

Ally Pansi

Chestnut Hill, MA | pansial@bc.edu | (800) 908-8765 | linkedin.com/ally-pansi

EDUCATION

Boston College, Wallace E. Carroll School of Management

Chestnut Hill, MA

Bachelor of Science in Management, Minor in Philosophy | GPA: 3.87/4.00

May 2018

Honors & Awards: Dean's List First Honors (Spring 2017 – Spring 2018)

WORK EXPERIENCE

Luxottica

New York, NY

Marketing Intern: Ray-Ban

Summer 2018

- Mapped research across multiple teams to prepare competitive analysis of brands within eyewear industry and presented analysis to 30+ luxury, premium, and house brands within Luxottica
- Analyzed 100+ new assets in database to create monthly authorized ad campaigns impacting all Ray-Ban channels of trade
- Executed and managed a live, 24-hour brand activation from concept to creation for 200+ guests attending North American Vision Premiere, an annual buying event for Ray-Ban's largest independent accounts

Mornen Capital

Boston, MA

Investment Analyst

Summer 2017

- Articulated strategic financial plans for prospective clients that are now being used by the marketing group to make financial proposals and recommendations to prospective clients, resulting in the conversion of six prospects to clients thus far
- Designed an innovative spreadsheet illustrating monthly trading activity which has been implemented by the investment committee as a tool in making portfolio and investment decisions

Boston College Office of Undergraduate Admission

Chestnut Hill, MA

Summer Staff Intern

Summer 2016

- Competitively selected to represent Boston College as a member of the Summer Staff, collaborating with the professional staff to provide prospective students and families with a valuable and informative visit
- Welcomed 34,000+ campus visitors throughout the summer, individually leading 60+ tours of 30-35 guests and sitting on 60+ student panels in front of an audience of 250 guests

EXTRACURRICULAR EXPERIENCE

Boston College University Core Renewal Committee

Chestnut Hill, MA

Undergraduate Representative

February 2015 – May 2018

- Selected to be one of three undergraduate student representatives on a committee formed to coordinate and manage the Boston College University Core Curriculum
- Collaborated with 16 faculty members and administrators to lead the university-wide effort to renew the Core Curriculum, which led to the implementation of five new courses the following semester

SKILLS

Language: Conversational Mandarin

Computer: Python, SQL, Microsoft Office Suite, Adobe Photoshop, Premiere

Charles Hanover

Queens, NY | hanoverc@bc.edu | (888) 321-1234

EDUCATION

Boston College, Morrissey College of Arts & Sciences

Chestnut Hill, MA

Bachelor of Science in Mathematics, Minor in Finance

May 2020

GPA: 3.76/4.00 | Dean's List First Honors (Spring 2019)

WORK EXPERIENCE

ABCapital Corp

New York, NY

Analyst Intern: Debt Capital Markets

Summer 2019

- Automated pricing model to streamline production of client indicative pricing update materials
- Reviewed default/credit transition model used to forecast CLO portfolio performance
- Prepared weekly market update material for distribution among the firm's clients

Nostrep Dott Advising Group

Boston, MA

Mergers and Acquisitions Intern: Payments Technology

Jan 2018 – May 2019

- Analyzed and valued residual portfolios by modeling attrition and growth rates
- Performed scenario analysis on deal terms and earn out structure to evaluate client options
- Constructed new client fee structure to resolve issues related to debt overhang
- Expanded triage survey to reduce time spent on evaluating potential portfolio sales

RESEARCH EXPERIENCE

Quanticom

Boston, MA

Independent Quantitative Researcher

Aug 2018 – Present

- Independently research statistical arbitrage and built strategy with Sharpe ratio of 1.71
- Utilize statistical learning techniques to generate strong specific returns (3.85%) with low volatility (.03)
- Generate notable metrics such as Beta to SPY .07; Max Drawdown -1.86%; Leverage .99x; and Net Dollar Exposure ~9%
- Operate in large cap, liquid equities utilizing "vanilla" datasets available on the platform

LEADERSHIP EXPERIENCE

Boston College Mathematics Society

Chestnut Hill, MA

President, Member of Tenure Review Committee

May 2017 – Present

- Plan and execute a variety of career fairs, social events, and competitions among society members
- Analyze and aggregate reviews into reports and issued tenure recommendations, resulting in two promotions

SKILLS

Language: Spanish (Fluent)

Technical: Microsoft Office Suite, Python, Salesforce, LaTeX

Interests: Vegetable Gardening, Omakase, Science Fiction, Skiing, Flipping Houses, Bees

Bethany Bello

Schenectady, NY | bellobeth@bc.edu | (646) 123-3456 | linkedin.com/beth-bello

EDUCATION

Boston College, Morrissey College of Arts & Sciences **Chestnut Hill, MA**
Bachelor of Arts in English | GPA: 3.54/4.00 May 2018

Boston College, Carroll School of Management **Chestnut Hill, MA**
Summer Management Catalyst Program Summer 2016

- Competitively selected as one of 52 undergraduates from the Morrissey College of Arts & Sciences to complete a ten-week intensive management program in the Carroll School of Management
- Relevant Coursework: Financial Accounting, Data Management, Management Leadership

RELEVANT EXPERIENCE

Boston College Consult Your Community **Chestnut Hill, MA**
Co-President, Project Leader Fall 2014 – May 2018

- Led Boston College chapter of Consult Your Community, a non-profit organization offering pro-bono consulting services to local businesses and start-ups
- Managed a team of six students to offer strategic consulting to an assigned Boston start-up
- Assembled a roadmap containing venture capital firms to facilitate the acquisition of funds for a local tech start-up

PricewaterhouseCoopers Challenge Case Competition **Boston, MA**
Project Coordinator, 1st Place Winner November 2017

- Led team of five students in analyzing, evaluating, and preparing a presentation for an annual 2-week advisory based case competition judged by PwC professionals
- Earned 1st place out of 12 teams for a compelling presentation on a data driven performance ranking system through which an optimal new headquarter location could be assessed

LEADERSHIP EXPERIENCE

Boston College Thea Bowman AHANA & Intercultural Center **Chestnut Hill, MA**
Options Through Education (OTE) Program Preceptor Summer 2015

- Selected as one of eight current Boston College students to guide 43 incoming first-generation, low-income students through their transition to Boston College
- Provided social and academic support to six incoming first-year students by facilitating weekly small group discussions, centered around presentations of campus resources available to assist with transitional challenges

EXTRACURRICULAR EXPERIENCE

The Gavel **Chestnut Hill, MA**
Staff Writer September 2015 – May 2018

- Wrote 3-5 feature articles per month focused on Boston College campus news and events, Boston College campus culture, and current social and political issues to keep the student body engaged and informed

SKILLS

Language: Spanish (Native) | **Technical:** Microsoft Office Suite, Salesforce, Adobe Photoshop, WordPress