trouble of getting all the logistics together.

those times. If not, be polite and provide additional times, but remain flexible. Once you have a call

tight schedules. If they give you times to talk, do your best to make sure that you can talk during

something.

professional you are talking to. Professionals want to make a genuine connection with you. Especially if

be the one leading the call. Professionals are skilled at leading conversation, but that doesn't mean you

Always come prepared with questions and talking points. Remember, you set up the call, so you should

Here are a few tips they provided to network more effectively:

Tips On Networking

- Do the little things right.
- Be open: professionals want to meet you and are interested in learning about you.
- Show respect: know the person you’re meeting, their achievements, and their company.
- Be a good listener: ask lots of questions about their experiences, and listen to their answers.
- Talk about yourself: share your own experiences and how you’ve been successful.
- Be genuine: professionals want to make a genuine connection with you.
- Be prepared: come with questions and talking points.
- Follow up: send a thank you email after the meeting.
- Be hospitable: offer your time and expertise.
- Be confident: professionals want confident communicators.
- Be prepared: come with questions and talking points.
- Be friendly: be open and friendly.
- Be authentic: be genuine.
- Be professional: be respectful of the professional setting.
- Be open: be open to new ideas.
- Be prepared: come with questions and talking points.
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