If you have trouble viewing this newsletter, you can access it at http://www.bc.edu/schools/csom/undergraduate/Newsletters.html

CLASS OF 2020 EDITION

Dean’s Coffee

this week EVENTS

MONDAY, NOVEMBER 19

Forum on Ethics with Dan Price, CEO Gravity Payments

5:30 pm in Robsham Theatre -- Doors open at 5:00 pm!

Raised in rural Idaho miles away from the closest neighbor, Dan Price founded Gravity Payments, a credit card processing company, from his university dorm room at just 19-years-old. Although music was his passion growing up, Dan’s lifelong mission became apparent upon witnessing thousands of hard-working small business owners being overcharged and underserved by their credit card processors.

Dan built his company on values of honesty and transparency instilled upon him during his rural upbringing. These simple values have set Dan and his company apart from others in the industry, making Gravity the most trusted name in payments. Today, over 13,000 independent businesses across all 50 states trust Gravity to save them millions in fees and hours in frustration by making it easy and simple for them to accept payments.
Dan’s decision to raise his company’s minimum salary to $70,000 has captured headlines and inspired millions around the world. His 40-year-goal is to be a small speck of sand in the revolution where business ceases to be about financial engineering and greed to one that is about values and serving others. Dan’s leadership and entrepreneurship have earned him many awards, notably Entrepreneur Magazine’s “Entrepreneur of 2014” and the 2010 SBA “National Young Entrepreneur of the Year” awarded to him by President Obama.

**REACT Presents: Sex Trafficking and The Exploitation of Adolescents**

*7:00 pm in Stokes S195*

REACT (Rallying Efforts Against Contemporary Trafficking) invites you to a talk by SANE and former BC professor Stacy Garrity on the realities of sex trafficking in America and the fight against modern slavery.

**WEDNESDAY, NOVEMBER 21 - FRIDAY, NOVEMBER 23**

**Thanksgiving Holiday**

**MONDAY, NOVEMBER 26**

**Last day to withdraw from a course or the university**

**TUESDAY, NOVEMBER 27**

**Information Session for New Elective Course: Summit-Kilimanjaro**

*5:00 pm*

Come learn more about the new elective course offered this spring (MGMT 2177) where students will have the opportunity to climb Mount Kilimanjaro! It is a 3 credit course that meets every other Wednesday for 7 class sessions. Applications are due by November 30th.

**WEDNESDAY, NOVEMBER 28**

**Coffee Break**

*1:00 - 3:00 pm in Fulton Honors Common*
There is not a formal Dean’s Coffee event this week, but the undergraduate dean’s office will be providing coffee and cookies in the Fulton Honors Common. Stop by on your way to class!

**Drop-in Hours (Academic Advising)**

*Monday, 10:00 am-12:00 pm; 1:00-3:00 pm*
*Tuesday, 10:00 am-12:00 pm; 1:00-3:00 pm*
*Wednesday, 10:00 am-12:00 pm; 1:00-3:00 pm (except on Wednesdays during which there is a Dean’s Coffee event)*
*Thursday, 10:00 am-12:00 pm; 1:00-3:00 pm*

**New Elective Course: Summit-Kilimanjaro**

*Summit Program - Kilimanjaro. Leadership in Action (MGMT 2177)*
*Professor: Juan S. Montes*

*3 credit course that meets every other Wednesday for 7 class sessions*

*Please note: application deadline is now November 30th*

The purpose of the course is to develop your inner strength and self-confidence through a journey. You will undertake a real journey, one where you depart from a place that you might know, Logan Airport in Boston, and arrive in a place that probably you do not know anything about it, like Tanzania. There, our goal will be to climb Mount Kilimanjaro (9,341 ft., almost 6,000 meters above sea level), the highest mountain in Africa. Our expedition will be an intense team experience, aimed to facilitating leadership and character development, a once-in-a-lifetime learning opportunity. This is a real adventure, like the ones that inspired great explorers. Please see the attached flyer for more information on the course and the application process!

*Information Sessions will be held Thursday, November 15th at 5:00 pm and Tuesday, November 27 at 5:00 pm.*

**An elective for Business Analytics, Operations, and Finance has just been added for the spring!**

An additional section of OPER6606/MFIN6606 Forecasting Techniques has been added. This course will be a traditional classroom course (not online) and will be held on Tuesdays, 7 - 9:30pm. OPER6606/MFIN6606 will be an elective for the Business Analytics, Operations, and Finance concentrations.

**Still room in Predictive Analytics!**
If you are a Business Analytics or Operations concentration, take OPER3384 Predictive Analytics this spring! Prof. Jon Beebe is teaching OPER3384 on Thursdays in the spring at 7 - 9:30pm. The prerequisites are OPER1135 and ISYS 1021.

**EY Peer Advisors have office hours!**

Need help with resumes, cover letters, or interview preparation? Meet the Peer Advisors! Their bios and drop-in schedule can be found at www.bc.edu/carrollpeeradvisor. SEE ATTACHED PDF FOR THEIR SCHEDULE.

If you are going abroad in the spring, make sure you get courses approved before you go!

You must get courses approved before you leave for study abroad. Getting approval will require you to bring a course syllabus to the home department at Boston College and have it approved on a Study Abroad Course Substitution Form (available in Fulton 315.)

Tips for course approvals:

- The only two Carroll School core classes that may possibly be approved are Organizational Behavior and Operations Management. It is not a guarantee, but a possibility.
- You can only obtain concentration elective approval from the department after completing the core classes (e.g. Basic Finance or Marketing Principles.)
- To obtain approval for Cultural Diversity, students should complete the "Cultural Diversity Substitution Request Form."
- CSOM course approval contacts:
  - Accounting: Prof. Ed Taylor in Fulton 252; edward.taylor@bc.edu
  - Business Analytics: Prof. Stephanie Jernigan in Fulton 350; stephanie.jernigan@bc.edu
  - Finance: Prof. Elliott Smith in Fulton 330; elliott.smith.1@bc.edu Note: Finance electives must be approved prior to leaving for abroad. Please visit the Finance Department's website for info.
  - Information Systems: Prof. Rob Fichman in Fulton 410; robert.fichman.1@bc.edu
  - Management and Organization: Prof. Judy Gordon in Fulton 430; judith.gordon@bc.edu
  - Marketing: Prof. Bradford Hudson in Fulton 445; bradford.hudson@bc.edu
Note: Not all available internships and jobs are listed here. For a full list of job postings, visit EagleLink at www.bc.edu/eaglelink

Career Advising Hours

Location: Fulton 315 (sign in at front desk for any drop-ins)
Read their bios here:
https://www.bc.edu/bc-web/schools/carroll-school/undergraduate/careers.html

Drop-in Hours

Amy Donegan: Tuesdays and Thursdays, 1:00-3:00 pm
Kristen Nervo: Tuesdays 3:00-5:00 pm, Thursday 10:00 am - 12:00 pm
Jess Hartley: Mondays 10:00 am - 5:00 pm, Tuesdays 9:00 am - 2:00 pm,
Wednesdays 9:00 am - 1:00 pm, and Fridays 10:00 am - 2:00 pm

Dave Feldman, Interview Coach: By appointment Wednesdays 1:00 - 5:00 pm
(skype), Thursdays 1:00 - 5:00 pm (Fulton 315)
No hours on Thurs Sept 20th and Thurs Nov 8th.
Raffi Grinberg, Case Interview Coach: By appointment Tuesdays and Wednesdays
11:30 am - 4:30 pm

Sharpen your Brain Teaser Skills for Interviews

(Brought to you by "The Breakroom" at the Morning Brew: morningbrew.com)
(The answer for this week’s brainteaser can be found at the bottom of the newsletter)

Q1: Three children, Peter, Jane and Eric, shared a bag of peanuts. There were 770 peanuts in the bag. For every 4 peanuts Peter took, Jane took 3, and for every 6 peanuts Peter took, Eric took 7. How many peanuts did Peter get?

Q2: Jean was born on December 28, but her birthday always falls in the summer. How is this possible?
Marketing Announcement!

**Interested in a Marketing Career? Learn about the various positions you can hold in Marketing and make sure you’re going after those jobs and internships the right way at the right time.**

Meet with Prof. Jean Mojo to learn more about career paths in Marketing and how to position yourself for specific jobs. She’ll help you explore the range of marketing careers, better understand the marketing recruitment process and guide your search process. Prof. Mojo meets with students on campus every Thursday between 10:30-2 and on phone sessions on Mondays between 3-5:30. Schedule a meeting or phone call at goo.gl/7ztyKM.

Prepare for Case Interviews with these Resources:

- Use [Raffi’s case guide](#)
- **CQI (Case Questions Interactive)**
  - [https://bostoncollege.cqinteractive.com](https://bostoncollege.cqinteractive.com)
  - Login using your BC email address and use the password: casequestions40
  - This Website we subscribe to is a comprehensive guide and tutorial to take you through the whole process and do practice questions with you.
- Video Vault walks you through several cases so you can see exactly how to do this and also practice. [http://casequestions.com/boston-college/](http://casequestions.com/boston-college/)
  - password: casequestion
- Vault Guides are now available through BC libraries.
  - [http://library.bc.edu/search/?any=vault%20guides](http://library.bc.edu/search/?any=vault%20guides)
- Schedule a practice spot with Raffi Grinberg, our Carroll School Case Coach. Raffi is available Tuesday and Wednesdays, 11:30 am - 4:30 pm [By appointment](#)

More Interview Prep!

**Get help from your peers.**

This list of seniors have volunteered to help with interviews and information about different companies. This list is organized by Company name (the company where they interned this summer) and the types of interviews they have had experience with and can help you with.
Feel free to contact them about helping you understand what some of these different jobs are and or interview help including practice interviews. Here is the link.

**CSOM Peer Advisors** can also help with any career related issues, they can look at your resume, help you prepare for Career Fair, help you figure out Eagelink and much more. See the schedule here.

**Practice Interviews**

Dave Feldman our Interview Coach is back again this semester to help with practice interviews, Dave is an experienced professional who has years of experience helping train professionals in hiring people. Dave does skype practice interviews on Wednesdays, and in person interviews on Thursdays. here is a link to his schedule.

**Banking Interviews**

If you need help with the Investment Banking interviews we subsidize the Mergers&Inquisitions guide for all CSOM undergrads. Here are the instructions

Instructions for Mergers and Inquisition. Go to checkout page using this link: https://ym931.infusionsoft.com/app/orderForms/Investment-Banking-Interview-Guide

fill out the form on this page copy and paste the discount code BC-BIWS-IBIG-2017 into the Promo Code field to make the product $25.00, enter Credit Card information ($25 will be charged). Retail for this product is $175 so this is significantly reduced for BC CSOM Undergraduates.

**Video Interview Help**

An additional resource we are using this fall is a tool to help you practice interviews and in particular video interviews. You can practice either behavioral or technical by any industry. Just make sure to create your account with your BC email address to get the service for free. Here is the link. Practice as much as you want before you do the real thing.

**Save the Date:** **Consulting Club: Fall Consulting Trek**

**Friday November 30th**

On Friday, November 30th, the Consulting Club of Boston College will be hosting a Fall Consulting Trek. A small group of students, selected based on resume merit, will participate in an office visit to KPMG and Charles River Associates in Boston. The first visit will begin at 9:00 am and the second visit will conclude around 12:30 pm. A light breakfast will be provided. This application is open to Sophomores and Juniors only since the firms will be emphasizing internship and full time opportunities for 2019. More details will follow with acceptance. Please submit the Google Form by Tuesday, November 20th at 11:59pm to apply. Contact consultingclubofbc@gmail.com with any questions.
**Save the Date: MABC: Trip to Hubspot**

*Friday November 30th*

MABC is partnering with Tech Trek to bring you to the HubSpot office in Boston! This developer of marketing software was recently named one of the *Best Workplaces for Women in 2018 by Fortune Magazine!* Get a tour of the office and listen to a panel of employees!

**RSVP HERE:** [https://goo.gl/forms/FKQQXHLagUepYL8m1](https://goo.gl/forms/FKQQXHLagUepYL8m1)

---

**Bowery Capital Fellowship Program**

Our friends at Bowery Capital are currently interviewing applicants for their Fellowship Program for the Summer of 2019! The Bowery Capital Fellowship Program is a comprehensive 10-week program designed for rising seniors and recent graduates interested in revenue generation at high growth SaaS companies in NYC.

**Details**
- Each Fellow is paired with one host company for 10 weeks
- Fellows meet at a different host company office once a week to discuss the various elements of sales and business operations
- Fellows are introduced to a mentor through the Bowery Capital network that is specifically chosen based on their ultimate career goals and interests
- Fellows are invited to networking events throughout the summer hosted by Bowery Capital

**Who Should Apply?**
- Applying Fellows should be recent graduates (Class of 2019) or rising seniors (Class of 2020)
- Applicants should have a strong interest in the startup ecosystem and how sales, marketing and account management impact a company’s success
- Exceptional emotional intelligence, entrepreneurial spirit, and determination are key traits that we evaluate when choosing our Fellowship classes

For more info, please see our [website](https://www.bowerycapital.com/)!  

---

**Synchrony: Business Leadership Program**

**Title:** Business Leadership Program: Enterprise Operations Internship  
**EagleLink Job ID#:** 112248  
**Deadline:** Dec. 7th

The BLP-Internship is a 10-12 week paid summer internship that challenges you with meaningful and real work within one of 10 functional tracks (Credit & Capital Management, Data Analytics, Enterprise Operations, Finance, HR, Internal Audit, Marketing, Risk Management, Sales & Relationship Management, and Technology). When you’re here, you’re part of the team and we’ll expect you to help us raise the bar—and clear it. The BLP-Internship begins with an in-person orientation—providing you with a chance to build a strong foundation in our business before diving into your summer assignment. You’ll also have the opportunity to take part in our BLP Summer Series, an exclusive program for interns filled with executive career conversations,
leadership roundtables, a day of community service, and, of course, a few social outings! More information is on EagleLink.

Looking for Jobs/Internships? Join RippleMatch!
RippleMatch is a platform that combines matching algorithms and a team of elite recruiters to assist undergraduate students in finding internships, co-ops, and full-time opportunities. The purpose is to make the job search process less stressful and daunting; sign up in 5 minutes or less, upload your resume, and be matched for opportunities with companies like IBM, TripAdvisor, Pandora, and many more! 60% of matches result in a first-round interview. If you're interested, sign up here: https://ripplematch.com/index?r=2ALHxY.

Have questions? Reach out to RippleMatch’s on-campus Intern Lead, Naya Joseph ’19 (josephnh@bc.edu).

---

Win $1000 - Participate in the Klein Ethics Case Competition

The Carroll School of Management and the Boston College Center for Corporate Citizenship are excited to announce the 8th annual Walter H. Klein Business Ethics Case Competition.

The deadline to sign up is December 7th and teams will receive the case before winter break.

The competition will have two rounds. The first round is an executive summary that students will work on over winter break and submit on January 16th. From there, judges will select 10 teams that will compete in the second round on Friday, February 8th in Fulton Hall.

Students must be in the class of 2020 or 2021 at Boston College. Students will compete as a team of two where at least one member of the team must be in the Carroll School of Management. The first place team will receive a cash prize and the opportunity to represent Boston College at a national case competition.

To register, complete this form: https://goo.gl/forms/QmGgah8LuOarmvIc2

---

Save the Date: WIN End of the Semester Dinner
November 29th in the Heights Room from 6:00 - 8:00 pm
This year WIN is wrapping up the semester with our annual End of Semester Dinner. Join WIN in welcoming keynote Kim Walsh, Global VP of HubSpot for Startups, as well as other BC alumni and guests. We will be welcoming students and alumni for an evening of conversation, networking, and a (free!) buffet dinner. Please RSVP as soon as possible to secure your seat at http://bit.ly/WINdinner2018

**Brain Teaser Solution:**

A1: For every 12 peanuts Peter took, Jane had 9 and Eric 14. This is a total of 35 in one round. 770 divided by 35 is 22, so they had 22 rounds. 12 times 22 are 264.

Answer: 264 (This brain teaser is from "The Breakroom" at the Morning Brew: morningbrew.com)

A2: She lives in the Southern Hemisphere.

**Want to stay on top of the latest events within the Carroll School?**

Facebook: Like us! “This Week in the Carroll School.”

Twitter: Follow us! @Fulton315

IF YOU HAVE NEWS OR UPCOMING EVENTS PLEASE CONTACT CSOMWEEK@BC.EDU BY FRIDAY AT NOON.