November 18, 2018

CLASS OF 2019 EDITION

MONDAY, NOVEMBER 19

Forum on Ethics with Dan Price, CEO Gravity Payments

5:30 pm in Robsham Theatre -- Doors open at 5:00 pm!

Raised in rural Idaho miles away from the closest neighbor, Dan Price founded Gravity Payments, a credit card processing company, from his university dorm room at just 19-years-old. Although music was his passion growing up, Dan’s lifelong mission became apparent upon witnessing thousands of hard-working small business owners being overcharged and underserved by their credit card processors.

Dan built his company on values of honesty and transparency instilled upon him during his rural upbringing. These simple values have set Dan and his company apart from others in the industry, making Gravity the most trusted name in payments. Today, over 13,000 independent businesses across all 50 states trust Gravity to save them millions in fees and hours in frustration by making it easy and simple for them to accept payments.

Dan’s decision to raise his company’s minimum salary to $70,000 has captured headlines and inspired millions around the world. His 40-year-goal is to be a small
speck of sand in the revolution where business ceases to be about financial engineering and greed to one that is about values and serving others. Dan’s leadership and entrepreneurship have earned him many awards, notably Entrepreneur Magazine’s “Entrepreneur of 2014” and the 2010 SBA “National Young Entrepreneur of the Year” awarded to him by President Obama.

**REACT Presents: Sex Trafficking and The Exploitation of Adolescents**

*7:00 pm in Stokes S195*

REACT (Rallying Efforts Against Contemporary Trafficking) invites you to a talk by SANE and former BC professor Stacy Garrity on the realities of sex trafficking in America and the fight against modern slavery.

**WEDNESDAY, NOVEMBER 21 - FRIDAY, NOVEMBER 23**

**Thanksgiving Holiday**

**MONDAY, NOVEMBER 26**

**Last day to withdraw from a course or the university**

**WEDNESDAY, NOVEMBER 28**

**Coffee Break**

*1:00 - 3:00 pm in Fulton Honors Common*

There is not a formal Dean’s Coffee event this week, but the undergraduate dean’s office will be providing coffee and cookies in the Fulton Honors Common. Stop by on your way to class!

**Drop-in Hours (Academic Advising)**

*Monday, 10:00 am-12:00 pm; 1:00-3:00 pm*

*Tuesday, 10:00 am-12:00 pm; 1:00-3:00 pm*
Wednesday, 10:00 am-12:00 pm; 1:00-3:00 pm (except on Wednesdays during which there is a Dean's Coffee event)

Thursday, 10:00 am-12:00 pm; 1:00-3:00 pm

An elective for Business Analytics, Operations, and Finance has just been added for the spring!

An additional section of OPER6606/MFIN6606 Forecasting Techniques has been added. This course will be a traditional classroom course (not online) and will be held on Tuesdays, 7 - 9:30pm. OPER6606/MFIN6606 will be an elective for the Business Analytics, Operations, and Finance concentrations.

Still room in Predictive Analytics!

If you are a Business Analytics or Operations concentration, take OPER3384 Predictive Analytics this spring! Prof. Jon Beebe is teaching OPER3384 on Thursdays in the spring at 7 - 9:30pm. The prerequisites are OPER1135 and ISYS 1021.

EY Peer Advisors have drop in hours!

Need help with resumes, interview preparation, or networking tips? Meet the Peer Advisors! Their bios and drop-in schedule can be found at www.bc.edu/carrollpeeradvisor. SEE ATTACHED PDF FOR THEIR SCHEDULE.

Note: Not all available internships and jobs are listed here. For a full list of job postings, visit EagleLink at www.bc.edu/eaglelink

Career Advising Hours

Location: Fulton 315 (sign in at front desk for any drop-ins)

Read their bios here: https://www.bc.edu/bc-web/schools/carroll-school/undergraduate/careers.html

Drop-in Hours

Amy Donegan: Tuesdays and Thursdays, 1:00-3:00 pm
Kristen Nervo: Tuesdays 3:00-5:00 pm, Thursday 10:00 am - 12:00 pm
Jess Hartley: Mondays 10:00 am - 5:00 pm, Tuesdays 9:00 am - 2:00 pm,
Wednesdays 9:00 am - 1:00 pm, and Fridays 10:00 am - 2:00 pm

Dave Feldman, Interview Coach: By appointment Wednesdays 1:00 - 5:00 pm (skype), Thursdays 1:00 - 5:00 pm (Fulton 315)
No hours on Thurs Sept 20th and Thurs Nov 8th.

**Raffi Grinberg, Case Interview Coach:** By appointment Tuesdays and Wednesdays 11:30 am - 4:30 pm

**Sharpen your Brain Teaser Skills for Interviews**

*Brought to you by "The Breakroom" at the Morning Brew: morningbrew.com*

*(The answer for this week's brainteaser can be found at the bottom of the newsletter)*

Q1: Three children, Peter, Jane and Eric, shared a bag of peanuts. There were 770 peanuts in the bag. For every 4 peanuts Peter took, Jane took 3, and for every 6 peanuts Peter took, Eric took 7. How many peanuts did Peter get?

Q2: Jean was born on December 28, but her birthday always falls in the summer. How is this possible?

**Marketing Announcement!**

*Interested in a Marketing Career? Learn about the various positions you can hold in Marketing and make sure you’re going after those jobs and internships the right way at the right time.*

Meet with Prof. Jean Mojo to learn more about career paths in Marketing and how to position yourself for specific jobs. She’ll help you explore the range of marketing careers, better understand the marketing recruitment process and guide your search process. Prof. Mojo meets with students on campus every Thursday between 10:30-2 and on phone sessions on Mondays between 3-5:30. Schedule a meeting or phone call at goo.gl/7ztyKM.

**Prepare for Case Interviews with these Resources:**

- Use [Raffi’s case guide](#)
- CQI (Case Questions Interactive)
  - [https://bostoncollege.cqinteractive.com](https://bostoncollege.cqinteractive.com)
  - Login using your BC email address and use the password: casequestions40
  - This Website we subscribe to is a comprehensive guide and tutorial to take you through the whole process and do practice questions with you.
- Video Vault walks you through several cases so you can see exactly how to do this and also practice. [http://casequestions.com/boston-college/](http://casequestions.com/boston-college/)
  - password: casequestion
Vault Guides are now available through BC libraries.
  ○ [http://library.bc.edu/search/?any=vault%20guides](http://library.bc.edu/search/?any=vault%20guides)

Schedule a practice spot with Raffi Grinberg, our Carroll School Case Coach. Raffi is available Tuesday and Wednesdays, 11:30 am - 4:30 pm [By appointment](mailto:).

**More Interview Prep!**

**Get help from your peers.**

This [list of seniors](#) have volunteered to help with interviews and information about different companies. This list is organized by Company name (the company where they interned this summer) and the types of interviews they have had experience with and can help you with.

Feel free to contact them about helping you understand what some of these different jobs are and or interview help including practice interviews. Here is the [link](#).

**CSOM Peer Advisors** can also help with any career related issues, they can look at your resume, help you prepare for Career Fair, help you figure out Eagelink and much more. See the [schedule here](#).

**Practice Interviews**

Dave Feldman our Interview Coach is back again this semester to help with practice interviews, Dave is an experienced professional who has years of experience helping train professionals in hiring people. Dave does skype practice interviews on Wednesdays, and in person interviews on Thursdays. [here is a link](#) to his schedule.

**Banking Interviews**

If you need help with the Investment Banking interviews we subsidize the Mergers&Inquisitions guide for all CSOM undergrads. Here are the instructions [Instructions for Mergers and Inquisition](#). Go to checkout page using this link:


fill out the form on this page copy and paste the discount code BC-BIWS-IBIG-2017 into the Promo Code field to make the product $25.00, enter Credit Card information ($25 will be charged). Retail for this product is $175 so this is significantly reduced for BC CSOM Undergraduates.

**Video Interview Help**

An additional resource we are using this fall is a tool to help you practice interviews and in particular video interviews. You can practice either behavioral or technical by any industry. Just make sure to create your account with your BC email address to get the...
service for free. Here is the link. Practice as much as you want before you do the real thing.

**Save the Date: MABC: Trip to Hubspot**

*Friday November 30th from 2:45 - 3:30 pm*

MABC is partnering with Tech Trek to bring you to the HubSpot office in Boston! This developer of marketing software was recently named one of the **Best Workplaces for Women in 2018 by Fortune Magazine**! Get a tour of the office and listen to a panel of employees!

RSVP HERE: [https://goo.gl/forms/FKQQXHLagUepYL8m1](https://goo.gl/forms/FKQQXHLagUepYL8m1)

**Bowery Capital Fellowship Program**

Our friends at Bowery Capital are currently interviewing applicants for their Fellowship Program for the Summer of 2019! The Bowery Capital Fellowship Program is a comprehensive 10-week program designed for rising seniors and recent graduates interested in revenue generation at high growth SaaS companies in NYC.

**Details**

- Each Fellow is paired with one host company for 10 weeks
- Fellows meet at a different host company office once a week to discuss the various elements of sales and business operations
- Fellows are introduced to a mentor through the Bowery Capital network that is specifically chosen based on their ultimate career goals and interests
- Fellows are invited to networking events throughout the summer hosted by Bowery Capital

Who Should Apply?

- Applying Fellows should be recent graduates (Class of 2019) or rising seniors (Class of 2020)
- Applicants should have a strong interest in the startup ecosystem and how sales, marketing and account management impact a company's success
- Exceptional emotional intelligence, entrepreneurial spirit, and determination are key traits that we evaluate when choosing our Fellowship classes

For more info, please see our [website](https://bowerycapital.com)!  

**Looking for Jobs/Internships? Join RippleMatch!**

RippleMatch is a platform that combines matching algorithms and a team of elite recruiters to assist undergraduate students in finding internships, co-ops, and full-time opportunities. The purpose is to make the job search process less stressful and daunting; sign up in 5 minutes or less, upload your resume, and be matched for opportunities with companies like IBM, TripAdvisor, Pandora, and many more! 60% of matches result in a first-round interview. If you're interested, sign up here: [https://ripplematch.com/index?r=2ALHxY](https://ripplematch.com/index?r=2ALHxY).
Have questions? Reach out to RippleMatch's on-campus Intern Lead, Naya Joseph '19 (josephnh@bc.edu).

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### LEADERSHIP

#### Save the Date: WIN End of the Semester Dinner

**November 29th in the Heights Room from 6:00 - 8:00 pm**

This year WIN is wrapping up the semester with our annual End of Semester Dinner. Join WIN in welcoming keynote Kim Walsh, Global VP of HubSpot for Startups, as well as other BC alumni and guests. We will be welcoming students and alumni for an evening of conversation, networking, and a (free!) buffet dinner.


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### NEWS

#### Seniors: Win a CSOM Patagonia Fleece!

Enter all 3 items in the RAP portal using your agora credentials [here](http://bit.ly/WINdinner2018):

1. 2017 summer internship/activity
2. 2018 summer internship/activity
3. Employment or plan after graduation

Winners will be drawn on Dec. 14, 2018

*Please see the attached flyer!*

#### Brain Teaser Solution:

A1: For every 12 peanuts Peter took, Jane had 9 and Eric 14. This is a total of 35 in one round. 770 divided by 35 is 22, so they had 22 rounds. 12 times 22 are 264.

Answer: 264 (This brain teaser is from "The Breakroom" at the Morning Brew: [morningbrew.com](http://morningbrew.com))

A2: She lives in the Southern Hemisphere.

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**Want to stay on top of the latest events within the Carroll School?**
Facebook: Like us! “This Week in the Carroll School.”
Twitter: Follow us! @Fulton315

IF YOU HAVE NEWS OR UPCOMING EVENTS PLEASE CONTACT CSOMWEEK@BC.EDU BY FRIDAY AT NOON.