For a full list of events that are happening, visit the management club calendar.

Monday, October 9

Fall Break

Tuesday, October 10

Substitute Monday class schedule

Corcoran Center hosts ESG Profitability & Progress
6:00 pm in Stokes 117
Register here. ESG, which stands for Environmental, Social, and Governance, constitutes a framework employed to assess investments sustainability and ethical implications, particularly within the real estate sector. Haley Trainor, the Director of
Portfolio Management, and Lauren Ballou, Associate Director of ESG at Longfellow Real Estate Partners, will be speaking.

**WIN x DELL**

**7:00 pm on Zoom**

Join us to hear from a panel of Dell Customer Advocacy employees for an overview of the company and business unit, what life as an intern or recent grad, and to hear more about available roles and tips for applying! Applications are live with interviews beginning soon. RSVP [here](#). Zoom link [here](#).

**Investment Banking Association (IBA) Second General Meeting**

**7:30 pm in Fulton 511**

This session will cover resume tips, networking calls, behavioral interview questions, and a brief overview of the plan for the club. As always, all grade levels are welcome, and no prior knowledge of finance or investment banking is needed—this session is meant for beginners to learn the basics of recruiting for a job in finance.

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**Wednesday, October 11**

**Real Estate Club: Meeting with a Headhunter Workshop**

**6:00 pm in 245 Beacon St, Rm 229**

Executive search and consulting firm dedicated to the commercial real estate industry. Shine executes an efficient and detailed search process that has consistently delivered successful results on behalf of our clients. A headhunter from Shine will give us tips on how to stand out.

**Winston Center collaboration with Lowell Humanities Series and the Pulse Program: Matthew Desmond (Princeton University): Poverty, by America**

**7:00 pm in Gasson 100**

Desmond draws on historical research and original reporting to conclude that poverty persists in this nation because the rest of us benefit from it. Those who are financially secure knowingly and unknowingly exploit the poor, driving down their wages while forcing them to overpay for housing and access to cash and credit. Please RSVP at bit.ly/lhs-matthewdesmond to reserve seating.

**From BC to the Frontlines of Change: Young Alumni in Social Impact**

**7:00 pm in Heights Room**

Join us for an inspiring panel featuring Boston College young alumni driving change in state government, education, social impact consulting, and nonprofits. Discover their impactful journeys and gain insights into shaping a better world. RSVP [here](#).

**Out for Business General Meeting**

**7:30 pm in Fulton 260**

Join us to discuss upcoming events and make new friends in Out for Business! OfB is a club dedicated to LGBTQ+ students and allies interested in business. To join our email list [here](#) and our GroupMe [here](#).

**BC M&A Case Competition Weekly Meeting**

**8:00 pm in Devlin 008**
Are you interested in a career in investment banking? Participating in the Student Business Consortium 2023 Boston College M&A Case Competition will give you an opportunity to learn about mergers and acquisitions, financial modeling, and valuation, and meet industry professionals. In this week’s meeting, we will be covering Excel financial modeling basics. Sign up here for the competition.

Thursday, October 12

**Winston Center Talk: Ethics & Lunch with Vivian Grimes '16 and Carolina Menendez '16, Henri Noel**
**12:00 pm in Fulton Honors Library**
Vivian, founder and CEO of Henri Noël, will share her founder’s story and describe the ethical implications of the industry, which is striving to eliminate trade in conflict-free diamonds. An all-female-based team, Henri Noël's CMO is Carolina Menendez '16. Register here.

**Consulting Recruitment - Lunch and Learn with Veeva**
**12:00 pm 245 Beacon St, Room 202**
Veeva Systems and Start@Shea are hosting a "lunch and learn" for students interested in Consulting! Learn about how to leverage your personal brand and Consulting recruiting at Veeva. Catered lunch by Eagle’s Deli. RSVP here.

**BCIC General Meeting**
**6:00 pm in Devlin 008**

**Corcoran Center Internship Information Session**
**6:00 pm in Carney 437**
The Corcoran Summer Internship prepares students interested in Real Estate, nonprofit management, economics, environmental studies, or community development to pursue challenging careers of consequence. Students can hear more about the program, connect with the program director and previous interns. Register here: https://forms.gle/e4TEbZDuWd6DW8q4A

**Join Black Biz @ BC for their upcoming Welcome Event**
**6:15 pm in Gasson 308**
Black Biz@BC is a new club focusing on creating a collaborative community on campus for black-identifying individuals who are interested in pursuing a career in business. Please join us to hear more about our upcoming plans for the semester, and meet the current members. Food will be provided. Link to register.

**Real Estate Club Fireside Chat**
**7:00 pm in Carney 437 or Zoom**
Join the Real Estate Club in hosting Jackson Whlgren, Equity Associate from Ares Management. Zoom link here.

**Women in Business October General Meeting**
**7:00 pm in Merkert 127**
Two entrepreneurs who are BC alumna will be joining us to discuss their journey to creating a fine jewelry company! Attendance is highly recommended.
Friday, October 13

ESG Consulting Workshop
10:00 am - 12:00 pm - RSVP for location
Interested in ESG consulting? Wondering what ESG consultants do? Attend this immersive workshop led by PwC in which you’ll experience first-hand some of the many questions they work on. No prior knowledge of ESG is necessary. Space is limited. Register here.

Careers in ESG Consulting Panel
1:00 - 3:00 pm - RSVP for location
Would you like to work in ESG after graduation? Come learn about the possibilities in a panel discussion on careers and opportunities in ESG led by PwC, along with tips to land the ESG job of your dreams. Network with staff from PwC’s ESG practice after the panel. Register here.

Tuesday, October 17

Winston Center Talk: Clough Colloquium: Carlos Alvarado Quesada, President, Costa Rica (2018-2022)
4:00 pm in the Heights Room
Under President Alvarado’s leadership, Costa Rica contributed to global efforts to combat climate change. He defended human rights, democracy, and multilateralism, including the COVID-19 Technology Access Pool (C-TAP) initiative with the World Health Organization to facilitate faster, equitable, and affordable access to COVID-19 health products for people in all countries.

Wednesday, October 18

IBA x Professor Barry
6:30 pm in Fulton 415
This session will cover best practices for succeeding in the investment banking recruiting process and will be followed by a Q&A. If you have any questions, please reach out to iba.bostoncollege@gmail.com.

Visit our Management Minor Advising Google Site here
**Academic Advising Drop-in Hours | Fulton 315**
Wednesday: 10:00 am - 12:00 pm and 1:00 - 3:00 pm with Ally Isales, the minor advisor. Or, you can make an appointment with your advisor on Navigate.

**Take ACCT1021 Financial Accounting in Prague this Summer**
This course develops an understanding of the basic elements of financial accounting and its role in the business world and is a required core course for Carroll School students and the first required course for non-Carroll School students who want to pursue a minor in business. This course will allow students to not only study accounting in the classroom, but also to visit local businesses and public accounting firms to translate the "academics" into real world applications. The course will be led by Liz Quinn from the Carroll School Accounting Department. (May 25 - June 22, 2024). Learn more here.

**Tutoring Information**
Students can sign up for tutoring at the Connors Family Learning Center through this link. In addition, some Carroll School departments offer tutoring. Visit this website to see the departmental advising information.

**Take the 30 Day Digital Wellness Challenge**
BC’s Center for Student Wellness is hosting the 30-day digital wellness challenge. A downloadable digital wellness calendar on the center’s website offers strategies for each day of the challenge, such as spending at least an hour in a technology-free activity.

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**CAREERS THIS WEEK**

**Highlighted Career Opportunities**
Check out this list of interesting opportunities that may not be available on Handshake.

**Meet with Visiting Professional Patrick Lee from October 10th-12th in Carney Hall 437**
Register Here.
The Corcoran Center has hired Patrick Lee for Fall 2023 to meet with undergraduate and graduate students interested in meeting with a professional about a career in Real Estate. Patrick Lee is a co-founder and owner of Trinity Financial, Inc. and Trinity Management, LLC.

**On-Campus Recruiting: Events & Interviews**
See who will be on campus this semester with this handy spreadsheet!

**It’s cover letter season: Here’s how to stand out**
Writing a persuasive letter can tip the scale in your favor, especially for a job that requires strong communication and writing skills. On the other hand, nothing says “I’m not that interested” more than a generic cover letter. Seasoned recruiters spot
them in a second. To write a good cover letter, start by looking at the ‘requirements’ or ‘qualifications’ section of the job description. Then, give two short anecdotes showing that you have those skills. Check out our career advising site for more details on how to write a stellar cover letter.

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**LEADERSHIP THIS WEEK**

**BCFA Virtual Wall Street Trip**
BCFA will be running our annual fall Wall Street Trip on Friday October 13th. We will be visiting Barclays, Citigroup, Goldman Sachs, RBC, and Deutsche Bank virtually this year. If interested, please send a PDF copy of your resume to bc.bcfa@gmail.com by Tuesday, October 10th, 11:59PM.

**Become a Winston Ambassador today!**
A Winston Ambassador advances the Winston Center's mission, grows leadership capabilities, establishes new connections, and serves the community. Students network with fellow students and leaders, guest speakers, and Winston Center benefactors in this crucial role. Ambassadors will also publicize key events, participate in community service, and organize a BC community event of their choice in Spring 2024. To learn more and apply by October 23, click here.

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IF YOU HAVE NEWS OR UPCOMING EVENTS THAT YOU WOULD LIKE TO SUBMIT TO THE NEWSLETTER, PLEASE SUBMIT THE DETAILS ON THIS FORM BY THURSDAY AT 5:00PM.