Title: Advancement Manager

Employment status: Full-time

Location: Boston, MA

Salary: Commensurate with experience

Reports to: Associate Director for Administration

Organization Description:
The Jesuit Collaborative is a nonprofit organization that helps people grow closer to God through prayer and retreats in the tradition of St. Ignatius of Loyola, founder of the Society of Jesus. The Collaborative fosters collaboration between lay and religious men and women and offers a variety of innovative retreats and programs in diverse formats and settings to meet people where they are in their spiritual lives.

Position Summary:
In collaboration with the Executive Director and Associate Director for Administration, the Advancement Manager develops and implements an overall advancement strategy that incorporates best practice and performs a range of critical functions in the areas of communications, events, and fundraising.

Key Responsibilities:

Communications:

• Writes, designs, and produces a broad range of electronic and print communications, e.g., e-newsletters, program flyers, conference materials, etc.; works with designers, printers, and mail houses.
• Administers TJC website; develops and updates content; edits and proofs materials; works with consultant to improve navigation and design to ensure optimal accessibility and user-friendliness; distributes activity reports and updates with staff and volunteers.
• Develops new media to enhance communications and engagement within the TJC community and beyond to other audiences, e.g., promotional videos.
• Develops and promotes social media in conjunction with e-communication and website management.
• Manages Constant Contact account.

Event management:

• Assists in developing a variety of different kinds of event programs, e.g., prayer meditations, receptions, major conferences, etc.
• Oversees event management system; produces invitations and promotional material; promotes events through TJC outlets and other communications channels.
• Works with staff, volunteers, and vendors to produce and implement programs.

Data Management:
• Oversees database of approximately 25,000 records.
• Works with administrative staff to ensure accurate and timely data entry, data imports and exports, reports, integration with Constant Contact, mail merges, and broadcast emails.
• Assists staff with reporting.

Fundraising:
• Assists in managing a comprehensive annual giving program including online giving and annual appeals, direct mail, social media, volunteer campaigns.
• Manages stewardship program, including acknowledgments, recognition, and reporting.
• Manages prospect research and screening.
• Identifies potential prospects for larger donations and endowment giving.
• Assists with corporate and foundation fundraising and grant management.
• Other duties as required.

Qualifications:
• Bachelor’s degree.
• Three to five years of advancement or related experience.
• Understanding of Ignatian spirituality and Jesuit mission and identity preferred; high energy and passion for TJC’s mission.
• Advanced oral and written communication skills.
• Excellent computer skills: proficiency with MS Office (Word, Excel, PowerPoint).
• Demonstrable ability with databases, internet usage, and managing websites; proficiency with Donor Perfect software system a plus.
• Excellent interpersonal skills; ability to work independently and as member of a Team.
• Flexibility, demonstrable ability to handle multiple priorities and meet deadlines
• Attention to detail and accuracy
• Ability to grasp larger TJC goals and think creatively about necessary steps
• Proven maturity, strong work ethic and ability to achieve goals.

Applicants should send a letter of interest, including salary requirements, and resume to: Sr. Marilyn Dunphy, MHSH
Associate Director for Administration
The Jesuit Collaborative
Email: mdunphy@jesuitcollaborative.org