

CAREER JUMPSTART: PHILADELPHIA

First, the most important thing you can do is to get in touch with the Philadelphia BC Law Alumni Chapter. Our Philadelphia Chapter is one of our most collegial and close knit Chapters in the Country. The Chapter holds numerous events throughout the year and the members are very welcoming to new attorneys and law students. Contact Chapter President Walt McDonough ('79) or the Honorable Denis P. Cohen ('76) to get involved.

Walter L. McDonough, Esq.
Swartz Campbell LLC
Two Liberty Place
50 South 16th Street, 28th Floor
Philadelphia, PA 19102
E-mail: wmcdonough@swartzcampbell.com
Tel: (215) 299-4318

Honorable Denis P. Cohen
Phil. County Court of Common Pleas
City Hall, Room 536
Philadelphia, PA 19107
E-mail: denis.cohen@courts.phila.gov
Tel: (215) 686-7340

Second, join the Pennsylvania Bar Association, which offers free membership to students who are residents of Pennsylvania or who state a present intent to practice in the state after graduation. Check out the Pennsylvania Bar Association website, www.pabar.org, which offers a Career Center section with job postings appearing under Membership Benefits. There are also numerous local bar associations that you should consider joining, including the Philadelphia Bar Association, www.philabar.org, which offers a free one-year membership once you pass the bar and has an active Young Lawyers Division.

Third, between January and July, you can obtain reciprocity with participating Pennsylvania law schools, which means you can visit their office and look at their job postings. Reciprocity is good for 3 months and expires in August - so if you are planning to study for the Bar in Pennsylvania, contact our office and we can start the reciprocity application process for you.

Fourth, subscribe to legal newspapers, such as *The Legal Intelligencer*, <http://www.law.com/jsp/pa/index.jsp>, *The Philadelphia Lawyer* quarterly magazine and *The Pennsylvania Law Weekly*, <http://www.palawweekly.com>, as well as bar association newsletters.

Some Useful Facts:

Starting Salaries in Pennsylvania*:

Firms of 2-10 Attorneys:	Firms of 11 – 25 Attorneys:	Firms of 26-50 Attorneys:	Firms of 51-100 Attorneys:	Firms of 101-250 Attorneys:	Full Time Jobs in Government:
Median: \$50,000	Median: \$58,500	Median: \$60,000	Median: \$80,000	Median: \$110,000	Median: \$43,500
Mean: \$51,282	Mean: \$61,557	Mean: \$70,084	Mean: \$81,854	Mean: \$100,174	Mean: \$44,434

*Jobs & J.D.'s Employment and Salaries of New Law Graduates, 2006 NALP

Number of Firms*:

108 Firm with 1 attorney
215 Firms with 2-9 attorneys
88 Firms with 10-24 attorneys
34 Firms with 25-49 attorneys
17 Firms with 50-99 attorneys
48 Firms with 100+ attorneys

*Information from Martindale.com

Growth Industries: Four key industry clusters drive and define Greater Philadelphia's economy: Life/Biosciences, IT and Communications, Financial and Professional Services, and Chemicals and Metals.