School coordinators become a hub for coordinating information, programs, and resources to meet students’ non-academic needs so that they can be ready to learn and engage in school. Communities across the country are putting school coordinators in place, and using various strategies to support them. This brief summarizes financing strategies in use in districts and communities across the country.

**SCHOOL DISTRICTS**

**GENERAL FUNDS**

Districts may use existing staff currently supported by general funds. School coordinator functions are aligned with the standards of professional associations such as the American Association of School Counselors. Districts can, if union contracts permit, invite existing student support staff to apply for student support positions that include a coordinating function.

**TITLE I**

The Every Student Succeeds Act (ESSA), Title I, Part A directs appropriated funds to be used to help disadvantaged students meet academic standards. Schools fall into one of two models, which dictate the ways in which Title I funds can be used: (1) “Schoolwide” in settings where 40 percent or more students are economically disadvantaged, funds can be used to support a comprehensive system devoted to helping the whole child, including “community school coordinators.” These schools can consolidate other federal education grants with Title I to gain spending flexibility. (2) “Targeted Assistance” in schools where funds can be used only to provide supplemental services to students identified as at risk. Schools may fund the capacity to offer health, nutrition, and other social services in partnership with community agencies if certain conditions are met.

**TITLE IV**

The federal government tripled Title IV funds in FY18, bringing new possibilities to the Student Support and Academic Enrichment Grants (SSAEG) issued under Title IV, Part A. These funds can be used to address three broad areas: providing students with a well-rounded education, supporting safe and healthy students, and supporting the effective use of technology. Title IV funds can finance school coordinators who assist in one of these three core areas by helping to connect students to health, mental health, nutrition, and afterschool programs.

**STATE AND FEDERAL GRANTS**

School districts may be able to capitalize on grants focused on school improvement strategies, student support, safe and supportive schools, health, student or family engagement, or other programs designed to address the non-instructional needs of students so that they are ready to learn.

**CASE EXAMPLE:**

In one large, high-poverty city, the superintendent initially used general education funds to add school coordinators to eight low-performing elementary schools. As school improvements were demonstrated, the superintendent incrementally added positions in new schools and recently secured $1 million in additional funding from a corporate foundation.

**MUNICIPALITIES**

**SOCIAL SERVICES BLOCK GRANTS**

Social services block grants allow states and territories to tailor programming to the needs of vulnerable groups in their communities. Grants can be used for child protection and case management, and could by extension be used to finance a school coordinator who works to connect children to necessary resources and services.

**COMMUNITY MEDICAID REIMBURSEMENT**

Medicaid reimbursements, typically reimbursing a city or town for services funded by the general education budget in support of students who have an Individualized Education Plan, may also be used to expand health-related services and to facilitate outreach and coordination of community-based services, such as food assistance or mental health resources.
LOCAL HOSPITAL PARTNERSHIP
Through the Affordable Care Act, nonprofit hospitals are required to conduct community health needs assessments and to invest in initiatives and develop strategies to address areas of need in their community. viii Municipalities and school districts may be able to work with a local nonprofit hospital to secure these Community Benefit funds in support of school coordinators, who help to address students’ health and wellbeing.

LOCAL REVENUE
According to the Forum for Youth Investment, over 30 local communities in nine states have raised local revenue dedicated to improved services for children and youth. Taking the form of income, property, or sales taxes, or budget-set-asides, these funds can enhance community capacity to meet children’s comprehensive needs. ix

CASE EXAMPLE:
Districts often employ a combination of strategies. Under the auspices of the mayor and the superintendent of schools, one small city undertook a community-wide campaign to improve students’ opportunities and achievement. The school district invited existing student support personnel such as existing school counselors, school adjustment counselors and social workers to apply for (social worker) positions in the same bargaining unit and at the same contractual level that included a coordinating function, using funds from the general education budget. They elected to partner with an evidence-based program to support school coordinators in each school, and worked with the mayor and superintendent to negotiate with a local medical center for Community Benefit funds to support the program. The mayor shepherded approval of the allocation of Community Benefit funds through the City Council, and is budgeting for and raising philanthropic funds for subsequent years.

PHILANTHROPY

CORPORATE FOUNDATIONS
Many local corporations invest in their communities and schools, particularly in support of children and families, and where a compelling business case for investment can be made. District and municipal leaders can work with local corporate funders to provide the financial backing needed to support school coordinators.

PRIVATE PHILANTHROPIC FUNDERS
Organizations like the United Way and other private philanthropic foundations can be a reliable and effective way to fund school coordinators. Integrated student supports have been shown to increase test scores, increase attendance, and decrease dropout rates. vii Impressive results like these demonstrate to philanthropic partners that their money will have a positive impact on students in their community.

CASE EXAMPLE:
One city’s strategic operating plan made a commitment to address educational equity and achievement by improving student support in schools. Together, the city, the public schools, and local philanthropic foundations created a Partnership for Student Success to fulfill this commitment. The local philanthropies made a joint commitment to support the work of school-based coordinators to help students, schools, and families.

CITATIONS:

Mary E. Walsh, Ph.D. Executive Director, Kearns Professor of Urban Education & Innovative Leadership LYNCH SCHOOL OF EDUCATION AND HUMAN DEVELOPMENT

The mission of the Center for Optimized Student Support is to design, implement, and evaluate ways to address the out-of-school factors impacting student learning and thriving in schools.

© CENTER FOR OPTIMIZED STUDENT SUPPORT, 2019