
6:00 - 9:00 pm in the Murray Function Room inYawkey Center (4th floor).

Featuring Norby Williamson (ESPN Senior Vice President of Studio and Event Production). The first 90 minutes will be group speed-networking in your assigned section, followed by open networking with all of the companies. Doors will close at 6:15pm so please arrive promptly. Attire is business professional. Spaces are limited so please RSVP using your regular student Eaglelink account to reserve your spot.

Link: bc.edu/eaglelink. This is a great opportunity to build relationships with professionals in the sports business industry. It will be an intimate setting for you to have more one-on-one time with your preferred companies. Hope you can join us! Please do not hesitate to reach out to sportsbusinesssocietybc@gmail.com if you have any questions.
Exploring the Relationship of Real Estate in Entrepreneurship

5:00 - 6:30 pm Fulton 423
Business Development Lead for the Cambridge Innovation Center (CIC) & BC alumni Jamal Halepota ’06 will be discussing the role of Real Estate with startup companies through the lens of the CIC.

WEDNESDAY, FEBRUARY 24

Dean’s Coffee

1:00 - 3:00 pm in the Fulton Honors Common


4:00 pm in McGuinn 400, students must REGISTER to attend
David Gamble is the Principal of Gamble Associates, an architecture and urban design firm that assists revitalization of communities. David will lead a workshop on Urban Planning, teaching students about the different aspects of the planning process before allowing students an opportunity to analyze an example and create their own unique community plan.

THURSDAY, FEBRUARY 25

Marketing Career Night

6:00 - 8:00 pm in the Fulton Honors Common
Please see attached pdf for organizations currently attending. For tips concerning the event see the Careers section below.

FRIDAY, FEBRUARY 26

Spring Career & Internship Fair

3:00 - 6:00 pm in the Heights Room
Featuring 45 different organizations each day, this fair is for all students seeking full-time or internship positions in over 30 industries. Learn more at bc.edu/eaglelink.

Spring Career & Internship Fair

10:00 am - 1:00 pm in the Heights Room
Featuring 45 different organizations each day, this fair is for all students seeking full-time or internship positions in over 30 industries. Learn more at bc.edu/eaglelink.
TechTrek Boston visits Datto

3:00 - 5:00 pm, 50 Milk St, Suite 1300 Boston, MA

Datto is probably the largest company you’ve never heard of! Take a look at their website: www.datto.com. Attendees please meet at the Reservoir T Stop at 2:00pm if you wish to travel with the group. If not, arrive at Datto by 2:55pm. Attire is business casual and all years/majors are welcome. They’re looking to hire! To sign up, please go to: bit.ly/DattoTrek. Sign up is first come, first serve with a limit of 25 people.

TUESDAY, MARCH 1

Chambers Lecture Series featuring Jose Antonio Vargas,
Pulitzer Prize-Winning Journalist, Filmmaker, and Undocumented Immigrant

6:00 pm in Gasson Hall 100

Doors open at 5:30pm, please arrive early. This event is presented by the Winston Center for Leadership and Ethics.

Dean’s Office Drop-in Hours

Monday, 10:00 am - 12:00 pm; 1:00-3:00 pm Fulton 221
Tuesday, 10:00 am - 12:00 pm; 1:00-3:00 pm Fulton 259
Wednesday, 10:00 am - 12:00 pm Fulton 360
Thursday, 10:00 am - 12:00 pm; 1:00-3:00 pm Fulton 360

Meet the EY Peer Advisors!

Find our more about who there are here:
https://www.youtube.com/watch?v=UvqJb7pMIB4

Drop in hours Monday - Thursday, Fulton Honors Common

See more bios here:
http://www.bc.edu/schools/csom/undergraduate/advising/peeradvising.html
All members of the Class of 2016 are permitted to participate in the University Commencement Ceremony in Alumni Stadium. However, any senior who is not receiving a degree due to lack of courses or failures, including those incurred this semester, will not be permitted to participate in the individual awarding of the diplomas without prior permission. It is important that those not graduating fully understand that they are not permitted to sit with the diploma recipients in Conte Forum without prior permission from Associate Dean Richard Keeley.

**Apply to be the Carroll School Student Commencement Speaker!**
One student speaker will be selected for the CSOM Commencement Diploma Ceremony. The speaker is limited to an address of approximately five to ten minutes in length, and the speech should be about issues appropriate for a Commencement address. Applications are restricted to a member of the CSOM senior class who (1) has a cumulative average of at least 3.0 while enrolled at Boston College, (2) will have completed all degree requirements and will receive the Bachelor’s degree at the Commencement ceremony, and (3) has participated in one or more campus and/or community activities. Finalists who meet these criteria are invited to submit a 750-word draft of their speech and a résumé to the Associate Dean's Office in Fulton 360. Finalists may be invited to present their speech before the Commencement Speaker Committee. The final selection will be made by the Committee in consultation with the Undergraduate Associate Dean. **The deadline for all applicants is Wednesday, April 13.**

**Going to law school next year? You might be eligible for an award!**
The Shaw Award is a cash prize awarded to a senior in CSOM who has been accepted to a recognized law school. If you have been accepted to law school and you are interested in this award, please drop off a copy of your acceptance letter and a résumé to Sara Nunziata by Friday, April 1.

**Marketing Career Night is coming!**
Marketing Career Night is next **Wednesday, February 24th from 6:00 - 8:00 pm in the Fulton Honors Library.** You can attend any time during that two hour period, this is a job/networking fair.
Target Your Top Companies/Organizations. Here is a list of who is coming and what they are looking for at this point in terms of jobs/internships.

Research the organizations in which you are most interested.

Polish off your resume. Make sure you have it looked at by one of our advisors see Amy/Kristen/Jessica’s hours in This Week in CSOM or see one of the EY Peer Advisors either in Fulton or at the Career Center.

Make sure you have multiple copies of your resume, bring a folder or portfolio.

Create a list of questions you want to ask each employer. Try to cater your questions to the individual organizations.

Prepare to answer questions because employers will be asking them. You will be expected to think on your feet, so be prepared to answer their questions.

Dress in business formal or business casual. Check your appearance, look neat and clean and put together. Men be clean shaven.

Arrive early to avoid long lines and catch all employers.

Prepare your elevator pitch

- Introduction: Introduce yourself, offer a firm handshake and a resume.
- Objective: Tell the employer why you are there and what sort of employment you seek.
- Summary: Briefly summarize education, experience, strengths, etc.
- Closing: Reiterate your interest and thank the employer. See this video for tips https://www.youtube.com/watch?v=tHrts1wvOWs

Ask one or two meaningful questions without monopolizing the employer’s time.

Get the appropriate contact information and/or ask the employer for a business card, company literature and protocol for follow-up.

Thank the employer for his/her time.

As soon as you walk away from the employer, jot down a few notes about your conversation. You may want to include a few memorable discussion points in your follow-up letter.

Send a thank you email that evening or over the next two days.

Career Advising

Job searching? Come to the career advising drop in hours:

Amy Donegan: Mondays, Tuesdays, and Thursdays, 1:00-3:00 pm in Fulton 360
Kristen Nervo: Tuesdays 2:00-4:00 pm and Wednesdays 3:00-5:00 pm in Fulton 452A

Both Amy and Kristen will be at Dean’s Coffee every Wednesday, 1:00-3:00 pm in the Fulton Honors Common

**Job Opportunity:** GE Aviation - Contracts Management Leadership Program

GE Aviation is the world’s leading producer of aircraft propulsion systems and aero derivative turbine engines for application in the commercial, military, marine and power generation markets. GE is planning for tomorrow. Where will you be? For more than 125 years, GE has been respected for its performance and innovative spirit. GE people worldwide are dedicated to turning imaginative ideas into products and services that help solve some of the world’s toughest problems. Working for GE is exciting and challenging. Come see what you are missing!

**Position Description:**
In the Contracts Management Leadership Program (CMLP), you will learn and develop skills necessary for a GE career in commercial and military contracts management, and sourcing compliance. The position will be a structured learning and on-the-job experience program, with rotational assignments in various GE Aviation contract management and sourcing organizations in locations throughout the US. In this program, you will develop skills to support US Government, International, and Commercial contracts and sourcing compliance activities. You will be involved with developing proposals, negotiating terms and conditions with global customers, providing guidance to GE business leaders, pricing contracts, serving as a compliance leader and interfacing with sophisticated customers. Graduates of CMLP will be able to enter GE Aviation’s Government Contracts, Commercial Contracts and Sourcing organizations and will possess the leadership skills necessary to succeed in GE.

**Basic Qualifications:**
Must have a minimum of 3.0 GPA (without rounding)
All majors including including: the Humanities, Finance, Social Sciences and STEM fields

**Internship Opportunity:** Spring 2016 Sales & Marketing Internship

Offered as part of the MassCEC Clean Energy Internship Program

**Application Deadline:** ASAP

**Start Date:** March 2016
**Time Commitment:** 15-20 hrs/week, 10 consecutive weeks
**Salary Level:** Paid Internship
**Reports To:** Sales Operations Manager
Eligibility: Current Undergrad or Recent Grad from a Massachusetts college, Mass Resident

**Job Responsibilities:**

- Market Analysis
- Customer Relationship Management (CRM) Strategy
- Operations / Logistics

The successful candidate is likely to have:

- Studying towards a degree in data science, statistics, marketing, or equivalent majors
- Proven communicator—verbal and written
- Strong computer application skills including PowerPoint, Excel, MS Office
- Familiarity with CRM systems, specifically Salesforce
- Experience in solar PV market and projects is a plus

All interested and qualified candidates: Please submit your cover letter and resume to mrahman@civicsolar.com with Subject Line: CivicSolar Spring Internship 2016.

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**Save the Date: Imagine Boston 2030 Forum - “Making Choices for a Growing City”**

**Wednesday, March 30 at 5:30 pm in Robsham Theater**

**RSVP NOW** - This event is free to attend. Space is limited. Please register to reserve your seat.

The Corcoran Center for Real Estate and Urban Action at the Carroll School of Management and the Rappaport Center for Law and Public Policy at BC Law will host the Imagine Boston 2030 Forum: "Making Choices for a Growing City." Mayor Martin J. Walsh will open the Forum, which will address the challenges and opportunities that Boston faces in a period of rapid growth. A panel moderated by Meghna Chakrabarti, co-host of WBUR’s Radio Boston, will dive into strategies and recommendations to shape Boston’s growth in order to create a more equitable and sustainable future. Attendees will be invited to interact directly with city staff and panelists, as well as participate on social media using #ImagineBoston to share input about the goals and strategies of Imagine Boston 2030. A reception following the panel will give attendees a chance to weigh in through interactive activities, mingle with city staff and panelists, and enjoy refreshments.  

4:30 p.m. Registration opens, 5:30 p.m. Event begins, Interactive reception to immediately follow.
Opening Remarks
Martin J. Walsh, Mayor, City of Boston
Sara Myerson, Director of Planning, Boston Redevelopment Authority

Panel Discussion
Moderated by Meghna Chakrabarti, co-host of Radio Boston, WBUR
John Barros, Chief of Economic Development, City of Boston
Walter Hood, Professor and former Chairperson, Landscape Architecture and Environmental Planning and Urban Design, University of California, Berkeley
Joe Kriesberg, President and CEO, Massachusetts Association of Community Development Corporations
Shirley Leung, Business Columnist, Boston Globe
Harriet Tregoning, Principal Deputy Assistant Secretary for Community Planning and Development, HUD

Want easy access to business news? Check out The Morning Brew!
Get all your interview facts quick in one easy morning read! Morning Brew is a free daily email newsletter by students for students that acts as a one stop shop for all things business. It is written in a conversational and witty tone, featuring short summaries about stories ranging from the economy to company earnings to startups/tech as well as business fact/term and question of the day. The MB is a great resource for any young business student. For those interested in signing up, submit your emails here!

class of 2016: Order your Carroll Apparel!
Use the link below to order your Carroll Apparel. This form will reserve your items for you and in a week you will receive an email with a link to the BC eMarket where you can enter your payment information. If you complete this form, you will be expected to purchase the items on the eMarket: http://goo.gl/forms/Lgm6GvpdB2

Please note: Carroll Apparel is only available to students in the class of 2016. Orders are subject to availability. We will contact you if there is an issue. Logo designs may be slightly different on actual product. If you have any questions, please contact grafe@bc.edu.
THIS ORDER FORM WILL CLOSE AT 5:00 PM ON FRIDAY, FEBRUARY 26th. NO ORDERS WILL BE ACCEPTED AFTER THAT TIME.

Congratulations to the PwC Challenge National Finals Case Competition Winners!

Our BC student team won the PwC Challenge national finals case competition. So a huge congratulations to Karen Lin, Jay Nam, Kate Weingartner, Kira Welcenbach, and Jennifer Leserman for all of the hard work, well prepared and creative case solution.

As a reminder of the steps along the way, this dynamic team won the competition on campus back in October against a number of other BC teams. A great credit is owed to Ed Taylor for his sponsorship of the program and mentoring of the students as they prepared. Our panel of judges was extremely impressed with all of the teams.

Take Home Professor is back: 2 left!

*Invite a professor to dinner in your residence hall or apartment and you will receive a $100.00 allowance to a grocery store to pay for the ingredients.*
*Contact the professor and come up with a date and time for the dinner.*

Once the plans are set, send one email to all the participants and Erica Graf at grafe@bc.edu with the date, time, and location.

**The rules are as follows:**

1. Students must be sophomores, juniors, or seniors in the Carroll School.
2. There must be at least three Carroll School students attending the dinner with the professor.
3. If you have a kitchen in your apartment on or off-campus, students will cook the professor dinner.
4. If you don’t have a kitchen, you can get take-out for the professor.
5. Professors can only attend one dinner per semester. So act fast if you want to invite a particular professor!
6. There are only 10 Take Home Prof events per semester.
7. A picture must be taken and submitted to Erica Graf at grafe@bc.edu for proof.

*Sponsored by the EY Excellence in Accounting and Management Fund*

**Want to stay on top of the latest events within the Carroll School?**

Facebook: Like us! "This Week in the Carroll School."
Twitter: Follow us! @Fulton360
IF YOU HAVE NEWS OR UPCOMING EVENTS PLEASE CONTACT CSOMWEEK@BC.EDU BY FRIDAY AT NOON.