

## CURRICULUM VITAE

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GOOGLE SCHOLAR: <https://scholar.google.com/citations?user=UV-CEjQAAAAJ&hl=en>

EDUCATION: B.A., Oberlin College June 1965, cum laude, Honors in  
Economics  
Vanderbilt University (no degree), 1965-66  
Ph. D., University of Wisconsin, 1969

RESEARCH: International Trade, Political Economy, Economic  
Development.

TEACHING: Graduate International Trade and Political Economy,  
undergraduate Trade, Micro Theory and American  
Economic History.

### POSITIONS:

Assistant Professor of Economics, Boston College, 1969-72

Associate Professor of Economics, Boston College, 1972-77

Professor of Economics, Boston College, 1977-2004

William B. Neenan, S.J. Millennium Professor of Economics, 2004-

Director of Graduate Studies, 1977-82.

Chairman of Economics Department, 2009-12

Visiting Scholar, Institute for International Economic Studies, Stockholm,  
April-May, 1990, April 1997.

Visiting Scholar, Harvard University, 1996-7.

Visiting Scholar, University of Konstanz, May-June, 1997

Visiting Scholar, Chinese University of Hong Kong, May 1998.

Visiting Scholar, Brookings Institution, 2003  
 Visiting Scholar, London School of Economics, 2004  
 Visiting Scholar, MIT, 2009  
 Visiting Scholar, Oxford University, 2013, 2017  
 Visiting Scholar, Hitotsubashi University, 2018

#### PROFESSIONAL HONORS

Boston College Distinguished Senior Research Award, 1999

Research Associate, National Bureau of Economic Research, 1996-.  
 Editorial Board, American Economic Review, 1988-92, 1995-8  
 Editorial Board, Journal of International Economics, 1991-2000  
 Editorial Board, Review of International Economics, 1997-

Who's Who in Economics, 3rd Edition, 1999

#### PUBLICATIONS:

##### Books:

*The Relative Inefficiency of Quotas*, MIT Press, 1988.

*Measuring the Restrictiveness of International Trade Policy*, with Peter Neary, MIT Press, 2005.

##### Refereed Articles:

"Gravity in Transition", with Yoto V. Yotov, *Review of International Economics*, forthcoming.

"Commercial Rivalry as Seller Incidence Shifting: Non-parametric Accounting of the China Shock", *Journal of International Economics*, forthcoming.

"Back to the Future: Gravity at Sixty", *European Economic Review*, January 2024.

"Latent Exports: Almost Ideal Gravity and Zeros" *Review of Economics and Statistics*, with Penglong Zhang, published online October 2022. (January 2025)

"Short Run Gravity", with Yoto V. Yotov, *Journal of International Economics*, 126, September, 2020.

"Transitional Growth and Trade with Frictions: A Structural Estimation Framework", with Mario Larch and Yoto V. Yotov, *The Economic Journal*, Volume 130, Issue 630, August 2020, Pages 1583–1607,

"Trade and Investment in the Global Economy" with Mario Larch and Yoto V. Yotov (2019). *European Economic Review*, 120 (November).

"Intra-national Trade Costs: Assaying Regional Frictions", with Delina Agnosteva and Yoto V. Yotov. (2019). *European Economic Review* (2019), 112, 32-50.

“Dark Costs, Missing Data: Shedding Some Light on Services Trade”, with Ingo Borchert, Aaditya Mattoo and Yoto V. Yotov, *European Economic Review*, (2018), 105, 193-214.

“GEPPML: General Equilibrium Analysis with PPML”, with Mario Larch and Yoto V. Yotov, *The World Economy*, 2018: 1-33.

“Gravity with Scale Effects” with Mykyta Vesselovsky and Yoto V. Yotov, *Journal of International Economics*, (2016), 100, 174-193.

“Terms of Trade and Global Efficiency Effects of Free Trade Agreements, 1990-2002” with Yoto V. Yotov. *Journal of International Economics*, (2016), 99, 279-298.

“Sufficient Statistics for Tariff Reform when Revenue Matters” with Peter Neary. *Journal of International Economics*, (2016), 98, 150-59.

“Terror, Trade and Public Policy”, *Research in Economics*, (2015), 69(2), 180-90.

“How Much Does Geography Deflect Services Trade? Canadian Answers”, *International Economic Review*, (2014), 55 (3), 791-818. With Catherine A. Milot and Yoto V. Yotov.

“Efficient Policy in a Predatory Economy: To him who hath shall be given” (2012), *International Economic Review*, 53, 157-174.

“The Specific Factors Continuum Model with Implications for Globalization and Income Risk” (2011), *Journal of International Economics*, 85, 174-185.

“Cost of taxation and benefits of public goods with multiple taxes and goods” with Will Martin (2011), *Journal of Public Economic Theory*, 13, 289-309.

“The Changing Incidence of Geography” with Yoto V. Yotov (2010), *American Economic Review*, 100, 2157-2186.

“Does Trade Foster Contract Enforcement?” (2009), *Economic Theory*, 41(1), 105-131.

“Political Pressure Deflection” (2009), with Maurizio Zanardi, *Public Choice*, 141: 129–150.

“Consistent Trade Policy Aggregation” (2009), *International Economic Review*, 50(3), 903-927.

“Economic Integration and the Civilizing Commerce Hypothesis” (2008), *World Economy*, 31, 141-57.

“Welfare vs. Market Access: Implications of Tariff Structure for Trade Reform” with Peter Neary (2007), *Journal of International Economics*, 71 (1), 187-205.

“Trade and Contract Enforcement” with Leslie Young, *Contributions to Economic Analysis & Policy*, (2006): Vol. 5: No. 1, Article 30.  
<http://www.bepress.com/bejeap/contributions/vol5/iss1/art30>, 1-33.

“Traders, Cops and Robbers” with Oriana Bandiera (2006), *Journal of International Economics*, 70(1), 197-215.

“Anarchy and Autarky: Endogenous Predation as a Barrier to Trade” with Douglas Marcouiller, *International Economic Review*, (2005), 46, 189-214.

“Private Enforcement and Social Efficiency” with Oriana Bandiera (2005), *Journal of Development Economics*, 77, 341-366. Revision of “From Wild West to the Godfather: Enforcement Market Structure”, NBER WP No. 8469.

“Trade Costs” with Eric van Wincoop, *Journal of Economic Literature*, (September, 2004), 42, 691-751. Reprinted in *Critical Perspectives on the Global Trading System and the WTO*, Kym Anderson and Bernard Hoekman, eds., Edward Elgar, forthcoming.

“Gravity with Gravitas: a Solution to the Border Puzzle”, with Eric van Wincoop, *American Economic Review*, (2003), 93, 170-92. Reprinted in *Empirical International Trade*, Daniel Bernhofen, ed. Cheltenham, UK: Edward Elgar (2010).

“The Mercantilist Index of Trade Policy”, with Peter Neary, *International Economic Review*, (2003), 44, 627-49.

“Insecurity and the Pattern of Trade: An Empirical Investigation”, with Douglas Marcouiller, *Review of Economics and Statistics*, (2002), 84 (2), 345-52. Reprinted in *Empirical International Trade*, Daniel Bernhofen, ed. Cheltenham, UK: Edward Elgar (2010).

“Trade Reform Diagnostics with Many Households, Quotas and Tariffs”, *Review of International Economics*, (2002), 10, 215-36.

"Why Do Nations Trade (So Little)?" *Pacific Economic Review* 5 (2000), 115-134. Revision of the Jao Lecture delivered to the Hong Kong Economic Association, May 1998.

"Trade Reform with a Government Budget Constraint" (1999) in *Trade Policy and the Pacific Rim*, J. Piggott and A. Woodland, eds., Macmillan for the International Economic Association.

"Trade Restrictiveness Benchmarks", *Economic Journal*, 108 (1998), 1111-1125.

"The Uruguay Round and Welfare in Some Distorted Agricultural Economies" (1998), *Journal of Development Economics*, 56, 393-410.

"Effective Protection Redux", *Journal of International Economics*, 44 (1998), 21-44.

"A New Approach to Evaluating Trade Policy", with Peter Neary, *Review of Economic Studies*, 63, February 1996, 107-125. Reprinted in R. Falvey and U. Kreickemeier, eds., *Recent Developments in International Trade Theory*

"Tariff Index Theory", *Review of International Economics*, 3, June, 1995, 156-173.

"Domestic Distortions and International Trade", with Peter Neary, *International Economic Review*, Feb, 1995, 36, 139-158.

"Measuring the Restrictiveness of Trade Policy", with Peter Neary, *World Bank Economic Review*, May 1994.

"The Trade Restrictiveness of the Multi-Fibre Arrangement", with Peter Neary, *World Bank Economic Review*, May 1994, 171-89.

"Strategic Lobbying and Antidumping", *Journal of Economic Integration* (special issue on dumping), June 1994.

"Domino Dumping, II: Antidumping", *Journal of International Economics*, 35, 133-150, August 1993.

"Domino Dumping, I: Competitive Exporters", *American Economic Review*, March 1992, 82: 65-83..

"Optimal Taxation and Debt in an Open Economy" with Leslie Young, *Journal of Public Economics*, Feb, 1992.

"Trade Reform with Quotas, Partial Rent Retention and Tariffs" with Peter Neary, *Econometrica*, Jan. 1992, 60, 57-96. Reprinted in The Theory of Trade Policy Reform, Carsten Kowalczyk, ed., part of The International Library of Critical Writings in Economics, Cheltenham: Edward Elgar, 2000.

"The Optimal Borrowing Tax", *Journal of International Economic Integration*, Spring 1991. Awarded the Dae Yang Prize for best article in 1991.

"The Relative Inefficiency of Quotas," *Journal of Economic Education*, Winter 1988, 65-81.

"Quotas as Options: Optimality and Quota License Pricing under Uncertainty," *Journal of International Economics*, Aug. 1987, 23, 21-40.

"The Effect of Warranty on Used Car Prices," with Frank Gollop, in *Empirical Approaches to Consumer Protection*, FTC, 1985.

"The Relative Inefficiency of Quotas: The Cheese Case," *American Economic Review*, March, 1985.

"An Econometric Model of Regulated Airline Flight Rivalry," with M. Kraus, *Research in the Economics of Transportation*, December, 1984.

"Identification of Interactive Behavior in Airline Markets," *Journal of Industrial Economics*, June, 1984.

"The Optimality of Tariff Quotas Under Uncertainty," with L. Young, *Journal of International Economics*, Nov., 1982.

"The Optimal Trade Restrictions with Risk Aversion," with L. Young, Review of Economic Studies, April 1982.

"The Heckscher-Ohlin and Travis-Vanek Theorems Under Uncertainty," *Journal of International Economics*, May 1981. Reprinted in J.P. Neary, ed., Readings in International Trade: Volume I. Welfare and Trade Policy, part of The International Library of Critical Writings in Economics, Cheltenham: Edward Elgar, 1995.

"Quality of Service and the Demand for Air Travel," with M. Kraus, Review of Economics and Statistics, November, 1981.

"Cross-Section Tests of the Heckscher-Ohlin Theorem: Comment," American Economic Review, December 1981.

"The Optimal Policies for Restricting Trade Under Uncertainty," with L. Young, Review of Economic Studies, November 1980.

"On the Measurement of Welfare Costs Under Uncertainty," Southern Economic Journal, April 1979.

"A Theoretical Foundation for the Gravity Equation," American Economic Review, March 1979, 69, 106-16.

"Optimal Trade with Payments Uncertainty," Southern Economic Journal, January 1978.

"Optimal Buffering Policies for a Small Trading Country," Southern Economic Journal, September 1976.

"The Social Cost of Input Distortions: A Comment and a Generalization," American Economic Review, March 1976.

"International Trade with Fluctuating Prices," with John G. Riley, International Economic Review, February 1976.

"A Note on Welfare Surpluses and Gains from Trade in General Equilibrium," American Economic Review, September 1974. Reprinted in W.J. Baumol and C.A. Wilson, eds, Welfare Economics, The International Library of Critical Writings in Economics, Edward Elgar.

"Effective Rates of Protection in the U.S.: An Historical Comparison," Journal of International Economics, February 1972.

"General Equilibrium and the Effective Rate of Protection," The Journal of Political Economy, July/August, 1970.

"Substitution and Two Concepts of Effective Rate of Protection," with Seiji Naya, American Economic Review, September 1969.

Reply to a comment relating to the above, American Economic Review, December 1970.

Commissioned and conference volume articles:

"Back to the Future: Gravity at Sixty", European Economic Review, special issue, published online 2023 .

"The Gravity Model", Annual Review of Economics, vol. 3 (2011), 133-160.

"The Measurement of Protection" Palgrave Handbook of International Trade, 2011 .



“The Incidence of Gravity”, *The Gravity Model in International Trade: Advances and Applications*, Steven Brakman and Peter Bergeijk, eds., Cambridge University Press, 2010.

“International Trade Theory” *New Palgrave Dictionary of Economics*. 2008

“International Trade” *International Encyclopedia of Social Sciences*. 2008

“Trade and Informal Institutions”, in *Handbook of International Trade: Economic and Legal Analysis of Laws and Institutions*, James Hartigan, ed., Oxford: Basil Blackwell, 2004.

“Borders, Trade and Welfare”, with Eric van Wincoop, *Brookings Trade Forum 2001*, Dani Rodrik and Susan Collins, eds., Washington: Brookings Institution, 2002.

"The Theory of Protection" in David Greenaway and L. Alan Winters eds. *Surveys of International Trade*, Oxford: Basil Blackwell, 1994.

"The Coefficient of Trade Utilization: the Cheese Case" in R. Baldwin ed. *Empirical Studies of Commercial Policy*, NBER, Chicago: University of Chicago Press, 1991.

"The Coefficient of Trade Utilization: Back to the Baldwin Envelope", in *The Political Economy of International Trade*, R. Jones and A. Krueger eds., London: Basil Blackwell, 1989.

Selected Reviews:

"Trade and the Environment" by Brian Copeland and M. Scott Taylor, Journal of International Economics, 2005.

"Auction Quotas and US Trade Policy" by F. Bergsten et al. Journal of Economic Literature, March, 1989.

"Sources of International Comparative Advantage," Edward Leamer, Journal of Economic Literature, March, 1987.

"The Structure and Evolution of Recent U.S. Trade Policy," edited by R.E. Baldwin and A.O. Krueger, Journal of International Economics, Nov. 1986.

"A Theory of International Trade Under Uncertainty," E. Helpman and A. Razin, Journal of Economic Literature, December 1979.

## UNPUBLISHED RESEARCH:

“Nonparametric Gravity”, December 2022, NBER WP 30807. Much revised version  
 “Commercial Policy and Seller Incidence Shifting: Non-parametric Accounting for the China Shock”, December 2023. Planned submission to *Journal of Political Economy*.

“Gravity in Transition”, with Yoto V. Yotov, Oct. 2023. Submitted to *European Economic Review*.

“Pound for Pound Export Diversification”, with Yoto V. Yotov, (December 2020), NBER WP 28277. Submitted as “Quantifying the Extensive Margin(s) of Trade: the Case of Uneven European Economic Integration, *American Economic Review: Insights*.”

“Exchange Rates as Trade Frictions: Estimates and Implications for Policy”, with Praveen Saini (November 2021), NBER WP 29428. Under revision.

“Internal Trade Costs”, with Mario Larch, Dennis Novy and Yoto Yotov (Dec. 2014).

“Specialization: Pro- and Anti-globalizing, 1990-2002”, NBER WP No. 16301, with Yoto V. Yotov.

“Gravity, Productivity and the Pattern of Production and Trade” (2009). NBER Working Paper No. 14642.

## RESEARCH IN PROGRESS:

“Determinants of Relative Resistance to Trade”, with Yoto V. Yotov. This work will delve into explaining the tremendous variation in relative resistance, the quantitative reflection of economic geography, much as the Solow productivity residual is the target of productivity research.

# OTHER PROFESSIONAL ACTIVITY:

*Referee for* IER, JPE, EJ, JPubE, JDE, REStat, Economics and Politics, various other journals; NSF. Numerous promotion and tenure case reviews.

## *Invited seminars*

University of Tokyo, fall 2018

University of Kyoto, fall 2018

Hitotsubashi University, fall 2018

University of Oregon, spring 2018

Oxford University, fall 2017

Sciences Po, fall 2017 UC-

Irvine, spring 2017

Drexel University, spring 2017

University of New Hampshire, fall 2016

## *Recent Conference Presentations:*

NBER winter meeting of International Trade and Investment group, 2021, “Nonparametric Gravity”

Laboratoire d'Économie d'Orléans (LEO) with Bank of Canada, online, “Exchange Rates as Trade Frictions: Estimates and Implications for Policy”, May 2021.

NBER winter meeting of International Trade and Investment group, online, December 2020. “Pound for Pound Export Diversification”.

ETOS virtual workshop, October 2020, online, “Exchange Rates as Trade Frictions: Estimates and Implications for Policy”.

Hitotsubashi Conference on International Trade and FDI, Tokyo, December 2018, “Short Run Gravity”.

Midwest International Economics Meeting, Philadelphia, May 2018, “The Trade Corruption Trap: N-S Trade with Weak Institutions”.

American Economic Association, Boston, Jan. 2015, “Internal Trade Costs”.

NBER International Trade and Investment meeting, Cambridge, March 2015, “Intra-national Trade Costs: Assaying Regional Frictions”.

European Trade Study Group, Paris, Sept. 2015, plenary session, “Intra-national Trade Costs: Assaying Regional Frictions”.

**RECENT FUNDED RESEARCH:**

Diagrammatic Gravity, U.S. International Trade Commission, 2018

Sectoral Dynamic Gravity, U.S. International Trade Commission, 2017

Trade Costs, Growth and FDI, Canadian government, 2015.

## DOCTORAL THESIS SUPERVISION

Benjamin Greene 1973  
Ataman Aksoy 1973  
Andrew Stollar 1973  
James Markusen 1973  
Joseph Pelzman 1976  
Arthur Mead 1978  
William Empey 1978  
Barbara Fraumeni  
1980  
James Breece 1982  
Ercan Kumcu 1983  
Patricia Lasonde 1984  
Fatma Taskin 1987  
Shamim Shakur 1988  
Jay Jones, 1990 Celia  
Cabral 1991 Kumiko  
Powell, 1992  
Sr. Beth Tercek 1993  
Serif Sayin 1993  
Geoffrey Bannister 1994 (U. of Texas)  
Alpay Filiztekin 1994  
Van Newby 1994 David  
Richardson 1995  
Oriana Bandiera 2000  
Maurizio Zanardi 2001  
Andreas Waldkirch 2001  
Can Erbil 2002 Ozlem  
Sayinta 2002  
Yuriy Tchamourliski, 2003  
Anh Vu, 2004 Yoto Yotov,  
2007 Luigi Pascali, 2010  
Alessandro Barratieri, 2011  
Xiaoping Chen, 2013 Laura  
Bonacorsi, 2016  
Rossella Greco, 2017  
Penglong Zhang, 2018  
Dominique Brabant, 2019  
Praveen Saini, 2022