate of utilization of their installed physical capital  $U_{it}$  which affects its depreciation rate. The intermediate goods firms all have access to the same constant returns-to-scale production function. We introduce a production subsidy  $\Psi = \theta/(\theta - 1)$  to ensure that the steady state of the model is efficient. Firms rebate any profits to the household in lump sum each period.

We determine the optimal decisions of the intermediate goods-producing firm in two steps. First, firms determine the minimal cost method to meet the current level of demand for their product. Thus, each firm solves the following cost minimization problem:

$$\min E_{t-1} \sum_{s=0}^{\infty} \left( \beta^s \frac{\lambda_{t+s}}{\lambda_t} \right) \left( \frac{W_{t+s}}{P_{t+s}} N_{i,t+s} + I_{i,t+s} \right)$$

subject to the production function,

$$Y_{it} \leq (K_{it} U_{it})^\alpha (N_{it})^{1-\alpha}$$

and its capital accumulation equation,

$$K_{it+1} = \left( 1 - \delta(U_{it}) \right) K_{it} + \left( 1 - \frac{\kappa}{2} \left( \frac{I_{it}}{I_{it-1}} - 1 \right)^2 \right) I_{it}.$$

We assume depreciation depends on utilization via the following functional form:

$$\delta(U_{it}) = \delta + \delta_1 (U_{it} - U) + \left( \frac{\delta_2}{2} \right) (U_{it} - U)^2.$$

$\Xi_t$  denotes the marginal cost of producing one additional unit of intermediate good  $i$  and  $q_t$  is the price of a marginal unit of installed capital.

After solving its cost minimization problem, firms that can reoptimize choose their optimal price to maximize their lifetime discounted real profits. Their profit maximization problem is as follows:

$$\max E_{t-1} \sum_{s=0}^{\infty} \omega^s \beta^s \frac{\lambda_{t+s}}{\lambda_t} \left( \Psi \Pi^{s(1-\chi)} \Pi_{t-1,t-1+s}^{\chi} \frac{P_{it}}{P_{t+s}} Y_{it+s} - \Xi_{t+s} Y_{it+s} \right)$$

subject to the following demand curve,

$$Y_{it+s} = \left[ \Pi^{s(1-\chi)} \Pi_{t-1,t-1+s}^{\chi} \frac{P_{i,t}}{P_{t+s}} \right]^{-\theta} Y_{t+s}.$$

The inflation rate between periods  $t$  and  $t+s$  is defined as follows:

$$\Pi_{t,t+s} = \begin{cases} 1 & s = 0 \\ \frac{P_{t+1}}{P_t} \times \frac{P_{t+2}}{P_{t+1}} \times \dots \times \frac{P_{t+s}}{P_{t+s-1}} & s = 1, 2, \dots \end{cases}$$

The parameter  $\chi$  controls the amount of indexation to lagged inflation.

### 3.4 Equilibrium

In the symmetric equilibrium, all intermediate goods firms face the same marginal costs and hence choose to employ the same amount of labor, capital, and utilization rate. All firms that can change their nominal price choose the same optimal price  $P_t^*$ . We denote the gross one-period inflation rate as  $\Pi_t = P_t/P_{t-1}$ . Under the assumption of Calvo (1983) pricing frictions, the aggregate price index  $P_t$  evolves as follows:

$$P_t^{1-\theta} = \theta \left( \Pi^{1-\chi} \Pi_{t-1}^{\chi} \right)^{1-\theta} (P_{t-1})^{1-\theta} + (1-\theta) (P_t^*)^{1-\theta}$$

### 3.5 Monetary Policy

We assume a cashless economy where the monetary authority sets the one-period net nominal interest rate  $r_t = \log(R_t)$ . Due to the zero lower bound on nominal interest rates, the central bank cannot lower its nominal policy rate below zero. In the spirit of Reifschneider and Williams (2000), we assume the monetary authority sets its policy rate according to the following history-dependent policy rule subject to the zero lower bound:

$$r_t^d = \phi_r r_{t-1}^d + (1 - \phi_r) \left( r + \phi_\pi (\mathbb{E}_{t-1} \pi_t - \pi) + \phi_y \mathbb{E}_{t-1} y_t \right) + \nu_t \quad (2)$$

$$\nu_t = \rho_\nu \nu_{t-1} + \sigma^\nu \varepsilon_t^\nu \quad (3)$$

$$r_t = \max(0, r_t^d) \quad (4)$$

where  $r_t^d$  is the desired policy rate of the monetary authority and  $r_t$  is the actual policy rate subject to the zero lower bound.  $\pi_t$  denotes the log of the one-period gross inflation rate  $\Pi_t$  and  $y_t$  is the gap between between the log of current output and the log value of steady state output. Finally,  $\nu_t$  is an autocorrelated monetary policy shock. Away from the zero lower bound, this policy rule acts like a Taylor (1993)-type policy rule with interest rate smoothing. Also, an exogenous  $\varepsilon_t^\nu$  shock away from the zero lower bound acts like a conventional monetary policy shock.

When the economy encounters the zero lower bound, however, this history-dependent rule lowers the future path of policy to help offset the previous higher-than-desired nominal rates caused by the nominal constraint. Households fully internalize this future conduct of policy. When desired rates are less than zero, an exogenous shock to the desired rate  $\varepsilon_t^\nu$  acts like an exogenous extension of the zero lower bound episode. This exogenous extension of the zero lower bound lowers future expected policy rates, which we link with our identified forward guidance shock in the data.

Our forward guidance shock specification differs from the work of Del Negro, Giannoni and Patterson (2012) and Keen, Richter and Throckmorton (2015), which use a combination of current and anticipated monetary policy shocks to model forward guidance shocks. However, we prefer our specification for two reasons. First, our specification is parsimonious and only adds a single state variable (the central bank's desired rate) to the model. In contrast, anticipated news shocks add an additional state variable for each horizon of central bank forward guidance. Second, we find simulating forward guidance using news shocks somewhat cumbersome. As Keen, Richter and Throckmorton (2015) discuss, an anticipated policy shock which lowers future expected policy rates causes output and inflation to rise today. Through the endogenous component in the central bank's policy rule, higher output and inflation implies higher policy rates today. Thus, to keep rates unchanged today, the economic modeler must simulate an additional *expansionary* contemporaneous policy shock to keep rates unchanged today. By contrast, our single forward guidance shock acts like an

exogenous extension of the zero lower bound episode that leaves current policy rates unchanged. We believe this analysis closely aligns with the type of experiments envisioned by policymakers.

### 3.6 Generating Model-Implied Futures Contracts

A key issue in determining the effects of forward guidance is choosing the appropriate values for the exogenous shock process. We want to ensure our simulated forward guidance shock in the model is consistent with the typical forward guidance shock we identify in the data. Therefore, we generate a model counterpart to the federal funds futures contracts in the data. We denote the price of a  $n$ -month ahead futures contract at time  $t$  by  $f_t^n$ . The payoff on this contract is one minus the average effective federal funds rate over the contract expiration month. For the 1-month ahead contract in our model, this payoff concept equals  $1 - 12r_{t+1}$ , where  $r_{t+1}$  is the monthly policy rate of the central bank next period. Using the household stochastic discount factor, we calculate the price of the one-month ahead zero net-supply futures contract by including the following equilibrium condition:

$$1 = E_t \left\{ \left( \beta \frac{\lambda_{t+1}}{\lambda_t} \right) \frac{R_t}{\Pi_{t+1}} \frac{1 - 12r_{t+1}}{f_t^1} \right\}. \quad (5)$$

The structure of the futures contracts implies that an  $n$ -month contract at time  $t$  becomes an  $n - 1$  contract at time  $t + 1$ . Thus, we price out the entire futures curve using the additional equilibrium condition:

$$1 = E_t \left\{ \left( \beta \frac{\lambda_{t+1}}{\lambda_t} \right) \frac{R_t}{\Pi_{t+1}} \frac{f_{t+1}^{n-1}}{f_t^n} \right\}, \quad (6)$$

for each monthly contract from  $n = 2, \dots, 12$ .

These model counterparts allow us to determine the appropriate-sized forward guidance shock to simulate in the model. For a given horizon, we can determine the futures-implied interest rate by computing one minus the contract price. Note that we have included an additional term  $R_t/\Pi_{t+1}$  in each equilibrium condition. In reality, investors in federal funds futures contracts must post collateral when entering futures positions. Since the collateral also earns a return, there is no opportunity cost of funds associated with futures positions. For tractability, our equilibrium conditions assume that the household enters these contracts using one-period nominal bonds each period. To be consistent with the timing assumptions in our structural VAR, we assume that futures prices can change in the same period as the forward guidance shock but output and prices are fixed at impact.<sup>7</sup>

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<sup>7</sup>We could further microfound for this timing assumption using a two-agent household structure with

### 3.7 Solution Method

We solve our model using the OccBin toolkit developed by Guerrieri and Iacoviello (2015). This solution method allows us to model the occasionally-binding zero lower bound and solve for the model-implied futures prices. The algorithm takes only a few seconds to solve the model, which permits us to estimate several key model parameters using impulse response matching. The solution method constructs a piecewise linear approximation to the original nonlinear model. We have also solved a fully nonlinear, but simplified, version of our model with the policy function iteration method of Coleman (1990) and Davig (2004). We find that the Guerrieri and Iacoviello (2015) toolkit provides a good approximation dynamics of the full nonlinear economy after a forward guidance shock.

### 3.8 Estimation Strategy

Our estimation strategy chooses model parameters so that the model’s impulse responses mimic those in the data. The estimation procedure picks the size and persistence of the forward guidance shock such that the model generates the same movement in 12-month ahead futures rates we observe in the data. Without disciplining movements in the model-implied expected future interest rates, it is unclear what size forward guidance shock to simulate in the model. Our strategy is broadly consistent with previous monetary policy shock literature, which chooses the conventional monetary policy shock such that the movements in the model-implied policy indicator are consistent with the identified responses of the vector autoregression. However, since we focus on forward guidance shocks during the zero lower bound period, we discipline the model using expectations of future policy rates.

Following much of the previous literature, we partition the model parameters into two groups. The first group is composed of  $\beta$ ,  $\Pi$ ,  $\eta$ ,  $\xi$ ,  $\theta$ ,  $\phi_\pi$ ,  $\phi_y$ ,  $\rho_a$ ,  $\sigma^a$ . We calibrate these parameters using steady-state relationships or results from previous studies. Since the model shares features with the models of Ireland (2003) and Ireland (2011), we calibrate some of our parameters to match his values or estimates. To match our empirical evidence, we calibrate the model to monthly frequency. We calibrate  $\xi$  to normalize output  $Y$  to equal one at the deterministic steady state. We choose standard values for the monetary policy reactions to inflation and output ( $\phi_\pi = 1.5$ ,  $\phi_y = 0.1$ ). Our monthly calibrations of  $\beta$  and  $\Pi$  imply a steady state annualized real interest rate of two percent and a two percent inflation target.

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workers and financial market participants. Workers would supply labor to the intermediate-goods producing firm and financial market participants would specialize in trading futures contracts. Under the assumption of consumption sharing within the household, this alternative model would produce identical results.

We estimate the second set of model parameters which consists of the household habit parameter  $b$ , the probability that a firm can not reoptimize its price  $\omega$ , the degree of lagged inflation indexation  $\chi$ , the degree of smoothing in the monetary policy rule  $\phi_r$ , the amount of investment adjustment costs  $\kappa$ , the elasticity of the return on capital with respect to capacity utilization  $\sigma_\delta = \delta_2/\delta_1$ , and the forward guidance shock parameters  $\rho_\nu$  and  $\sigma^\nu$ . In addition, we also estimate the size of the initial negative demand shock  $\varepsilon_0^a$  which takes the economy to the zero lower bound prior to the forward guidance shock. We collect these parameters into a vector  $\gamma = (b, \omega, \chi, \phi_r, \kappa, \sigma_\delta, \rho_\nu, \sigma_\nu, \varepsilon_0^a)$ .

Using a Bayesian impulse response matching estimator, we estimate these key model parameters by finding the values which maximize their posterior distribution. Let  $\hat{\psi}$  denote the impulse response functions for the 5 variables in our empirical VAR stacked into a single vector with  $(5 \times 48 = 240)$  rows and let the diagonal matrix  $V^{-1}$  denote a measure of the precision of the estimated impulse responses.<sup>8</sup> Then, let  $\psi(\gamma)$  denote the theoretical model's corresponding counterpart to  $\hat{\psi}$ . Following Christiano, Trabandt and Walentin (2010), we can write the approximate likelihood function as follows:<sup>9</sup>

$$L(\hat{\psi} | \gamma, V) = (2\pi)^{-\frac{N}{2}} |V|^{-\frac{1}{2}} \exp \left[ -0.5(\hat{\psi} - \psi(\gamma))'V^{-1}(\hat{\psi} - \psi(\gamma)) \right].$$

With the likelihood function in hand, let  $p(\gamma)$  denote the joint prior density over  $\gamma$ . According to Bayes' rule,

$$f(\gamma | \hat{\psi}, V) \propto L(\hat{\psi} | \gamma, V)p(\gamma). \quad (7)$$

where  $f(\gamma | \hat{\psi}, V)$  is the posterior density over  $\gamma$ . Our estimator solves the following problem:

$$\max_{\gamma} f(\gamma | \hat{\psi}, V). \quad (8)$$

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<sup>8</sup>In particular, each element along the diagonal of  $V^{-1}$  contains one over the absolute value of the difference between the 95th and 5th percentile of the confidence interval. Following Christiano, Eichenbaum and Evans (2005), this construction of  $V^{-1}$  implies that the estimator  $\hat{\gamma}$  attempts to place the model impulse responses inside the confidence intervals of the impulse responses from the data.

<sup>9</sup>Christiano, Eichenbaum and Trabandt (2016) provide three reasons why this is only an approximate likelihood: (i) Standard asymptotic theory implies that under the assumption that the DSGE model is the correct data generating process with the true parameters  $\gamma_0$ ,  $\hat{\psi}$  converges only asymptotically to  $N(\psi(\gamma_0), V)$  as the sample size grows arbitrarily large, (ii) our proxy for  $V$  is guaranteed to be correct only as the sample size grows arbitrarily large, and (iii)  $\psi(\gamma)$  is approximated with a piece-wise linear DSGE model.

### 3.9 Priors Over Parameters

For our priors, we use a Beta distribution for parameters that lie between 0 and 1 and a Gamma distribution for parameters which are positive but unbounded. For the household habit parameter  $b$ , degree of indexation  $\chi$ , and the persistence of the forward guidance shock  $\rho_\nu$ , we center the prior mode at 0.5 with a standard deviation of 0.25. For the Calvo parameter  $\omega$ , we center our prior mode at 0.93 which is consistent Nakamura and Steinsson (2008)'s evidence that prices remain fixed for about one year on average. Our prior standard deviation over  $\omega$  is fairly small at 0.02, which communicates the high weight we place on this micro-level evidence. We center our prior mode over  $\phi_r$  at 0.75 which is consistent with a large literature arguing that historical Federal Reserve policy features a high degree of inertia. As we discuss in Section 3.5, however, the interpretation of this parameter changes when the economy is at the zero lower bound. Therefore, while we center our prior at previous estimates of interest-rate smoothing, we put a low degree of precision on this prior and set the prior standard deviation to 0.25.

For the investment adjustment cost parameter  $\kappa$  and elasticity of capital utilization  $\sigma_\delta$ , we center our prior at the quarterly estimates of Christiano, Eichenbaum and Evans (2005). However, since our model is calibrated to monthly frequency, we set a very large standard deviation for these priors to reflect our uncertainty over the exact time-aggregation function. Our prior for the size of the forward guidance shock  $\sigma_\nu$  is similarly uninformative and we restrict initial aggregate demand shock  $\varepsilon_0^a$  to be positive.<sup>10</sup>

## 4 Estimated Responses to a Forward Guidance Shock

We now analyze the macroeconomic effects of a forward guidance shock in our estimated model. To compute the impulse response, we generate two time paths for the economy. In the first time path, we simulate a large negative demand shock which causes the zero lower bound to bind for nine months. In the second time path, we simulate the same large negative first moment demand shock but also simulate a negative shock to the desired policy rate in Equation 2. This forward guidance shock implies that the 12-month ahead model-implied futures rates declines by about three basis points, which is consistent with our empirical findings in Section 2. We assume that the economy is hit by no further shocks and compute the percent difference between the two time paths as the impulse response to a forward

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<sup>10</sup>We multiply the initial demand shock by negative one to simulate a decline in aggregate demand, which takes the economy to the zero lower bound prior to the forward guidance shock.

guidance shock at the zero lower bound. Since the economy is at the zero lower bound, this exogenous shock to the desired rates acts like an exogenous extension of the zero lower bound period. In the estimated model, this forward guidance shock exogenously extends the zero lower bound duration by one month.

The model can reproduce the effects of a forward guidance shock in the data. Figure 1 plots both the empirical and model-implied impulse responses to a forward guidance shock. Output, investment, and capacity utilization in the model all rise in hump-shaped patterns similar to their empirical counterparts. The model also replicates the gradual increase in prices we observe in the data. While the peak response of output occurs earlier than in the data, the exact timing of the peak is not estimated very precisely. In fact, the model's response for output is always within the 90% probability interval of the data's impulse response function. Moreover, the model's responses for capacity utilization, prices, and futures rates almost always fall within their empirical probability intervals. These results suggest that the predictions from a standard model of monetary policy are generally in line with the empirical effects of a forward guidance shock.

The model struggles to generate sufficient movements in investment. However, recall that we proxy for investment at a monthly frequency using core capital goods shipments. While this measure is highly correlated with aggregate investment, it does not align exactly with the concept of investment in the national income accounts. For example, when aggregated to a quarterly frequency, core capital goods shipments are two to three times more volatile than the BEA's official investment series. Thus, when analyzing the model's ability to match the data, we focus less on the model's ability to match the response of our investment proxy since it is a noisy indicator of underlying changes in the true capital stock.

To provide additional intuition for our results, Figure 4 shows the impulse responses for consumption, additional futures contracts, and real interest rates. Since households expect the zero lower bound to persist for ten months, 6-month ahead futures rates don't move immediately after the forward guidance shock. However, the 12-month ahead contracts fall by several basis points as expected nominal policy rates decline. The combination of the forward guidance shock, nominal price rigidity, and the zero lower bound produces a significantly hump-shaped response of real interest rates. At impact, current nominal policy rates are fixed at zero and expected inflation rises very slightly due to the nominal rigidity in price setting. Thus, real interest rates only fall modestly when the economy remains at the zero lower bound. However, real rates fall again once the economy exits the zero lower

bound and the monetary authority can lower its current nominal policy rate. This time path for real interest rates causes a very gradual increase in consumption, where the peak response occurs about when the economy exits the zero lower bound.

## 4.1 Role of the Initial Demand Shock

While many features of our model are standard, simulating a forward guidance shock at the zero lower bound requires us to estimate the initial conditions in the economy prior to the forward guidance shock. In this section, we illustrate how our estimate of the initial aggregate demand shock affects our main results.

Disciplining the model using futures contracts helps the estimation procedure determine the appropriate zero lower bound episode to simulate in the model. In our baseline results, we find that a total zero lower bound episode of ten months allows the model to match the data. For comparison, we now simulate a larger initial shock to the economy such that the zero lower bound persists for significantly longer.<sup>11</sup> Figure 4 plots the responses under a two-year zero lower bound duration and our baseline 10-month scenario. If we simulate too large of an initial demand shock, the 12-month ahead futures rate fails to move at impact and displays a somewhat hump-shaped pattern. This time path is clearly inconsistent with the empirical evidence from Figure 1 where futures rates fall at impact and rise monotonically. Thus, appropriately choosing the initial demand shock ensures that the model can generate movements in futures rates similar to what we observe in the data.

## 4.2 Effects of Forward Guidance Shock Persistence

We find that the model prefers a persistent forward guidance shock process to match the empirical impulse responses. Table 3 shows that our modal estimate of the forward shock persistence  $\rho_\nu = 0.95$  with a very small standard error. In this section, we show why the estimation procedure favors this highly persistent shock process. We now solve an alternative model where we simulate a forward guidance shock without any persistence  $\rho_\nu = 0$ .<sup>12</sup> Figure 5 plots the model-implied impulse responses to both a persistent and iid forward guidance shock.

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<sup>11</sup>In the estimation, we impose that the initial zero lower bound episode lasts for at least 6 months. This minimum constraint on the zero lower bound duration is consistent with the *ex ante* views of professional forecasters during 2009.

<sup>12</sup>In this alternative calibration, we also increase the size of the forward guidance shock to generate the same movement in futures rates at impact as our baseline model.

An autocorrelated forward guidance shock process helps the model generate a persistent decline in futures rates. In the data, futures rates remain lower for about 18 months following a typical forward guidance shock. Figure 1 shows that our baseline model easily replicates this feature of the data. Without a persistent shock process, however, Figure 5 shows that the model struggles to generate a persistent decline in futures rates. Since expected future policy rates don't fall enough, the alternative model then fails to generate sufficient movements in output and prices. Thus, a persistent shock process is crucial in matching both the path of the futures rates and the response of the other macroeconomic variables in response to a forward guidance shock.

### 4.3 Remaining Parameter Estimates

We now discuss the remaining estimated model parameters in Table 3. Our estimated degree of nominal rigidity  $\omega$  implies that prices remain fixed for about 7 quarters on average. While prices in our model are more persistent than in the micro-level estimates of Nakamura and Steinsson (2008), our results are consistent with the previous findings of Gali and Gertler (1999), Eichenbaum and Fisher (2007), and Christiano, Eichenbaum and Evans (2005).<sup>13</sup> The degree of lagged indexation in the Phillips curve is estimated to be  $\chi = 0.3$ , which is considerably smaller than Christiano, Eichenbaum and Evans (2005) who set  $\chi = 1$  to match the responses to a conventional monetary policy shock. This difference is likely due to the decline in the persistence of inflation over time. For example, Christiano, Eichenbaum and Evans (2005) estimate their model from 1964 to 1995 whereas we use data from 2008 to 2015.

In addition to a moderate degree of nominal rigidity, the model requires some real-rigidities to match the data. Our estimate of consumption habits  $b = 0.78$  is in line with estimates from Ferson and Constantinides (1991). As in Christiano, Eichenbaum and Evans (2005), our estimate of the capacity utilization adjustment cost parameter is very small and not significantly different from zero. Since  $1/\sigma_\delta$  governs the elasticity of capacity utilization with respect to the return on capital, our estimate of  $\sigma_\delta$  implies a large response of utilization to a given movement in capital returns. Even though our estimation is informed by the response of capacity utilization, the model's impulse response lies below the VAR point estimate for much of the impulse response horizon. This finding suggests that this parameter

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<sup>13</sup>As Christiano, Eichenbaum and Evans (2005) show, the inclusion of nominal wage rigidity would likely lower our estimate of  $\omega$  without greatly changing the other estimated parameters or the model's fit of the data.

also affects the responses of other variables in the model, such as prices, through marginal cost dynamics. In unreported results, we confirmed this intuition by re-estimating the parameters without asking the model to match the response of capacity utilization. Under this alternative estimation exercise, we find similar estimates of  $\sigma_\delta$  and a marginally better fit for prices.

Turning to investment, we find much larger monthly investment adjustment costs than the quarterly estimates of Christiano, Eichenbaum and Evans (2005). Large adjustment costs imply that firms make incremental investments in their capital stock which generates persistence in the response of investment and overall output. Thus, the large value of  $\kappa$  helps the model account for the persistence of output and investment we find in the data.<sup>14</sup>

We estimate a significant degree of desired-rate smoothing in the central bank’s policy rule, which is largely consistent with our prior. However, the fact that our estimate doesn’t significantly differ from our prior mode suggests that  $\phi_r$  may not be well-identified by our impulse response matching procedure. In Appendix C, we explore alternative priors for  $\phi_r$  and consistently find point estimates of  $\phi_r$  which are very near to the prior mode. With the exception of the size of the initial demand shock, however, we find that all other model parameters and the model’s overall fit are not affected if we use an alternative prior for  $\phi_r$ . Since we don’t have a strong opinion on the correct size of the initial aggregate demand shock, we find that we can’t pin down the degree of history dependence in monetary policy. This result isn’t too surprising since we are only informing our estimation procedure with information on monetary policy shocks. Coibion and Gorodnichenko (2012) show that the degree of endogenous interest-rate smoothing is likely better informed by the policy response to non-monetary shocks. However, these additional results show that the overall fit of our model does not rely on a particular assumption about the amount of history dependence in the central bank’s policy rule.

## 4.4 Quarterly Model Estimates

Parameter estimates from our monthly-frequency model are difficult to compare with their commonly estimated quarterly counterparts from the previous literature. Thus, to further facilitate a quantitative comparison of our estimated parameters with those in Christiano,

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<sup>14</sup>If we set a tighter prior for  $\kappa$ , Appendix C shows that we find significantly smaller estimates of  $\kappa$  than in our baseline model. Under this alternative prior, the model’s fit deteriorates a bit, but not significantly, with the primary difference being the persistence of the investment and output responses.

Eichenbaum and Evans (2005), we perform an impulse response function matching estimation using a quarterly version of our theoretical model. To generate a quarterly frequency set of empirical impulse responses, we average the monthly impulse responses from our baseline empirical model. As with our monthly model, our estimation procedure selects the quarterly model parameters to minimize the distance between the empirical and model-implied impulse responses. Table 4 shows the resulting parameter estimates from the quarterly model.

Within a reasonable range of statistical uncertainty, the parameter estimates from our quarterly model are very close to the parameter estimates in Christiano, Eichenbaum and Evans (2005). As expected, the investment adjustment cost parameter decreases considerably from  $\kappa = 76.2$  in the monthly estimation to  $\kappa = 3.4$  in the quarterly estimation. Therefore, we find a similar investment adjustment cost parameter as Christiano, Eichenbaum and Evans (2005), who estimate  $\kappa = 2.5$ . Our quarterly estimation also reveals that the degree of habit formation falls to  $b = 0.58$  and its 90% confidence band easily encompasses the point estimate of Christiano, Eichenbaum and Evans (2005). Moreover, the estimated probability of a firm not adjusting their price in the quarterly model implies an average duration of prices equal to one year. In all, we find that a quarterly version of our model produces parameter estimates that are close to the parameters from a model that has been shown to well account for the effects of a conventional monetary policy shock.

## 5 Elasticity of Output with Respect to Expected Rates

Our empirical results suggest no disconnect between the empirical effects of forward guidance shocks and the predictions from a standard theoretical model. This conclusion runs counter to Kiley (2016), which argues that output and prices are too responsive to changes in expected rates in standard models with nominal rigidities. However, one may argue that we do not find any disconnect between the model and data because our empirical evidence implies an unrealistically large response of output to small changes in expected future interest rates. In the data, we find that a typical forward guidance shock causes a 2.5 basis point movement in one-year ahead expected policy rates, which generates a moderate but sustained economic expansion. In particular, output rises by about 10 basis points at its post-shock peak. This response implies a elasticity of the peak response of output with respect to one-year ahead expected policy rates of about 4.3. Using established results in the prior literature, we want to know whether this elasticity is empirically reasonable.

Thus, we compare our findings with the previous work of Romer and Romer (2004) and Christiano, Eichenbaum and Evans (2005) on the effects of conventional monetary policy shocks. Specifically, we use the empirical VAR models in those papers to compute the same elasticity: the peak response of output with respect to one-year ahead expected interest rates. Since we focus on the elasticity of output to expected rather than current policy rates, we use their estimated VAR models to measure expectations of future policy rates following a conventional monetary policy shock. In the monthly VAR model of Romer and Romer (2004), we measure one-year ahead expected policy rates using the point estimate of the policy rate 12 periods after a monetary policy shock. Similarly, we use the response of the federal funds rate after four periods in the quarterly model of Christiano, Eichenbaum and Evans (2005) as our measure of one-year ahead policy expectations. Figure 6 shows the responses of output and interest rates in each of the three models. The diamonds reflect the points we use to compute the elasticity of interest.

Our baseline empirical results imply very similar elasticities to the findings from the previous conventional policy shock literature. Table 5 contains the estimated elasticities from our VAR model along with the implied elasticities from Romer and Romer (2004) and Christiano, Eichenbaum and Evans (2005). In Romer and Romer’s (2004) model, the elasticity of the peak response of output with respect to one-year ahead expected future policy rates is 3.9. Similarly, the VAR model of Christiano, Eichenbaum and Evans (2005) implies an elasticity of 4.9. Thus, our estimated elasticity of output with respect to expected policy rates of 4.3 after a forward guidance shock is in the range of other estimates from the previous conventional policy shock literature.<sup>15</sup> In addition, we can also compute the elasticity of the peak response of prices with respect to one-year ahead expected policy rates. Our empirical VAR generates a price elasticity of 4.0, which is also between the values of Romer and Romer’s model (6.2) and the results of Christiano, Eichenbaum, and Evans (3.5). These results suggest that, if an econometrician formed her prior about the empirical effects of a forward guidance shock based on this previous literature, they would have largely anticipated our empirical findings.

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<sup>15</sup>Our implied elasticity of 4.3 is also very similar to the findings of D’Amico and King (2015), who estimate a structural VAR using sign restrictions. They find that a forward guidance shock which lowers one-year ahead interest rates by three basis points leads to a peak increase in output of about 14 basis points, which implies an elasticity of about 4.7.

## 6 Quantitative Easing & Forward Guidance Before 2009

To this point, we have identified forward guidance shocks in the data only using policy announcements when the FOMC was constrained by the zero lower bound. During this period, however, the FOMC also conducted several rounds of large-scale asset purchases known as quantitative easing. Similar to forward guidance, the stated goal of these asset purchases was to help stabilize real economic activity and inflation. Announcements regarding these asset-purchase programs, however, often appeared in the same policy statement as changes in the FOMC’s forward guidance. Thus, one may be concerned that part of the macroeconomic effects we identify may be due to the asset-purchase programs, not forward guidance.

If asset purchases simply reflect signaling about the path of future short-term rates, then the simultaneous quantitative easing announcements would not affect our results. For example, Krishnamurthy and Vissing-Jorgensen (2011), Woodford (2012), Bauer and Rudebusch (2014), and Bhattarai, Eggertsson and Gafarov (2015) argue that asset purchases acted as a commitment device to reinforce the FOMC’s guidance about future policy rates. Of course, in our theoretical model, economic agents understand that the central bank is fully committed to its policy rule in all states of the world. Therefore, if quantitative easing is simply a real-world commitment device then we do not need to worry about disentangling the effects of forward guidance from quantitative easing when bringing the model to the data.

However, if asset purchases operate also through a significant portfolio-rebalancing channel, then the presence of quantitative easing announcements could potentially bias our estimates of the macroeconomic effects of forward guidance. To rectify this concern, we examine the macroeconomic effects of forward guidance announcements prior to the zero lower bound period. Prior to 2009, the FOMC made numerous announcements about the future path of policy rates without any changes in the size or composition of its balance sheet. Using this earlier sample period, we can trace out the macroeconomic effects of a forward guidance shock without worrying about separately identifying the effects of quantitative easing. If we find that the estimated effects prior to and during the zero lower bound period are broadly similar, then this would suggest that the presence of quantitative easing is not significantly affecting our empirical estimates during the zero lower bound period.

Identifying forward guidance shocks prior to the zero lower bound, however, requires us to disentangle changes in the expected path of rates from fluctuations in the current policy rate. Therefore, we use the Gurkaynak, Sack and Swanson (2005) methodology to identify forward guidance shocks in the pre-zero lower bound period. Using both near- and

longer-term futures rates, Gurkaynak, Sack and Swanson (2005) extract the first two principal components of interest-rate changes around FOMC announcements. After a rotation, they denote the first component the target factor which reflects unexpected changes to the current stance of policy. They denote the second component as the path factor which, similar to our baseline forward guidance shock, captures unexpected changes to the expected path of policy rates. Using the path factor, we can examine the macroeconomic effects of forward guidance shocks both during and prior to the zero lower bound period. Similar to our baseline empirical model, we embed the path factor into a structural VAR to trace out its macroeconomic implications.<sup>16</sup>

We find that forward guidance shocks produce similar macroeconomic effects both before and during the zero lower bound episode. Figure 7 plots the impulse responses to a one standard deviation path factor shock over the 1994–2008 and 2009–2015 sample periods. Both before and during the zero lower bound period, the economy’s responses to a forward guidance shock are qualitatively similar: Firms increase their output, raise prices, and invest in new capital. For most variables, the point estimates of the impulse responses are quite similar across subsamples, but are less precisely estimated during the pre-zero lower bound period. Similar to our baseline results from Section 2, the peak response of output is about 10 basis during the zero lower bound period using this alternative measure of expected policy.<sup>17</sup> The robustness of our findings prior to zero lower bound period suggests that quantitative easing (operating through a portfolio-rebalancing channel) is not a key driver of our findings at the zero lower bound.<sup>18</sup>

Given the subsample stability of our findings, we can also estimate our baseline model when the economy is both at and away from the zero lower bound. Figure 8 contains the resulting impulse responses using the Gurkaynak, Sack and Swanson (2005) path factor in

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<sup>16</sup>In the Appendix, we provide additional details on the construction of the Gurkaynak, Sack and Swanson (2005) target and path factors. During the zero lower bound period, the path factor is highly correlated with our baseline measure of forward guidance shocks from Section 2.2.

<sup>17</sup>To improve readability, we don’t plot the probability intervals for the Gurkaynak, Sack and Swanson (2005) path factor model during the zero lower bound period. In Appendix Figure A.7, however, we present the complete set of responses with probability intervals which shows similar statistical significance to our baseline empirical model.

<sup>18</sup>In related work, Swanson (2016) aims to separately identify the empirical effects of forward guidance and quantitative easing on asset prices. To identify the effects of each policy tool, he assumes that forward guidance announcements produce the same movements in asset prices both before and during the zero lower bound period. The robustness of our results across subsamples is consistent with his identifying assumption.

our baseline model over the longer 1994–2015 period. This larger sample allows us to include one year’s worth of lags in the VAR, a standard assumption in the conventional policy shock literature. While we see a bit more uncertainty about the response of investment relative to the subsample results, these results further illustrate that our key empirical findings are unchanged over a longer sample period and with additional lags in the VAR.<sup>19</sup> We robustly find that an unexpected decline in the future path of policy rates leads to higher economic activity and prices.

## 7 Discussion of Related Literature

### 7.1 Forward Guidance Puzzle

Our findings contrast with recent work by Del Negro, Giannoni and Patterson (2012), which also argue that models with nominal rigidities overestimate the expansionary effects of forward guidance. Our alternative conclusion emerges from the size of the forward guidance shock we estimate in the model. In both our empirical evidence and model, a typical expansionary forward guidance shock lowers 12-month ahead futures rates by about three basis points. This shock extends the zero lower bound duration by one month in our model which produces modest increases in output and inflation that are consistent with our empirical evidence. Del Negro, Giannoni and Patterson (2012), however, simulate a much longer one-year extension of the zero lower bound period, which results in a very large expansion in economic activity. These authors argue this increase in activity is implausibly large, and denote their finding the “Forward Guidance Puzzle.” However, our estimated model suggests that a one-year exogenous extension requires a highly unlikely 10+ standard deviation shock.<sup>20</sup> In our high-frequency identification of policy shocks, we do not observe forward guidance shocks of that size in the data. Instead, we simulate a much smaller shock in our model that is consistent with the typical movements in futures rates around policy meetings.

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<sup>19</sup>In Appendix A.4, we also show that our results from our baseline empirical model, estimated over the zero lower bound period, are unchanged if we include additional lags in the VAR.

<sup>20</sup>Prior to conducting their forward guidance experiment, Del Negro, Giannoni and Patterson (2012) use overnight-indexed swaps rates to estimate the state of the economy and the expected path of interest rates. However, they do not use these rates to inform the size of the exogenous forward guidance shock they simulate in their model.

## 7.2 Other Related Literature

Our paper is also related to Nakamura and Steinsson (2017), which also use high-frequency futures data to measure the effects of a monetary policy shock. However, the interpretation of our empirical forward guidance shock and its model counterpart differ significantly from their work. Those authors use the same set of futures rates underlying the Gurkaynak, Sack and Swanson (2005) target and path factors, but use only a single factor to capture changes in futures rates around policy announcements. Thus, their measure of policy surprises is an unspecified combination of changes in the current policy rate and changes in the expected path of policy. By contrast, our empirical work solely focuses on measuring changes in expected future policy, leaving current policy rates unchanged. Nakamura and Steinsson (2017) then link their single composite policy factor to a conventional monetary policy shock in their theoretical model.<sup>21</sup> In our model, we instead precisely link our empirical forward guidance shock with a conceptually-consistent model concept.

In addition to these conceptual differences, we also reach different conclusions about the macroeconomic effects of policy shocks relative to Nakamura and Steinsson (2017). They find that an unexpected decline in policy rates *lowers* forecasts of expected output growth, which runs counter to our empirical evidence on the actual response of output. Through a macroeconomic news effect, they argue that low rates signal bad news about the state of the economy which causes forecasters to revise down their expectations for growth. However, note that our empirical specifications fully allow for this alternative explanation. If this information channel was dominant, our VAR model would likely find that an unexpected decline in the expected path of rates would lead to lower output on average. However, we do not find evidence of this outcome.<sup>22</sup> On net, we instead find that the expansionary effects of lower expected policy rates dominate and find robust evidence that lower rates lead to higher output and prices. To further illustrate these ideas, Figure 9 shows the impulse responses if we include the five-year TIPS yield in our baseline empirical model, which is a key variable of interest in their study. We find that forward guidance shocks lower market-implied real interest rates and raise actual output in the economy, which is consistent with the predictions of a standard model of monetary policy without a macroeconomic news channel.

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<sup>21</sup>In his discussion at the 2015 American Economic Association Annual Meetings, Eric Swanson also highlighted these differences relative to Gurkaynak, Sack and Swanson (2005) and the inconsistency between their empirical and model concepts.

<sup>22</sup>Using an alternative identification strategy, Hansen and McMahon (2016) also find little evidence of a dominate macroeconomic news effect. They apply textual analysis to FOMC statements and show that changes in the assessment of economic conditions have little effect on interest rates or the broader economy.

Recent work by Gertler and Karadi (2015) also examines the effects of monetary policy shocks using high-frequency changes in futures rates around policy announcements. However, they then use these shocks as external instruments to estimate the effects of a policy shock on a variety of macroeconomic and financial variables. Our work differs from theirs along two key margins. First, since we focus primarily on the zero lower bound period, we are able to trace out the effects of a forward guidance shock without any change in the current policy rate. Gertler and Karadi (2015) cannot separately decompose the effects of a change in the current policy rate versus the expected path of policy. Second, our framework allows us to examine additional policy indicators, such as two-year ahead futures rates and the Gurkaynak, Sack and Swanson (2005) path factor, which are generally unavailable in their external instruments procedure.<sup>23</sup>

Finally, recent papers by McKay, Nakamura and Steinsson (2016) and Kaplan, Moll and Violante (2016) also argue that standard representative-agent macroeconomic models overstate the effects of forward guidance. McKay, Nakamura and Steinsson (2016) focus specifically on the implications of the linearized consumption Euler equation for a given path of real interest rates. Holding all other real interest rates fixed, they simulate an exogenous decline in real interest rates for a single period in the future. They show that the effects on household consumption and prices increase as the real rate shock moves several years into the future. They argue that these effects are unrealistic, so they introduce idiosyncratic household risk and borrowing constraints to temper the responses of consumption and prices.

For the typical one- to two-year ahead guidance provided by the FOMC, we find that a standard representative-agent model is a good approximation to the actual economy following a forward guidance shock. While households and firms absolutely consider risk and borrowing constraints when making their decisions in reality, our results suggests that these features may not be strictly necessary to model the implications of a forward guidance shock for typical macroeconomic aggregates.

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<sup>23</sup>Specifically, Gertler and Karadi (2015) find that the Gurkaynak, Sack and Swanson (2005) path factor is not a strong instrument for the monthly reduced-form VAR residuals of the one-year ahead bond yield. In addition, they do not find any strong instruments for the two-year bond yield as a policy indicator. Furthermore, Ramey (2016) highlights that the external instruments approach may require strong assumptions about whether forward guidance shocks are “news shocks.” While we model forward guidance shocks in our theoretical model without reference to “news shocks,” our empirical VAR approach allows us to remain generally agnostic about this issue.

## 8 Conclusions

We draw several conclusions from our results. First, an unexpected decline in the path of policy rates at the zero lower bound produces a sustained economic expansion. Unlike the previous literature, we show that these estimated effects of forward guidance in the data are fully consistent with a standard macroeconomic model with nominal rigidities. Thus, we find no disconnect between the empirical effects of forward guidance shocks and the predictions from a textbook model of monetary policy. In fact, we find that a dynamic equilibrium model with a reasonable degree of nominal price rigidity, habits in household consumption, investment adjustment costs, and variable capital utilization can generally account for the empirical responses of the macroeconomy to a forward guidance shock. The estimated parameters that govern these key frictions lead us to a model economy that doesn't appear all that different from the model estimated in [Christiano, Eichenbaum and Evans \(2005\)](#). Therefore, we argue that the same models economists use to study the effects of conventional monetary policy shocks remain useful in studying the effects of forward guidance shocks at the zero lower bound.

Our results, however, only speak directly about the effects of an exogenous shock to the expected stance of future monetary policy. From a practitioner's viewpoint, central banks are more likely interested in the efficacy of forward guidance as an endogenous policy tool to stabilize the economy during an economic downturn. For example, [Yellen \(2016\)](#) states that she expects forward guidance to remain in the Federal Reserve's toolkit for the foreseeable future. While our results do not directly speak to the systematic response of interest rate expectations to adverse non-monetary shocks, we think our findings build confidence in the use of forward guidance as a policy tool. Such policy prescriptions emerged from conclusions drawn from simple models with nominal rigidities.<sup>24</sup> Our results suggest that these models can successfully reproduce the responses of the actual economy to exogenous changes in central bank forward guidance. This finding reflects favorable evidence that these models remain a viable laboratory for continued work studying normative policy issues, including the use of forward guidance as an endogenous stabilization tool.

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<sup>24</sup>For example, see the seminal work by [Eggertsson and Woodford \(2003\)](#).

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Table 1: Variance of Forecast Errors Explained by Monetary Policy Shocks

Model	Output		
	1-Year Horizon	2-Year Horizon	5-Year Horizon
<i>Baseline VAR</i>	9 (1, 21)	16 (2, 34)	30 (3, 52)
<i>Romer &amp; Romer (2004)</i>	7 (1, 18)	25 (6, 47)	22 (9, 48)
<i>Christiano, Eichenbaum, &amp; Evans (2005)</i>	15 (5, 24)	41 (21, 47)	26 (11, 32)

Notes: Numbers in parentheses are the 90% confidence intervals. For comparison with our baseline results, we estimate the model of Christiano, Eichenbaum, & Evans (2005) using the price level in the VAR, rather than the inflation rate. Romer & Romer (2004) proxy output at a monthly frequency using industrial production.

Table 2: Calibrated Model Parameters

Parameter	Description	Calibrated Value
$\beta$	Household Discount Factor	0.9983
$\Pi$	Steady State Inflation Rate	$1.02^{\frac{1}{12}}$
$\delta_0$	Steady State Depreciation	0.1 / 12
$\delta_1$	First-Order Utilization Parameter	$1/\beta - 1 + \delta_0$
$\eta$	Inverse Frisch Labor Supply Elasticity	0.5
$\xi$	Utility Function Constant	58.43
$\theta$	Elasticity of Substitution Intermediate Goods	6.0
$\alpha$	Capital Share in Production Function	0.33
$\phi_\pi$	Central Bank Response to Inflation	1.5
$\phi_y$	Central Bank Response to Output	0.1
$\rho_a$	Preference Shock Persistence	0.95
$\sigma^a$	Std. Dev. of Preference Shock	0.005

Table 3: Estimated Model Parameters

Parameter	Description	Prior			Posterior	
		Distribution	Mode	Std. Dev.	Mode	Std. Dev.
b	Habit Persistence	Beta	0.50	0.25	0.7784	0.0210
$\omega$	Calvo Probability	Beta	0.93	0.02	0.9535	0.0005
$\chi$	Degree of Lagged Indexation	Beta	0.50	0.25	0.2735	0.0136
$\phi_r$	Policy Rate Smoothing	Beta	0.75	0.25	0.7834	0.0073
$\kappa$	Investment Adjustment	Gamma	2.48	60.0	76.2051	4.8200
$\sigma_\delta$	Capacity Utilization Curvature	Gamma	0.01	60.0	$1.4811 \times 10^{-5}$	0.0001
$\rho_\nu$	Policy Shock Persistence	Beta	0.50	0.25	0.9545	0.0005
$1200 \times \sigma_\nu$	Std. Dev. of Policy Shock	Gamma	25.0	1200	0.0917	0.0038

Table 4: Estimated Model Parameters From Quarterly Model

Parameter	Description	Posterior Estimate		<i>Christiano, Eichenbaum, &amp; Evans (2005)</i>	
		Mode	Std. Dev.	Point Estimate	Std. Error
b	Habit Persistence	0.5824	0.1360	0.65	0.04
$\omega$	Calvo Probability	0.7443	0.0061	0.60	0.08
$\gamma$	Degree of Lagged Indexation	0.0823	0.0275	1.00	–
$\phi_r$	Policy Rate Smoothing	0.2331	0.0418		
$\phi_i$	Investment Adjustment	3.3957	0.82247	2.48	0.43
$\sigma_\delta$	Capacity Utilization Adjustment	$1.9760 \times 10^{-5}$	0.0003	0.01	–
$\rho_\nu$	Policy Shock Persistence	0.6677	0.0079		
$400 \times \sigma_\nu$	Std. Dev. of Policy Shock	0.5276	0.0432		

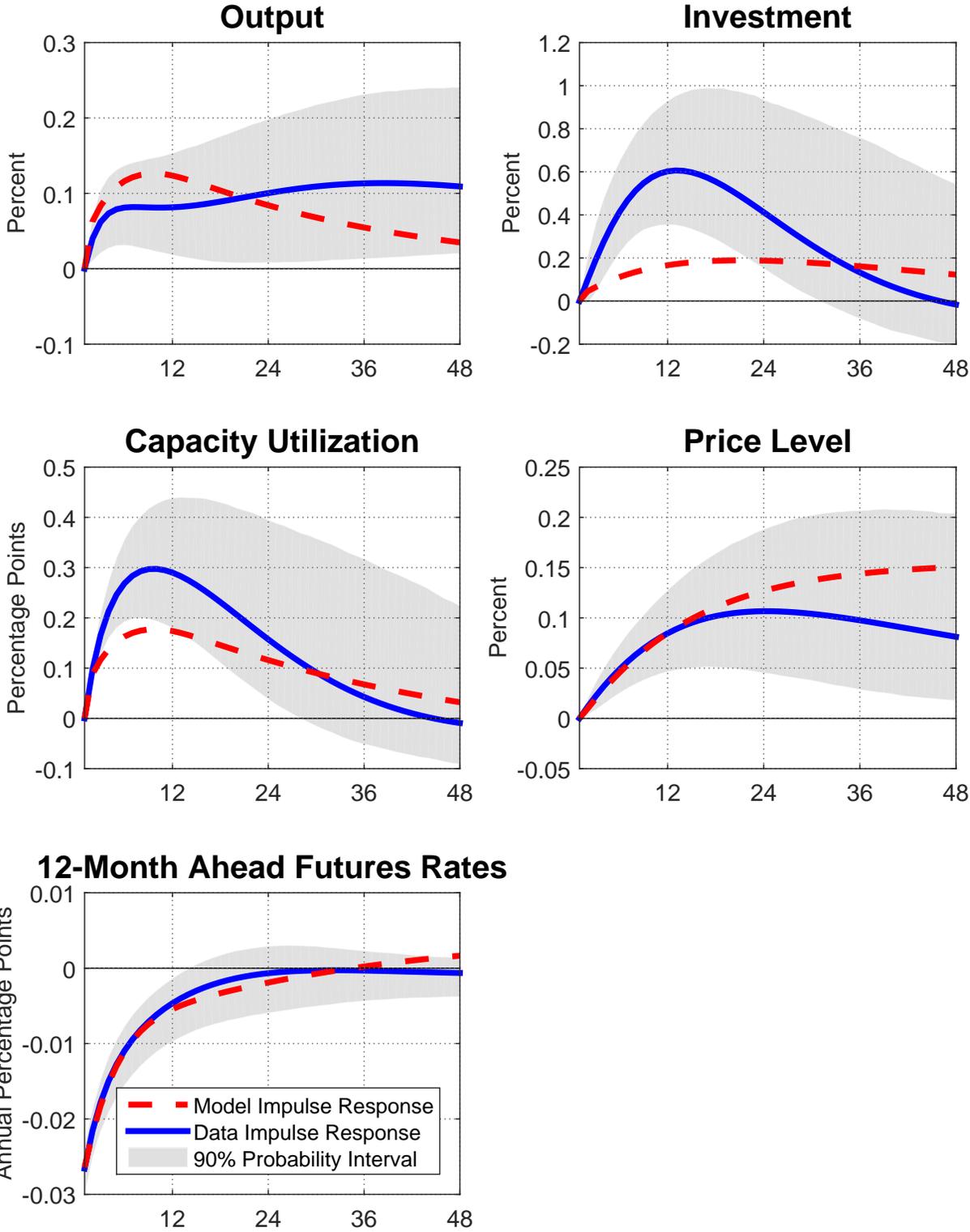
Notes: This table shows estimates from the same model used in our baseline analysis, but calibrated to a quarterly frequency. Our empirical VAR impulse responses are time aggregated to a quarterly frequency by taking a three-period average of the monthly impulse responses. We then implement an impulse response matching estimation, as was done for the monthly model, to infer the implied quarterly values of the model parameters. The calibrated parameters are identical with the exception of  $\beta$ ,  $\Pi$ , and  $\delta_0$  which are transformed to their implied quarterly values. The priors for the estimated parameters are identical as well with the exception of  $\omega$  which is centered at  $1 - 4 \times (1 - 0.93)$  which implies the same average duration of prices as did our monthly model. Blanks denote parameters which correspond exclusively to our model while dashes denote variables which are calibrated by Christiano, Eichenbaum and Evans (2005).

Table 5: Elasticities of Output & Prices with Respect to 1-Year Ahead Expected Rates

Model	Output	Price Level
<i>Baseline VAR</i>	4.3	4.0
<i>Romer &amp; Romer (2004)</i>	4.9	3.5
<i>Christiano, Eichenbaum, &amp; Evans (2005)</i>	3.9	6.2

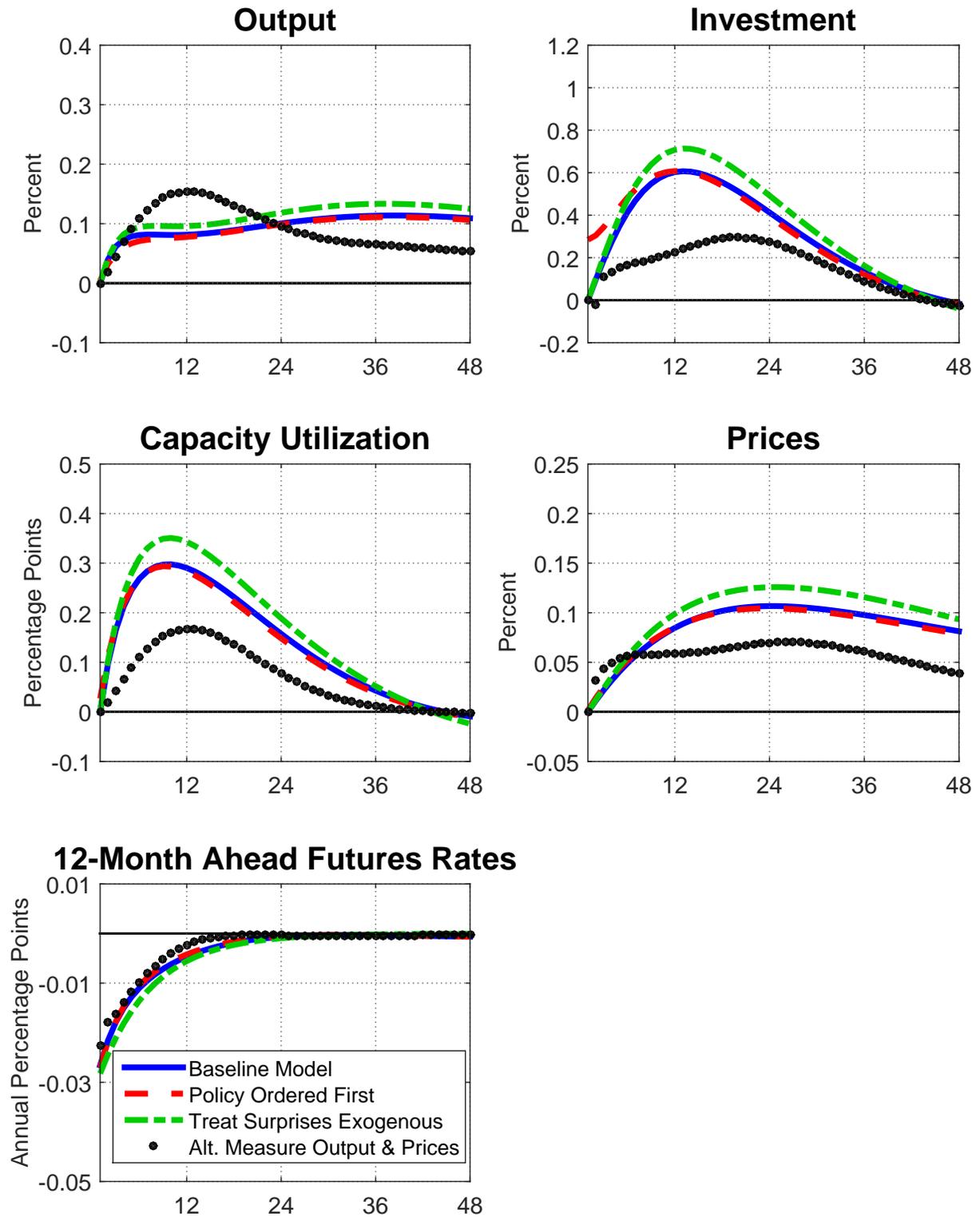
Notes: These elasticities are defined as the peak point estimate of the percent increase in output and prices divided by the (absolute value) of the decline in one-year ahead policy rates (expressed in annualized percentage points). For comparison with our baseline results, we estimate the model of Christiano, Eichenbaum, & Evans (2005) using the price level in the VAR, rather than the inflation rate. Romer & Romer (2004) proxy output at a monthly frequency using industrial production.

Figure 1: Empirical & Model-Implied Impulse Responses to Forward Guidance Shock



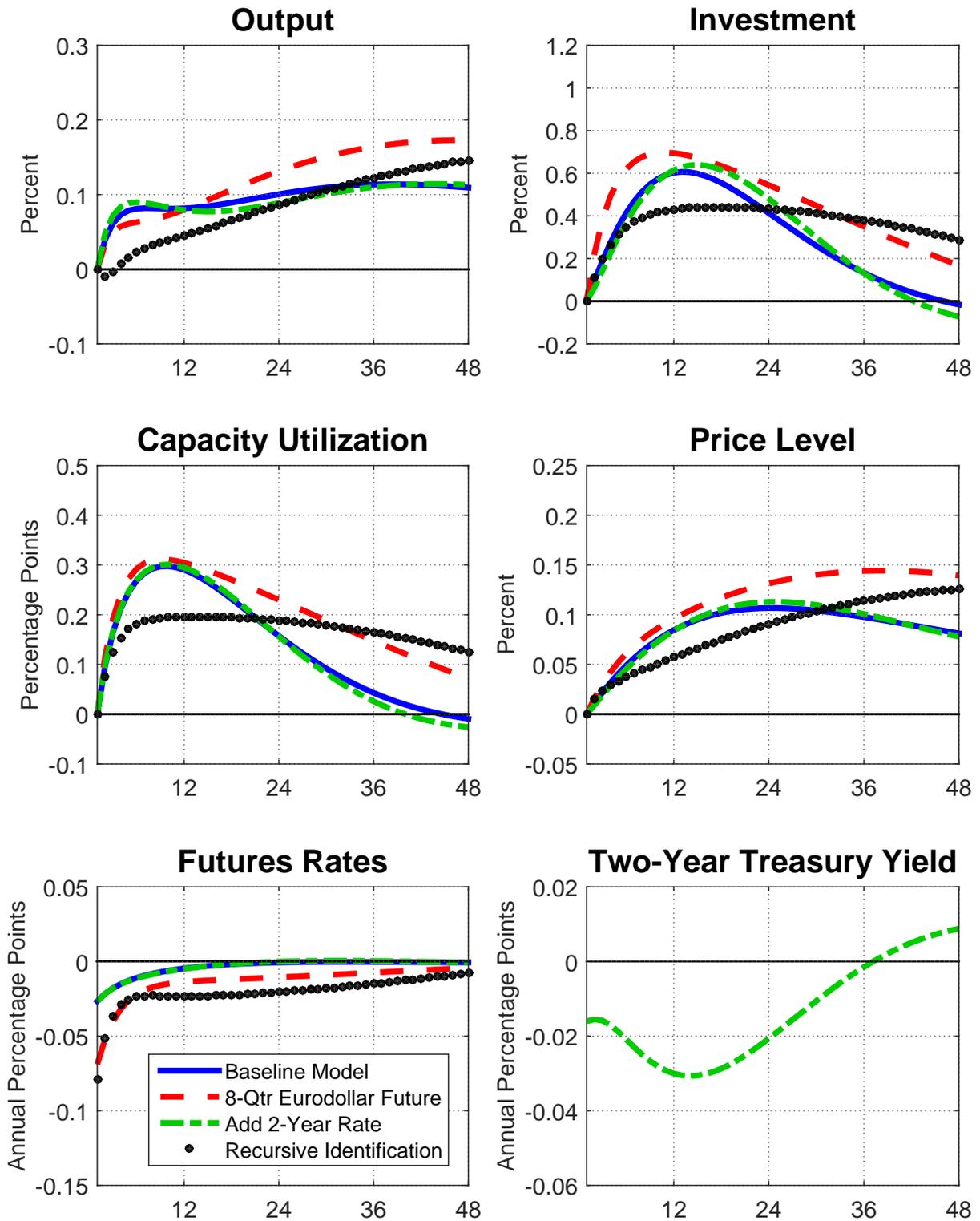
Note: The solid blue lines denote the empirical point estimate to a one standard deviation shock and the shaded areas denote the 90% probability interval of the posterior distribution. The red dashed line denotes the model-implied impulse response.

Figure 2: Empirical Impulse Responses Using Alternative Ordering & Measures of Output



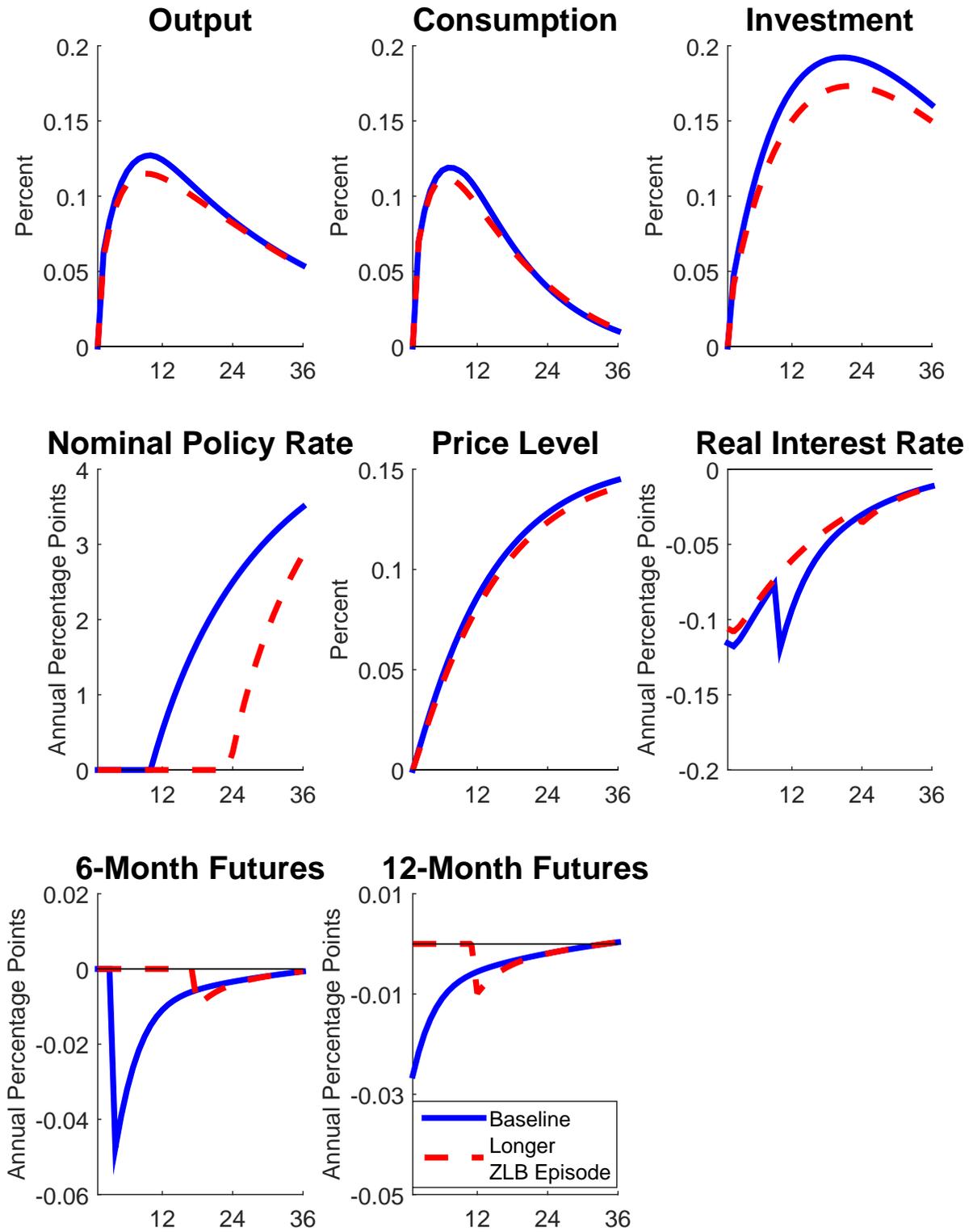
Note: Each line denotes the point estimates to a one standard deviation forward guidance shock from a different empirical specification.

Figure 3: Empirical Impulse Responses Using Different Policy Measures & Identification Scheme



Note: Each line denotes the point estimates to a one standard deviation forward guidance shock from a different empirical specification.

Figure 4: Role of the Initial Demand Shock



Note: The plot of the nominal interest rate reflects its level after the forward guidance shock.

Figure 5: Effects of Forward Guidance Shock Persistence

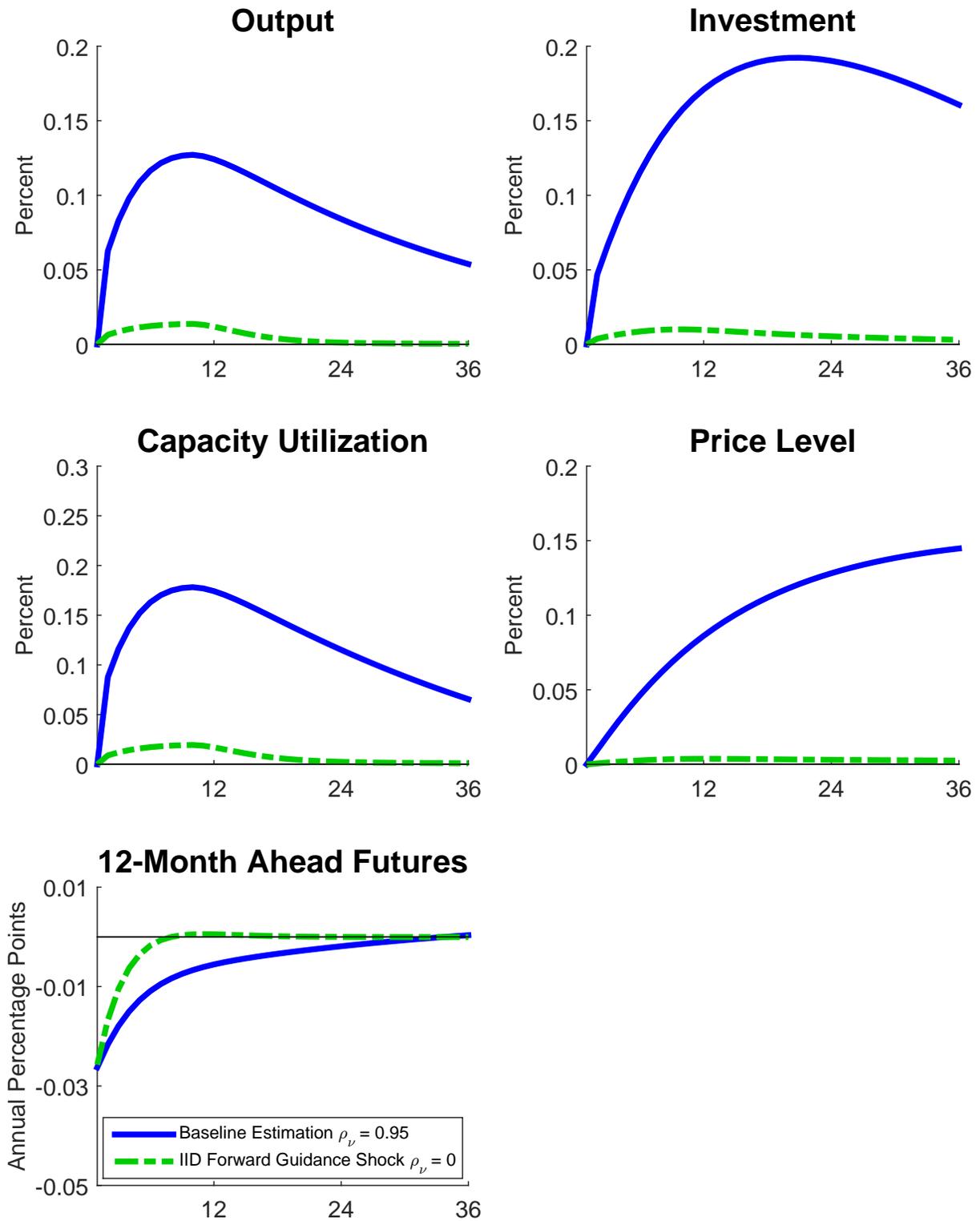
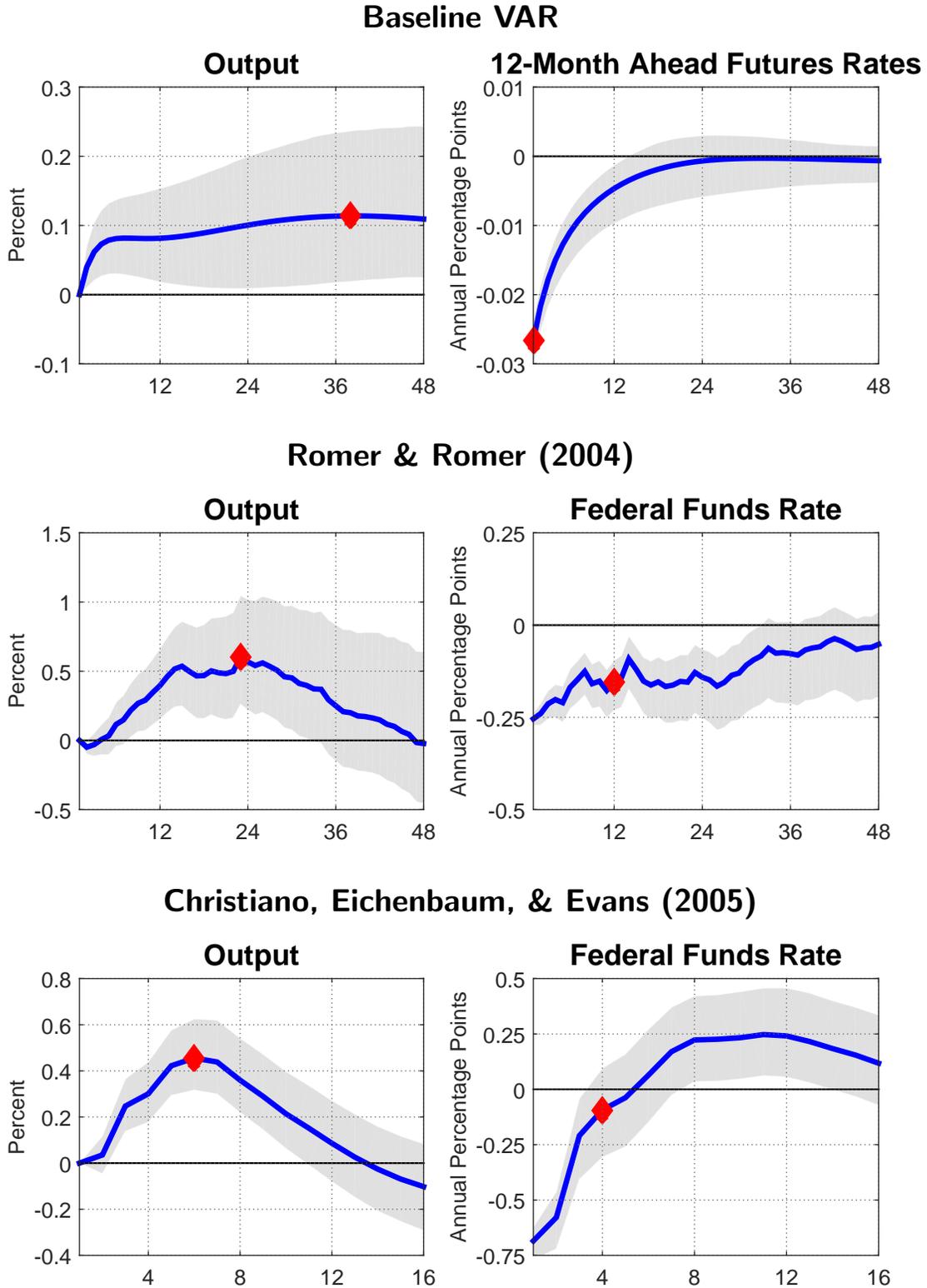
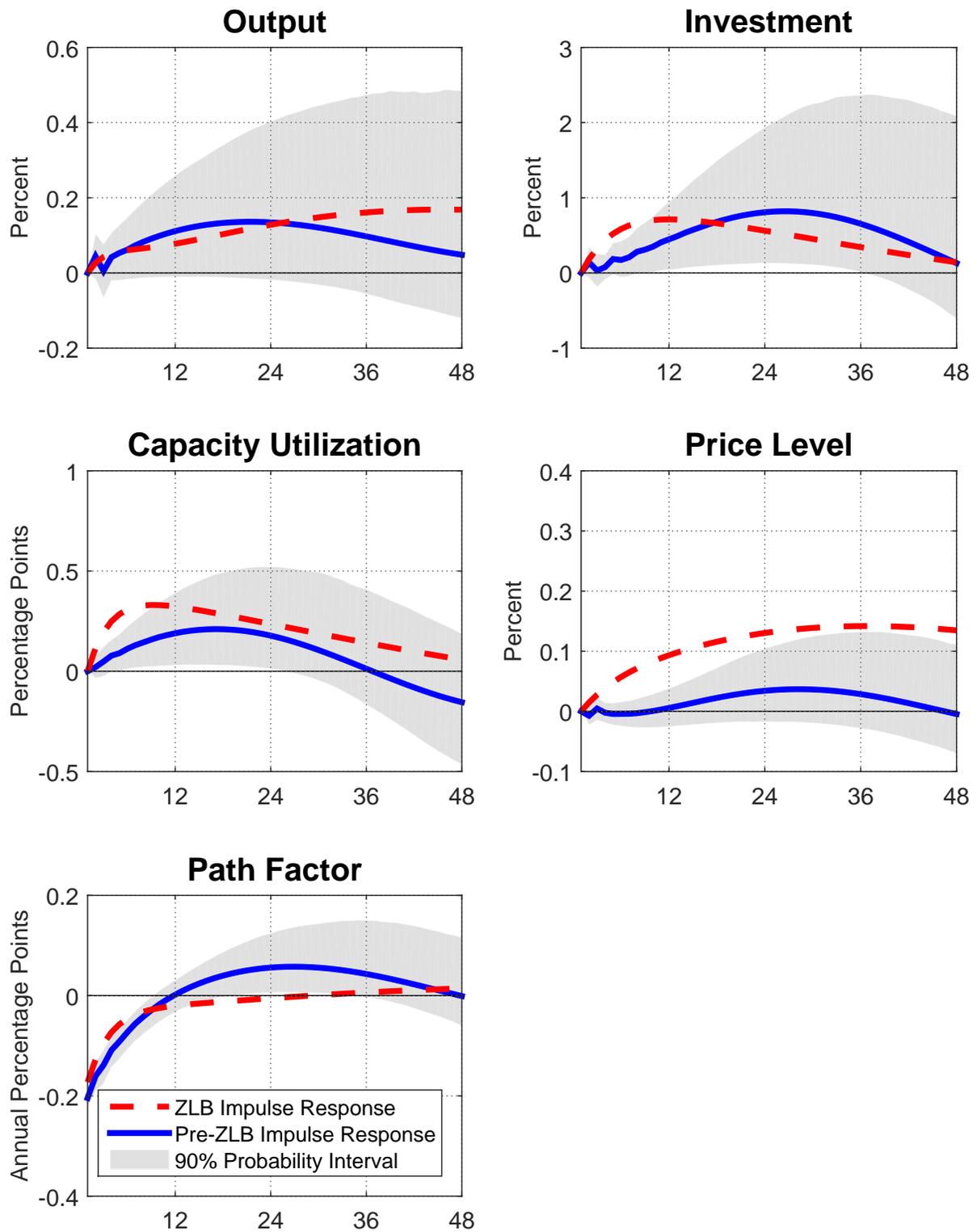


Figure 6: Elasticity of Output with Respect to Expected Policy Rates



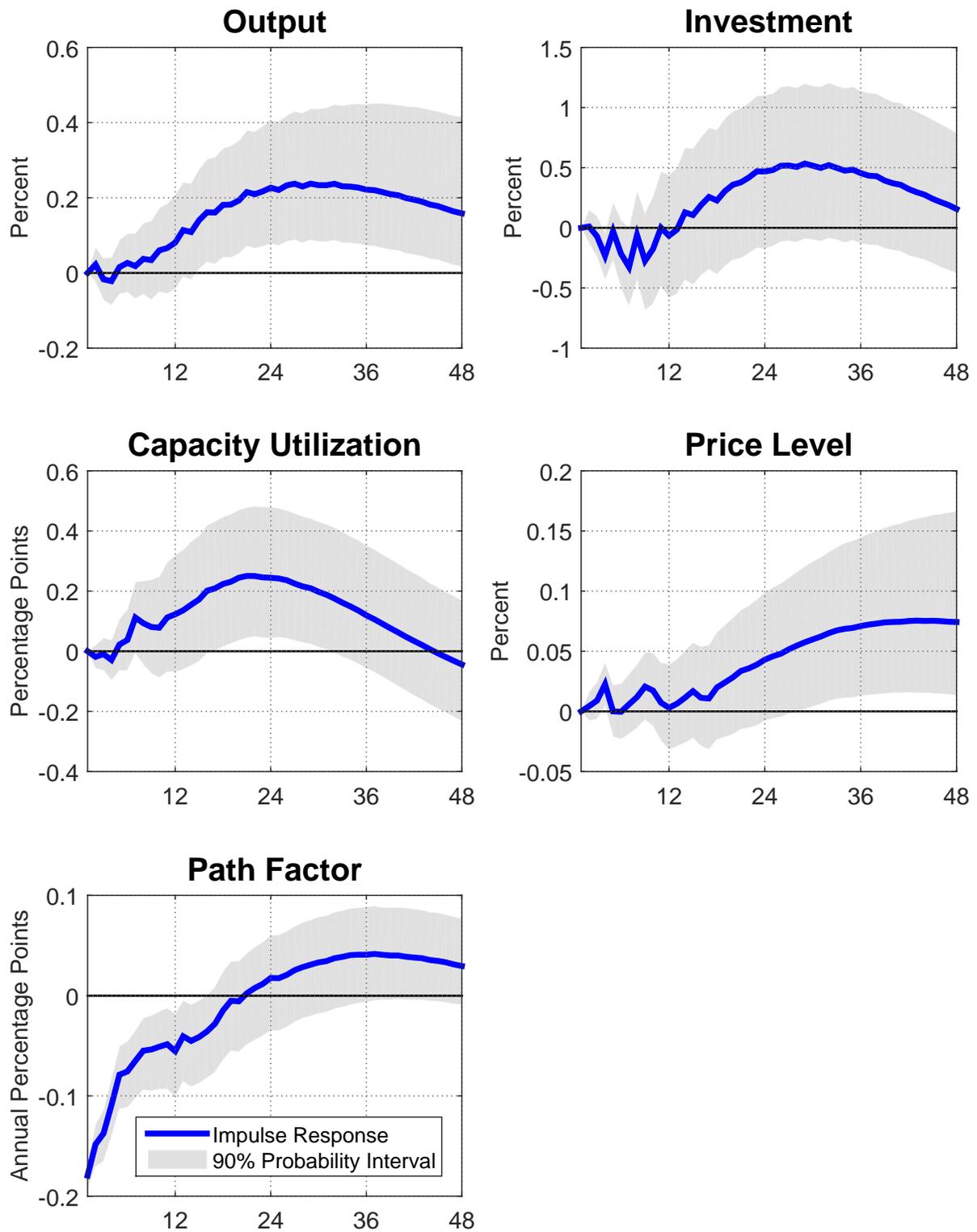
Note: The solid lines denote the point estimate to a one standard deviation shock and the shaded areas denote the 90% probability interval of the posterior distribution. Each row represents the impulse responses from a different empirical model. The diamonds denote the point estimates used in calculating the elasticity of output with respect to one-year ahead expected policy rates. Romer & Romer (2004) proxy output at a monthly frequency using industrial production.

Figure 7: Empirical Impulse Responses Before & During the Zero Lower Bound Period



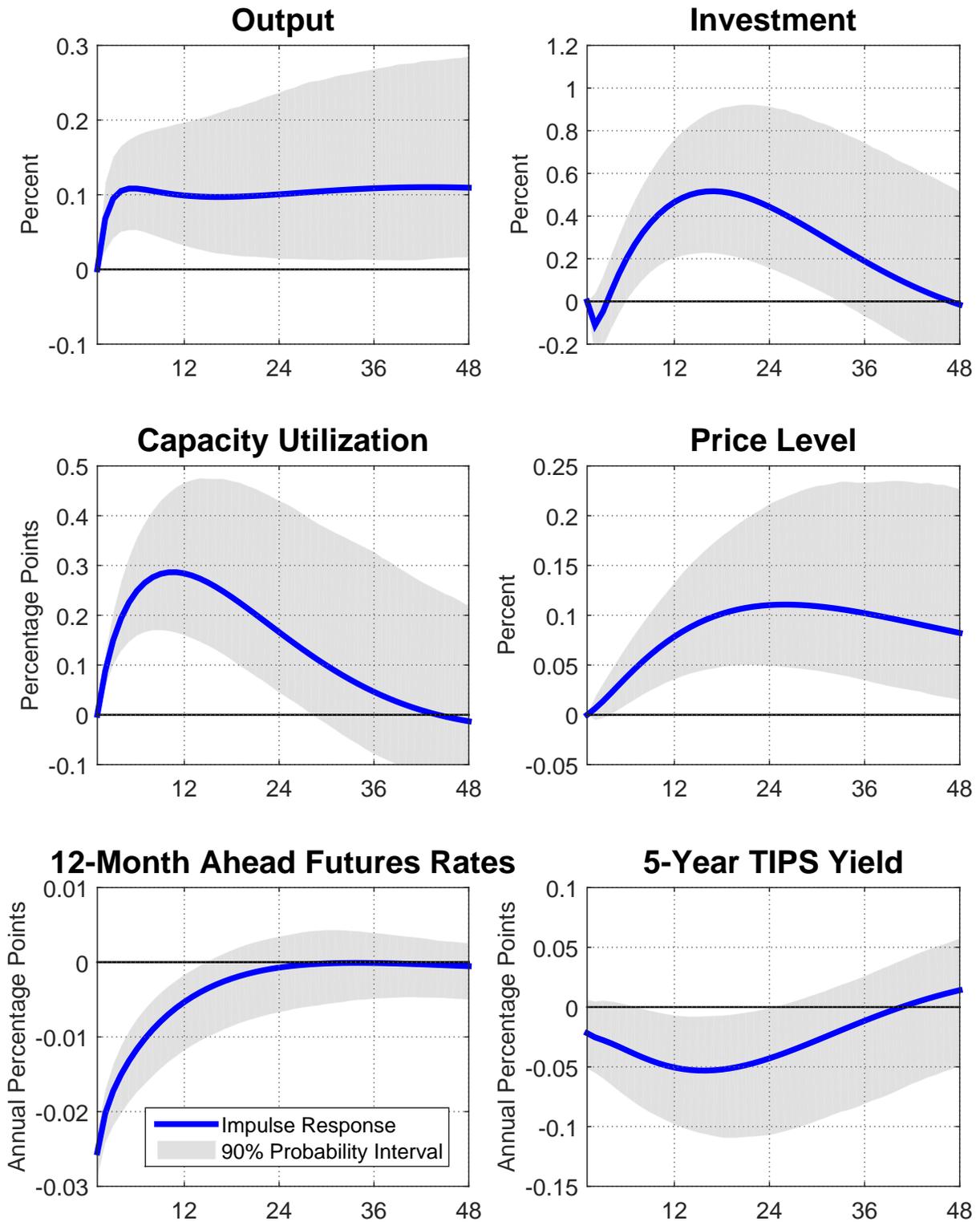
Note: The solid lines denote the point estimate to a one standard deviation shock and the shaded areas denote the 90% probability interval of the posterior distribution. The probability intervals correspond to the pre-zero lower bound (ZLB) impulse responses. 44

Figure 8: Empirical Impulse Responses Over Combined 1994–2015 Sample



Note: The solid lines denote the point estimate to a one standard deviation shock and the shaded areas denote the 90% probability interval of the posterior distribution.

Figure 9: Empirical Impulse Responses Including Real Treasury Yields



Note: The solid blue lines denote the empirical point estimate to a one standard deviation shock and the shaded areas denote the 90% probability interval of the posterior distribution.