

CURRICULUM VITAE

Name: Donnah Canavan

Address: Department of Psychology, Boston College
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Place of Birth: Cambridge, Massachusetts

Date of Birth: 4 August 1941

Education:

1959 - 1963 Undergraduate study in Psychology at Emmanuel College
Boston, MA (A.B., June 1963)

1964 - 1969 Graduate study in Psychology at Teachers College,
Columbia University, New York, NY (Ph.D. with distinction,
February 1969)

Professional Experience:

1977 Associate Professor, Department of Psychology, Boston College

1981-1983 Psychology Fellow, McLean Hospital, Belmont
Massachusetts Fellow, Harvard Medical School

1980-1981 Internship in clinical psychology, McLean Hospital, Belmont, MA

1970 - 1977 Assistant Professor, Department of Psychology, Boston College

1970 -1980 Research Associate, Center for Policy Research, New York

1969 - 1970 NIMH Postdoctoral Fellow, Department of Psychology, UCLA
Harold H. Kelley, sponsor

1969 - 1970 Lecturer in Psychology, Department of Psychology, UCLA

1968 - 1970 Research Associate with Riverside School Study, Department of
Psychology, UCLA. Harold B. Gerard, Principal Investigator

1967 - 1968 Research under the direction of Morton Deutsch, Teaching Assistant to
Peter Gumpert, Teachers College, Columbia University

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1965 - 1966 Research Assistant under the direction of David Glass, Rockefeller University

1964 - 1965 Research Assistant under the direction of Morton Deutsch, Teachers College, Columbia University

Memberships:

American Psychological Association
 American Psychological Society
 New England Psychological Association (Steering Committee, President-Elect)
 New England Psychological Association (Steering Committee, President)
 Massachusetts Psychological Association (Fellow)
 Program Advisory Council for International Conference on Improving University Teaching
 Society for the Psychological Study of Social Issues
 Sigma Xi

Licensed Psychologist (State of Massachusetts)

Books:

Canavan-Gumpert, D., Garner, K., & Gumpert, P. (1978). The success-fearing personality: Theory and research. Lexington, MA: Lexington Books, D.C. Heath and Co.

Chapters in Books:

Canavan, D. (1989). Fear of success. In R. C. Curtis (Ed.), Self-defeating behaviors: Experimental research, clinical impressions, and practical implications. New York: Plenum Press.

Published Articles:

Deutsch, M., Epstein, Y., Canavan, D., & Gumpert, P. (1967). Strategies of inducing cooperation: An experimental study. Journal of Conflict Resolution, 2 (3), 345-360.

Glass, D., Canavan, D., & Schiavo, R.S. (1968). Achievement motivation dissonance and defensiveness. Journal of Personality, 35 (3), 474-492.

Deutsch, M., Canavan, D., & Rubin, J. (1971). The effects of size on conflict and sex of experimenter upon interpersonal bargaining. Journal of Experimental Social Psychology, 7 (2), 258-267.

Canavan, D. (1971). El desarrollo de diferencias individuales en la percepción de valores y manera de afrontar el riesgo. Revista de Psychologia General Y Aplicada, Madrid.

Canavan, D. The development of individual differences in the perception of value and risk taking style. University Microfilms, Inc. Ann Arbor, Michigan, #69-17, 577.

- Canavan-Gumpert, D. (1977). Generating reward and cost orientations through praise and criticism. Journal of Personality and Social Psychology, *35* (7), 501-513.
- Canavan-Gumpert, D., & Gumpert, P. (1977). Social structure and productivity in the university. Proceedings of the Third International Conference on Improving University Teaching, Newcastle-on-Tyne.
- Gumpert, P., & Canavan-Gumpert, D. (1978). Creating intrinsic motivation to improve teaching. Proceedings of the Fourth International Conference on Improving University Teaching, Aachen, West Germany.
- Canavan-Gumpert, D., & Gumpert, P. (1978, June). Bedingungen fur effiziente zusammenarbeit in forschung und lehre. Die Deutsche Universitats-Zeitung, 330-333.
- Gumpert, P., & Canavan-Gumpert, D. (1979). Student heterogeneity: Teaching more of the students more of the time. Proceedings of the Fifth International Conference on Improving University Teaching. London, England.
- Gumpert, P., & Canavan-Gumpert, D. (1980). Situational and personality factors in the creation of intrinsic motivation. Proceedings of the Sixth International Conference on Improving University Teaching. Sucaba, Japan.
- Canavan-Gumpert, D., & Gumpert, P. (1982). The teacher as therapist. Proceedings of the Eighth International Conference on Improving University Teaching. Berlin, Germany.
- Canavan-Gumpert, D. (1985). A preliminary profile of the students who are adult-children of alcoholics. Proceedings of the Eleventh International Conference on Improving University Teaching. Utrecht, The Netherlands.
- Canavan, D. (1986). Psychological separateness in male and female college students. Proceedings of the Twelfth International Conference on Improving University Teaching, Heildeberg, Germany.
- Canavan, D. (1987). The separation-individuation conflict and the thinking of college women. Proceedings of the Thirteenth International Conference on Improving University Teaching, Haifa, Israel.
- Canavan, D. (1988). Self-esteem and college students. Proceedings of the Fourteenth International Conference on Improving University Teaching, Umea, Sweden.
- Canavan, D. (1989) Projective identification, self-defeat, and college students. Proceedings of the Fifteenth International Conference on Improving University Teaching, Vancouver, Canada.
- Canavan, D. (1991) The I Feeling. Proceedings of the Seventeenth International Conference on Improving University Teaching, Glasgow, Scotland.

Canavan, D. (1996) A Mind of One's Own: the Suchness of Things. Proceedings of the Twenty-first International Conference on Improving University Teaching, Nottingham, England.

Delivered Papers:

- Canavan, D. (1969). Field dependence in children as a function of grade, sex, and ethnic group membership. Paper delivered at the Annual Meeting of the American Psychological Association; Symposium on School Desegregation.
- Canavan-Gumpert, D. (1976). Examining our open and hidden assumptions as teachers. Paper presented at the Second International Conference on Improving University Teaching, Heidelberg, Germany.
- Canavan-Gumpert, D., & Gumpert, P. (1977). Social structure and productivity in the university. Paper presented at the Third International Conference on Improving University Teaching, Newcastle-on-Tyne, England.
- Gumpert, P., & Canavan-Gumpert, D. (1978). Creating intrinsic motivation to improve teaching. Paper presented at the Fourth International Conference on Improving University Teaching, Aachen, West Germany.
- Garner, K., Gumpert, P., & Canavan-Gumpert, D. (1978, May). Empirical investigations of success-phobias in males and females. Paper presented at the Annual Convention of the American Academy of Psychoanalysis, Atlanta, Georgia.
- Garner, K., Gumpert, P., & Canavan-Gumpert, D. (1978, August). The neurotic fear of success: Psychodynamic and social psychological perspectives. Paper presented at the 86th Annual Convention of the American Psychological Association, Toronto, Canada.
- Garner, K., Gumpert, P., Canavan-Gumpert, D., & Headen, S. (1978, August). Field studies of conflicts and self-sabotage in success-fearers. Paper presented at the 86th Annual Convention of the American Psychological Association, Toronto, Canada.
- Canavan-Gumpert, D., Gumpert, P., & Garner, K. (1978, August). When success-fearers succeed: The effects of cooperation and competition. Paper presented at the 86th Annual Convention of the American Psychological Association, Toronto, Canada.
- Gumpert, P., Canavan-Gumpert, D., & Garner, K. (1978, August). Fear of success and family dynamics. Paper presented at the 86th Annual Convention of the American Psychological Association, Toronto, Canada.

- Gumpert, P., Garner, K., Canavan-Gumpert, D., & Schmid, C.E. (1978, August). MMPI profiles of success-fearers. Paper presented at the 86th Annual Convention of the American Psychological Association, Toronto, Canada.
- Canavan-Gumpert, D., Gumpert, P., & Garner, K. (1978, August). Social structure, interpersonal relations and teaching effectiveness. Paper presented at the 86th Annual Convention of the American Psychological Association, Toronto, Canada.
- Canavan-Gumpert, D., & Gumpert, P. (1979). Student heterogeneity: Teaching more of the students more of the time. Paper presented at the Fifth International Conference on Improving University Teaching, London, England.
- Gumpert, P., & Canavan-Gumpert, D. (1980). Situational and personality factors in the creation of intrinsic motivation. Paper presented at the Sixth International Conference on Improving University Teaching, Lausanne, Switzerland.
- Canavan-Gumpert, D., & Gumpert, P. (1980). Planning for individual differences: Teaching more of the students more of the time. Paper presented at the 88th Annual Convention of the American Psychological Association, Montreal, Canada.
- Canavan-Gumpert, D., & Gumpert, P. (1981). The context of higher education: Student perceptions and the professor. Paper presented at the Seventh International Conference on Improving University Teaching, Sucuba, Japan.
- Boardman, S., Gumpert, P., & Canavan-Gumpert, D. (1982). Fear of success, fear of failure and need achievement. Paper presented at the 90th Annual Convention of the American Psychological Association, Washington, D.C.
- Canavan-Gumpert, D., Bordini, E., & Gumpert, P. (1982). Social acceptance, social rejection and self-sabotage in success-fearers. Paper presented at the 90th Annual Convention of the American Psychological Association, Washington, D.C.
- Lall, M., Gumpert, P., & Canavan-Gumpert, D. (1982). Effects of self affirmation and self derogation on performance. Paper presented at the 90th Annual Convention of the American Psychological Association, Washington, D.C.
- Canavan-Gumpert, D., & Gumpert, P. (1982). The teacher as therapist. Paper presented at the Eighth International Conference on Improving University Teaching, Berlin, Germany.
- Canavan-Gumpert, D. (1985). A preliminary portrait of students who are adult children of alcoholics. Paper presented at the Eleventh International Conference on Improving University Teaching, Utrecht, The Netherlands.
- Canavan, D. (1986). Psychological separation in male and female college students. Paper presented at the Twelfth International Conference on Improving University Teaching, Heidelberg, Germany.

- Canavan, D. (1987). The separation-individuation conflict and the thinking of college women. Paper presented at the Thirteenth International Conference on Improving University Teaching, Haifa, Israel.
- Canavan, D. (1988). Self-esteem, and college students. Proceedings of the Fourteenth International Conference on Improving University Teaching. Umea, Sweden.
- Canavan, D. (1988, August). Adult children of alcoholic parents as self defeating personality disorder. Paper presented at the 96th Annual Convention of the American Psychological Association, Atlanta, Georgia.
- Canavan, D. (1989, June). Projective identification, self-defeat, and college students. Paper presented at the Fifteenth International Conference on Improving University Teaching, Vancouver, Canada.
- Canavan, D. (1991, July). The I Feeling. Paper presented at the Seventeenth International Conference on Improving University Teaching, Glasgow, Scotland.
- O'Dwyer, A. and Canavan, D. (1993, October). The context of being satisfied in a relationship. Poster presented at New England Psychological Association, Manchester, New Hampshire.
- Canavan, D. and O'Dwyer, A. (1994, October). The effect of self esteem, relational closeness, and type of trait on agreement and positivity in person perception. Paper presented at the New England Psychological Association, Connecticut.
- Canavan, D. and O'Dwyer, A. (1994, October) Through the looking glass, but not in the dark: how people think they are seen by others across differing levels of relationship closeness and levels of self esteem. Poster presented at the New England Psychological Association, Connecticut.
- Canavan, D and O'Dwyer, A (1996, July) Adaptive Narcissism and Self -Esteem: Evaluations of the Self and Other. Poster presented at the American Psychological Science Conference, San Francisco, California.
- O'Dwyer, A. and Canavan, D. (1996, July) Evaluation in Relationship Closeness as Determined by Positivity, Agreement, and Self-Esteem. Poster presented at the American Psychological Science Conference. San Francisco, California
- Canavan, D. (1996, August) A Mind of One's Own: The Suchness of Things. Paper presented at the 21st Annual International Conferences on Improving University Teaching, Nottingham, England.
- Canavan, D. (2001, October) Social Energy: the Consequences of Shared Affect. Symposium given at the New England Psychological Association Conference in Danbury, Connecticut. Other presenters were Ed Diener, Christopher Peterson and Joseph Mahoney.

- Canavan, D. (2002 February) Social Energy: The Remarkable Consequences of Shared Enthusiasm. Poster presented at the Annual Society for Personality and Social Psychology Conference. Savannah, Georgia.
- Moons, W. Collins, E. and Canavan, D. (2002 February) Enthusiasm is Contagious. Poster presented the Annual Society for Personality and Social Psychology Conference. Savannah, Georgia.
- Canavan, D. (October 2002) Success and Beauty: The Motive to Contribute and The Motive to Win. Presidential Address at the 2002 New England Psychological Association Conference. Rivier College, Nashua, New Hampshire
- Canavan, D. (2002) Social Energy: The remarkable consequences of shared enthusiasm. Unpublished Manuscript
- Canavan, D. and Lim, Say Keat (2003) Conventional and Healthy Success: The Motive to Contribute and the Motive to Win. Poster Presented at the Annual Society for Personality and Social Psychology Conference. Los Angeles, California
- Canavan, D. and Traci, M. (2004) The experience of the self in social energy. Poster presented at the Annual Society for Personality and Social Psychology Conference. Austin, Texas.
- Keck, M. and Canavan, D. (2004) Actually, groups with social energy are more enthusiastic, work harder, and perform better. . Poster presented at the Annual Society for Personality and Social Psychology Conference. Austin, Texas.
- Canavan, D. and Sanchez-Variella, V. (2005) Culture Beauty and Narcissism. Poster presented at the Annual Society for Personality and Social Psychology Conference. New Orleans, Louisiana
- Canavan, D. and Triche, A. (2007) A Comparison Among Individuals with Shyness, Social Phobia and Neither. Poster presented at the Annual Society for Personality and Social Psychology Conference. Memphis, Tennessee.
- Canavan, D. and Riggin, J. (2008) How Social Energy Affects Cooperation and Competition. Poster presented at Annual Society for Personality and Social Psychology Conference. Albuquerque, New Mexico
- Larkin, N., and Canavan, D. (2009) Social Energy in the National Football League. Poster to be presented at Annual Society for Personality and Social Psychology Conference, Tampa Florida

References:

- Dr. Morton Deutsch Social Psychology, Teachers College, Columbia University,
New York City, New York 10027
- Dr. Harold Kelley Department of Psychology, Franz Hall, UCLA, Los Angeles, CA
- Dr. David Kanouse Rand Corporation, Los Angeles, CA