If you have trouble viewing this newsletter, you can access it at http://www.bc.edu/schools/csom/undergraduate/Newsletters.html

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Clough Colloquium: The American Spirit with David McCullough

4:00 pm in Robsham Theater

Author and historian David McCullough returns to BC for the Winston Center's 10th Anniversary closing celebration to talk about his new book The American Spirit and will opine on the current state of affairs in America today. David McCullough is a two-time winner of the Pulitzer Prize and the National Book Award. He is also a recipient of the Presidential Medal of Freedom, the United States' highest civilian award.

BCFA presents Intro to Finance with Professor Barry

6:00 pm in Fulton 511

This event will benefit anyone interested in the finance concentration or considering a career in financial services. Professor Barry will talk to the main points of the financial
services industry, what it actually entails, and what you can do to break into the industry, with plenty of time for Q&A.

**The Psychology of Selling: Presented by Oracle**

*6:00 pm in Fulton Honors Library*

Learn about a rewarding career in selling. Casual dinner will be provided.

**WEDNESDAY, SEPTEMBER 27**

**Lunch with an Entrepreneur featuring Mikal Meyer**

*12:00-1:00 pm in Cushing 208*

Join us for lunch with Mikal Meyer, President of SDSS Management Services! Hear about how Mikal opened his first of 14 martial arts studios over 20 years ago. Discuss Mikal’s journey as an entrepreneur, then network with Mikal & fellow students interested in entrepreneurship. A Boston College graduate, Mikal oversees the day to day operations of SDSS as Senior Master and SDSS President. He focuses on advertising, marketing, updating programs, accounting, and instructor academic enhancement. He is a 6th Degree Black Belt Master, as well as a Master Instructor in the Kung FU 5 Animal System and Tai Chi. Lunch is provided by the Shea Center for Entrepreneurship. Click [here](#) to reserve your spot!

**Dean’s Coffee**

*1:00-3:00 pm in the Fulton Honors Common*

Featuring guest employer: Brown Advisory

**"Perfect Pitch" Workshop**

*5:30-6:30pm in Cushing 208*

Applying to the Elevator Pitch Competition? Looking for advice on how to tune your words for the ears of your audience? Peter Bell, Senior Advisor at Highland Capital, will host a pitch workshop on September 27th at 5:30 p.m. in Cushing 208. The workshop will offer students practical tips and tools for avoiding mistakes that even seasoned entrepreneurs make when they pitch. Click [here](#) to register!

**THURSDAY, SEPTEMBER 28**

**Lunch with an Entrepreneur featuring Peter Bell**

*12:00-1:00 pm in Cushing 208*

Join us for lunch with BC alum Peter Bell, Senior Advisor at Highland Capital! Discuss Peter’s journey as an investor and entrepreneur, then network with Peter & fellow students interested in entrepreneurship. Peter Bell fell in love with startups after spending 10 years as an early employee at EMC, where he experienced firsthand how
the right product, business model, and innovation can kill a market incumbent. Bell focuses on companies in the information security, e-commerce, cloud infrastructure, mobile, enterprise software, and communications industries. He holds a B.S. in Accounting from Boston College, an M.B.A. from Harvard Business School, and an Honorary Doctorate from Babson College. Lunch is provided by the Shea Center for Entrepreneurship. Click here to reserve your spot!

**MONDAY, OCTOBER 2**

**Last date for undergraduates only to drop a course in their Associate Deans’ offices.**

**TUESDAY, OCTOBER 3**

**Lunch with a Leader: Brendan Hickey**

**12:00 pm in Fulton 515**

Brendan Hickey graduated from Boston College in 1995, as a Finance and Communications double-major. As an Oracle sales manager, Brendan has learned from the best. During this event, he will share with you the lessons he learned and will show you a way to achieve a six figure salary and professional satisfaction before the age of 30. In addition, Brendan is looking to recruit 30 BC students to join him at Oracle. The positions he is seeking to fill are available to all students of any major with a GPA of 3.2 and above. Candidates who receive an offer will receive a generous base salary with potential earnings in excess of 100K in their first year. In addition, the selected candidates will participate in Oracle’s sales training program (3 months of intensive study in finance, technology and sales methodology) in California and will have the option of working in LA, San Francisco, Boston and Austin. Register Here for Brendan Hickey Lunch.

**WEDNESDAY, OCTOBER 4**

**Dean’s Coffee**

**1:00-3:00 pm in the Fulton Honors Common**

Featuring guest employer: Epsilon

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**Last day to drop a class (without a W): October 2nd**

**EY Peer Advisors Drop-in Hours**
EY Peer Advisors can help with course registration, internship search, and mock interviews. Their drop-in hours take place in Fulton 315 and the schedule can be found at www.bc.edu/carrollpeeradvisor. If you are studying abroad, you can contact the Peer Advisors at csom.peer.advisors@bc.edu!

**Dean’s Office Drop-in Hours**

The Dean’s Office has drop-in hours every week to help answer your questions about courses, studying abroad, concentrations, or any other curriculum related questions. All drop in hours will be in Fulton 315

*Monday, 10:00am-12:00pm; 1:00-3:00 pm*
*Tuesday, 10:00-12:00pm; 1:00-3:00 pm*
*Thursday, 10:00am-12:00pm; 1:00-3:00 pm*

**Tutoring @ CFLC**

The Connors Family Learning Center offers instructional support for faculty and graduate students, special services to students with learning disabilities, and tutoring and skills workshops to all Boston College students. The CFLC is located on the 2nd floor of O’Neill Library.

**If you are going abroad in the spring, make sure you get courses approved before you go!**

You must get courses approved before you leave for study abroad. Getting approval will require you to bring a course syllabus to the home department at Boston College and have it approved on a Study Abroad Course Substitution Form (available in Fulton 315.) The deadlines for submitting course substitutions to Student Services are September 29th for spring and summer courses and March 1st for fall courses. Tips for course approvals:

- The only two Carroll School core classes that may possibly be approved are Organizational Behavior and Operations Management. It is not a guarantee, but a possibility.
- You can only obtain concentration elective approval from the department after completing the core classes (e.g. Basic Finance or Marketing Principles.)
- To obtain approval for Cultural Diversity, students should visit [www.bc.edu/core/for-students](http://www.bc.edu/core/for-students) and click on the “Cultural Diversity Substitution Request Form” on the left. Students can submit their request for approval using that form.
- CSOM course approval contacts:
  - Accounting: Prof. Ed Taylor in Fulton 224; edward.taylor@bc.edu
  - Business Analytics: Prof. Stephanie Jernigan in Fulton 350; stephanie.jernigan@bc.edu
  - Entrepreneurship: Prof. Mary Tripsas in Fulton 426; mary.tripsas@bc.edu
Finance: Prof. Elliott Smith in Fulton 330; elliott.smith.1@bc.edu
Note: Finance electives must be approved prior to leaving for abroad. Please visit the Finance Department’s website for info.
Information Systems: Prof. Rob Fichman in Fulton 410; robert.fichman.1@bc.edu
Management and Organization: Prof. Judy Gordon in Fulton 430; judith.gordon@bc.edu
Marketing: Prof. Bradford Hudson in Fulton 445; bradford.hudson@bc.edu
Operations Management: Prof. Sam Graves in Fulton 354B; samuel.graves.1@bc.edu

this week CAREERS

Note: Not all available internships and jobs are listed here. For a full list of job postings, visit EagleLink at www.bc.edu/eagelink

Career Advising Hours

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** Career Advisors are also available by appointment, please contact directly **

Fall Recruiting: Get Ready!

Make sure you are preparing for interviews now by taking advantage of all the resources before you need them.

- Peer Advisors (see www.bc.edu/carrollpeeradvisor)
- Seniors (this Google Sheet has over 80 seniors who have volunteered to help you with interview prep and career information on the industry that they interned in.)
  https://goo.gl/RwwzJx
- Specialty Career Coaches sign up via this link https://goo.gl/4eL5Fw
  - Raffi Grinberg- Case Interviews
  - Dave Feldman- Interviews and practice interviews
- Video Interviews-If you received an invitation to complete a video screening interview utilize Interview Stream to practice before hand.
  https://bc.interviewstream.com/Account/Login

Case Interviews
Many organizations are using case interviews, traditionally consulting was the industry that primarily used case but now it is being used by some financial firms (Citi for example) and some marketing/insurance firms.

Sign up for a meeting with Raffi Grinberg: https://goo.gl/4eL5Fw

Note: The 3-person group sessions are devoted case prep. Individual appointments are designated to learn about consulting, get help with the application process OR have a more advanced/tailored practice case (which requires that you've already practiced at least 5-10 times). Please only sign up for one individual time slot. All appointments are restricted to CSOM undergrads.

**Additional Case Prep Resources...**

The following resources are available compliments of the CSOM Career Team to help you prep for case interviews:

- **CQI (Case Questions Interactive)**
  - [https://bostoncollege.cqinteractive.com](https://bostoncollege.cqinteractive.com)
  - Login using your BC email address and use the password: casequestions40
  - This website we subscribe to is a comprehensive guide and tutorial to take you through the whole process and do practice questions with you.

- **Video Vault walks you through several cases so you can see exactly how to do this and also practice.**
  - password: casequestions

**Marketing Career Advising**

Meet with Prof. Jean Mojo to learn more about career paths in Marketing and determine where you want to focus your efforts. Prof. Mojo was the CEO of a WPP Group Agency as well as having worked in Brand Management for Consumer Goods Companies. She can help you determine where to focus your efforts and guide your search process. Schedule an appointment at goo.gl/7tzyKM. Prof. Mojo is on campus every Thursday between 11-2. If those hours don’t work, contact her at mojo@bc.edu.

**Are you interviewing as well as you can be?**

Have you received first rounds but not second round interviews? You may need to polish your skills. Schedule an appointment with our interview Coach Dave Feldman in Fulton 315 to do a mock interview. Dave is an experienced interviewer who can help you ensure that your skills are as good as they can be. Sign up via this google doc: https://goo.gl/Rq5J8m
Citi: Commercial Bank Informational Webinar

Friday, September 29, 2:30-3:30 pm ET
Interested in learning about businesses outside of IB and Markets? Join representatives from Citi's Commercial Bank division in a webinar to learn more about our 2018 Commercial Bank Full Time and Summer Analyst opportunities. These business representatives will help educate you on Citi's Commercial Bank division, interview techniques, and answer any questions you have about the industry or recruiting process. We hope that this will be an interactive discussion that will help you evaluate a career with Citi and assist you in preparation for the fall recruiting season. RSVP here by Tuesday, September 26th.

Save the Date: Eaton Vance Investment Managers Information Session

Wednesday, October 11th, 6:00-7:00 pm, Fulton 310
Join us for an informational session and networking event! Learn about our summer internships and full time opportunities on our investment teams. Meet hiring managers, ask questions, and participate in the networking session with Eaton Vance employees.

Groups Presenting: Floating Rate, Equity, Global Income, and Diversified Fixed Income Positions Open: Bank Loan Research Associate, DFI Research Associate, Muni Research Associate, Investment Internships

Citi APAC Internship Recruiting Info Sessions

October 2nd through October 6th
The Citi Asia-Pacific Campus team and select APAC business representatives will be visiting different US campuses and hosting events in our New York office between October 2 – October 6, 2017. Come and meet us to explore the chance to get involved in progress in all its shapes and forms, across the world. We offer career opportunities in various countries throughout the Asia Pacific region, and this session is specifically focused on internship opportunities for Summer 2018. Please see attachment for more information.

this week LEADERSHIP

Apply to Compete in the National Diversity Case Competition
The Kelley School of Business National Diversity Case Competition at Indiana University-Bloomington is an opportunity to integrate classroom learning with real-world issues in the business world. Participants are provided airfare and lodging to attend this event. Put together a team that includes 4 business students, no more than 1 senior, and at least 2 students who self-identify as African American, Hispanic, Native American, or Native Hawaiian/Pacific Islander.

Students must be able to work on analysis and presentation over winter break remotely and travel back to BC to prepare by Monday, January 8, 2018. The team will travel from BC to Indiana University on Friday, January 12 for the competition on Jan 12-13, 2018.

Please email Josephine Xiong (xiongj@bc.edu) with the names of your team members by September 25. A team will be selected to represent the Carroll School.

**Citi Virtual Webinar Opportunity**

Monday, September 25th, 5:00 pm ET

Citi is launching the next iteration of our monthly webinar series “Citi Speaks.” These sessions are not your traditional campus recruiting presentations and offer a deep dive into topics that will greatly impact our economy. Each session will conclude with a short overview of the recruiting process for students interested in applying but are open to all students at all levels/majors. The first session, entitled “Car of the Future,” will focus on the future of the automotive industry. Future topics will include Digitization in Banking/FinTech, Water, Renewable Energy and Infrastructure in the United States. See attachment for more details and to RVSP.

**Software Engineering and Web/Mobile Development Opportunity: The Horizons Fellowship**

The **Horizons Fellowship** supports 150 outstanding university students in their pursuit to become leaders in technology. Our tuition-free programs provide immersive software engineering and web/mobile development courses geared towards high-achieving college students. Students need not have a computer science background! Our curriculum, developed by ex-Salesforce and Optimizely engineers alongside PhD candidates in computer science, is designed to teach students how to build web, mobile, and desktop applications.

Application Process/Criteria
- Currently enrolled in (or recently graduated) an undergrad or graduate university program
- Submission of resume and standardized test scores on [www.joinhorizons.com](http://www.joinhorizons.com)
- Series of fit and logic interviews
- Applications are accepted on a rolling basis.
Take Home Professor is back: 10 left!

Invite a professor to dinner in your residence hall or apartment and you will receive a $100.00 allowance to a grocery store to pay for the ingredients. Contact the professor and come up with a date and time for the dinner.

Once the plans are set, send one email to all the participants and Terry Rezzuti (rezzuti@bc.edu) with the date, time, and location.

The rules are as follows:

1. Students must be sophomores, juniors, or seniors in the Carroll School.
2. There must be at least three Carroll School students attending the dinner with the professor.
3. If you have a kitchen in your apartment on or off-campus, students will cook the professor dinner.
4. If you don't have a kitchen, you can get take-out for the professor.
5. Professors can only attend one dinner per semester. So act fast if you want to invite a particular professor!
6. There are only 13 Take Home Prof events per semester.
7. A picture must be taken and submitted to Terry at rezzuti@bc.edu for proof.

Announcing New Program: Lunch with a Professor

Grab a few of your classmates and take your professor to lunch (on us!)

The Carroll School of Management introduces “Lunch with a Professor.” We will give you a dining card to use at any of the on-campus dining hall locations to have coffee or lunch with one of your professors. Space is limited so reserve yours today!

Here is how you do it:

1. Only one person can reserve the card each day. Before you invite your professor to lunch, first check out the availability of the card on this Doodle schedule. Make a note of a few dates that are available.
2. Invite your professor to lunch and give her/him some available dates.
3. Reserve the dining card on the Doodle schedule at least 48 hours in advance.
4. Stop by Fulton 315 to pick up the card after 10:00 am on the morning of your lunch.

5. Enjoy your lunch at any of the on-campus dining locations!

6. After lunch, return the card to Fulton 315 along with a receipt from the dining hall by 3:00 pm on the same day.

7. Take a picture with you and the professor and send it to Erica Graf.

Open to all freshmen, sophomores, juniors, and seniors in the Carroll School of Management. Each “Lunch with a Professor” can have a maximum of five students in attendance.

Sponsored by the Accenture Fund at Boston College

**Want to stay on top of the latest events within the Carroll School?**

Facebook: Like us! “This Week in the Carroll School.”
Twitter: Follow us! @Fulton315

IF YOU HAVE NEWS OR UPCOMING EVENTS PLEASE CONTACT CSOMWEEK@BC.EDU BY FRIDAY AT NOON.