INDIVIDUAL DIRECTIONS INVENTORY™

Typical Profile: Project Manager

<table>
<thead>
<tr>
<th>Date: 2006</th>
</tr>
</thead>
</table>

**AFFILIATING**

*(Give/Receive in Balance; 2 of 2 in Zone)*

<table>
<thead>
<tr>
<th>LOW</th>
<th>LOW-MID</th>
<th>MID-RANGE</th>
<th>HI-MID</th>
<th>HIGH</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-5</td>
<td>10 15 20 25 30 35 40 45 50 55 60 65 70 75 80 85 90 95 96+</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- Giving
- Receiving
- Belonging
- Expressing

**ATTRACTING**

*(1 of 1 in Zone)*

| 1-5 | 10 15 20 25 30 35 40 45 50 55 60 65 70 75 80 85 90 95 96+ |

- Gaining Stature
- Entertaining

**PERCEIVING**

*(1 of 1 in Zone)*

| 1-5 | 10 15 20 25 30 35 40 45 50 55 60 65 70 75 80 85 90 95 96+ |

- Creating
- Interpreting

**MASTERING**

*(2 of 2 in Zone)*

| 1-5 | 10 15 20 25 30 35 40 45 50 55 60 65 70 75 80 85 90 95 96+ |

- Excelling
- Enduring
- Structuring

**CHALLENGING**

*(2 of 3 in Zone)*

| 1-5 | 10 15 20 25 30 35 40 45 50 55 60 65 70 75 80 85 90 95 96+ |

- Maneuvering
- Winning
- Controlling

**MAINTAINING**

*(2 of 3 in Zone)*

| 1-5 | 10 15 20 25 30 35 40 45 50 55 60 65 70 75 80 85 90 95 96+ |

- Stability
- Independence
- Irreproachability

**Note:** This profile does not tell you that you should or should not play this role. It does predict how comfortable you may be with the role over time. Dots outside the zone typically cause stress.